

# September 16, 2022 COMMISSION REPORT

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### NOTICE OF PUBLIC MEETING AND EXECUTIVE SESSION OF THE ARIZONA STATE LOTTERY COMMISSION

Pursuant to Arizona Revised Statute (A.R.S.) § 38-431.02, notice is hereby given to the members of the Arizona State Lottery Commission and to the general public that the Arizona State Lottery Commission will hold a meeting open to the public on **September 16, 2022, at 10:00 a.m.**, in the **Arizona Lottery Board Room, located at 4740 East University Drive, Phoenix, Arizona.** The public is welcomed to join the meeting in person, via telephone, or internet through **Google Hangouts Meet**. The following are instructions on joining the meeting via the Google Hangouts Meet:

Join the meeting online by entering the following link into your URL

### meet.google.com/tei-spwe-stm

### <u>OR</u>

Join the meeting US Toll Free by phone at 601-844-2921 when prompted enter Access Code 765 034 022 followed by the pound key (#)

If you are having problems with connecting, please contact 480-921-4493.

Pursuant to A.R.S. § 38-431.02(B), further notice is hereby given to the Arizona State Lottery Commission and members of the public that the Arizona State Lottery Commission may vote to go into Executive Session, which will not be open to the public, for the purpose of obtaining legal advice pursuant to A.R.S. § 38-431.03(A)(3) regarding any of the agenda items. The Commission may also vote on any item listed on the agenda. All members of the Commission will be participating by means of telephonic communication.

### Call to Order

- 1. Call for Quorum
- 2. Call for Notice
- 3. Approval of Minutes for August 19, 2022, Public Meeting

#### **Agency Reports**

- 1. Retailer of the Year Presentation
- 2. Director's Presentation
- 3. Financial Report Presentation
- 4. Arizona Administrative Code Title 19 Chapter 3 Article(s) 4, 7, and 10 No Presentation
- 5. New Game Introduction No Presentation
- **6.** Open Meeting and Public Records Law Overview Presentation (The overview will be presented after the Call to Public by Pamela Peiser, Assistant Attorney General)

### **New Business**

- Discussion and possible action on Arizona Administrative Code Title 19 Chapter 3, Article 4 – Design & Operation of Lottery Games Generally, Arizona Administrative Code Title 19 Chapter 3, Article 7 – Design & Operation of Instant Games, and Arizona Administrative Code Title 19 Chapter 3, Article 10 – Promotions.
- 2. Discussion and possible action on new instant scratch game profiles: *YAHTZEE*<sup>TM</sup> #1396, *Lucky Hunt* #1397, *Winning Streak* #1398, and *Set for Life* #1401.

3. Discussion and possible action on new instant tab game profiles: *Veterans Pride* #173, *Cash Track* #174, *Grab the Cash* #175, *American Forever* #176, *Four Kings* #1080, *Have a Cold One* #1081, *Money Matey* #1082, and *I Heart My Bartender* #1083.

### Call to the Public

Consideration and discussion of comments from the public. Those members of the public wishing to address the Commission need not request permission in advance and will be given approximately five minutes for their comments and requests. Action taken as a result of public comment will be limited to directing staff to study the matter or rescheduling the matter for further consideration at a later date to comply with A.R.S. § 38-431.02.

<u>Open Meeting and Public Records Law Overview</u> – presented by Pamela Peiser, Assistant Attorney General

### **Announcements**

The next Commission meeting will be held October 21, 2022, at 10:00 a.m.

### **Adjournment**

### **Materials**

A copy of the agenda and background material provided to Commission members, which is not exempt by law from public inspection, is available for public inspection at least 24 hours advance of the meeting at the Lottery Office located at 4740 East University Drive, Phoenix, Arizona.

#### **Notice**

Any amendments or additions to the agenda will be made available at least 24 hours prior to the meeting.

Dated this 7th day of September 2022

Gregory R. Edgar
Executive Director

Persons with a disability may request a reasonable accommodation by calling (480) 921-4486. Requests should be made as early as possible to allow time to arrange the accommodation. *The Commission reserves the right to change the order of items on the agenda.* 

#### PUBLIC MEETING OF THE ARIZONA LOTTERY

Commission Minutes of August 19, 2022, Meeting

**PRESIDING** Chair Jeff Weintraub (In Person)

(Teleconference)

**COMMISSIONERS** Alec Thomson, and Todd Newman (In Person) Julie Katsel, and Trent Crump (Teleconference)

#### **LOTTERY**

Executive Director Gregory Edgar; Russ Harben, Deputy Director of Operations; Raynie Hosto, Deputy Director of Customer Service and Sales; Greg Chmielewski, Deputy Director for Performance and Strategic Initiatives (In Person); Chris Rogers, Deputy Director of Products and Marketing; and Todd Terrell; Deputy Director of Security and Investigations (Teleconference)

Luanne Mansanares, Jacob Rusywick, (In Person) Alexandra Adukeh, Shelby Alessi, Debra Andrego, Mary Cimaglio, Anjali Dang, John Gilliland, Holly Hichens, Michael Jennings, Susan Kalember, Jenny Lewis, Cheyenne Mcmurtry, Victor Mendoza, Robin Peters, Lynda Sellers, Devin Slayton, Kathleen Syms, Art Uthaisri, and Steve Wood. (Teleconference)

#### **GUESTS**

Attorney General Representative: Pam Peiser (Teleconference)
Scientific Games Representatives: Topper Wilson, and Gabriel Reed (Teleconference)
Pollard Banknote Limited Representatives: Wes Brown, Jen Wankling, John Papile, Brad Thomson, and Travis Priest (Teleconference)
Owens Harkey Representatives: Anna Garza, and Ariana Moreno

#### PUBLIC

### Call to Order

1. Call for Quorum: Pursuant to the Public Notice dated August 12, 2022, the Public Meeting of the Arizona State Lottery Commission was called to order at 10:02 a.m. by Chair Jeff Weintraub.

A quorum was present, with Chair Weintraub, Commissioner Crump, Commissioner Thomson, and Commissioner Newman appearing via teleconference.

- 2. **Notice:** Notice was posted by Luanne Mansanares on August 12, 2022, at 3:30 p.m., at the Arizona State Lottery, located at 4740 E. University Dr., Phoenix, Arizona.
- 3. **Approval of Minutes:** Chair Weintraub entertained a motion to approve the minutes of the June 17, 2022, Public Meeting. Commissioner Thomson verbally moved; Commissioner Newman verbally seconded. The vote was unanimous with Chair Weintraub verbally voting aye, Commissioner Crump verbally voting aye, Commissioner Thomson verbally voting aye, Commissioner Newman verbally voting aye and

Commission Katsel verbally voting aye. The motion carried.

### **Agency Reports**

1. **Director's Presentation**: Director Edgar gave a brief update on the beneficiary focus of the month, St. Vincent DePaul.

Chair Weintraub asked Director Edgar how much money is set aside for beneficiaries.

Director Edgar informed the Commission that \$350k - \$400k a year divided between 18 beneficiaries. Director Edgar finished his presentation by giving a brief update on the FY23 budget and 2024 Legislative submissions. The presentation is attached for the official minutes.

2. **Financial Report Presentation**: Russ Harben presented the financial information with overall sales with the large jackpot.

Chair Weintraub asked Commissioner Newman if the large jackpot had a significant impact on Circle K's sales. Commissioner Newman informed Chair Weintraub that yes; the jackpot had a negative impact on in-store sales because people do not want to wait in long lines of 50-60 people purchasing lottery tickets when they just want to purchase a soda.

Raynie Hosto asked Commissioner Newman if lottery sales makes up for the loss of instore sales. Commissioner Newman stated that Circle K is aware that lottery is important and they welcome those players.

Russ Harben continued with his presentation giving new projections for FY23, and a financial status with a comparison of last year's sales.

Commissioner Thomson requested clarification regarding the decline of sales after the large jackpot has been won. Director Edgar informed the Commission that lottery sales typically increase for one or two draws after someone has won the jackpot and then starts a decline of sales.

Commissioner Thomson inquired if the super bowl or other major events have an impact on sales. Chris Rogers informed the Commission that it is difficult to determine the impact of sales during a major event as it coincides with our peak sales due to the winter visitors.

Commissioner Thomson asked if the Arizona Lottery plans on marketing to the tourists as well as the snowbirds that will be visiting. Chris Rogers informed the Commission that the Arizona Lottery has a campaign that will be focused around the super bowl and it will be in his upcoming presentation. This concluded Mr. Harben's financial report. The presentation is attached for the official minutes.

- 3. **Products & Marketing Update Presentation** Chris Rogers, provided a marketing and products update. The presentation is attached for the official minutes.
- 4. New Games Introduction No Presentation

### **New Business**

- 1. Chair Weintraub asked if any members of the public wanted to address the Commission regarding new instant scratch game profiles: Secret Agent Crossword #1395, and \$230 Million Cash Explosion® #1400. There were no responses from the public. In accordance with A.R.S. §5-554(C), Chair Weintraub entertained a motion to approve the orders and authorize the Director to issue the orders regarding new instant scratch game profiles: #1395., and #1400. Commissioner Thomson verbally moved; Commissioner Newman verbally seconded. The vote was unanimous with Chair Weintraub verbally voting aye, Commissioner Crump verbally voting aye, Commissioner Thomson verbally voting aye, Commissioner Newman verbally voting aye and Commission Katsel Verbally voting aye. The motion carried.
- 2. Chair Weintraub asked if any members of the public wanted to address the Commission regarding new Fast Play<sup>TM</sup> game profile: *Cheers to 2023* #148. There were no responses from the public.
  - In accordance with A.R.S. §5-554(C), Chair Weintraub entertained a motion to approve the order and authorize the Director to issue the order regarding new Fast Play<sup>TM</sup> game profile: #148. Commissioner Newman verbally moved; and Commissioner Thomson verbally seconded. The vote was unanimous with Chair Weintraub verbally voting aye, Commissioner Crump verbally voting aye, Commissioner Thomson verbally voting aye, Commissioner Newman verbally voting aye and Commission Katsel Verbally voting aye. The motion carried.
- 3. Chair Weintraub asked if any members of the public wanted to address the Commission regarding new promotion profile: *Holly Jolly Jackpot* #120. There were no responses from the public.

In accordance with A.R.S. §5-554(C), Chair Weintraub entertained a motion to approve the order and authorize the Director to issue the order regarding new promotion profile: #120. Commissioner Thompson verbally moved; and Commissioner Newman verbally seconded. The vote was unanimous with Chair Weintraub verbally voting aye, Commissioner Crump verbally voting aye, Commissioner Thomson verbally voting aye, Commissioner Newman verbally voting aye and Commissioner Katsel Verbally voting aye. The motion carried.

### Call to the Public

Chair Weintraub invited members of the public to speak before the Commission. There were no responses from the public.

### **Announcements**

There will be an Open Meeting and Public Records Overview presentation for all Commissioners at the next Commission meeting.

The next Commission meeting will be held in person on September 16, 2022, at 10:00 a.m.

### **Adjournment**

Chair Weintraub entertained a motion to adjourn. Commissioner Crump verbally moved, Commissioner Newman verbally seconded. The vote was unanimous with Chair Weintraub verbally voting aye, Commissioner Crump verbally voting aye, Commissioner Thomson verbally voting aye, and Commissioner Newman verbally voting aye and Commission Katsel Verbally voted aye. The motion carried.

### **Materials**

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### **Notice**

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### **Agency Reports**

Report to Arizona Lottery Commission September 16, 2022

Retailer of the Year – Presentation

**Director's Presentation** 

**Financial Report – Presentation** 

Arizona Administrative Code Title 19 Chapter 3 Article(s) 4, 7, and 10 – No Presentation

**New Game Introductions - No Presentation** 

Open Meeting and Public Records Law Overview – Presentation (The overview will be presented after the Call to Public by Pamela Peiser, Assistant Attorney General)

New Game Introductions. The following games were introduced since the last commission meeting: *Triple 3* #1369, *Diamond 9s* #1371, and *Flaming Hot Slingo*® *Trio* #1373.

More information on these games are available by visiting the Scratchers section at ArizonaLottery.com

The following games were approved to end consistent with the Instant Scratch Game Ending Policy. Players have 180 days from the game-ending date to claim prizes.

Date	Price	Game		Beginning	% Sold through
Ended	Point	No.	Game Name	Inventory	8/29/22
8/9/22	\$10	1327	Blazing Suits	2,042,340	92%
8/19/22	\$20	1339	50X Cash	2,389,740	92%

## **ATTACHMENT A**

# Dashboard Report September 2022

SERVING ARIZONA FOR 41 YEARS





15.50%

vs. Proj (FYTD)

### Total Sales (FYTD)

\$276,405,568

14.61%

vs. PYTD

77.67% vs. Proj (FYTD)

Draw Sales \$86,337,326 Notes Sales 58.61% vs. PYTD

7/1/2017 - To 9/7/2022 Fast Play Sales : From 2/11/2018 - To 9/7/2022

Draw Sales: From

1.79% vs. *PYTD* 1.63%

143.67% vs. Proj (FYTD)

Multi-State \$62,583,345<sup>72,58</sup><sub>NDraw Sales</sub> 118.19%

vs. Proj (FYTD)

12.31%

vs. Proj (FYTD)

-0.60%

Scratchers Sales \$187,427,462 Characteristics 1.63% vs. PYTD

3.05%

 -5.23%

vs. PYTD

vs. PYTD

7/2/2017 - To 9/7/2022Scratcher

Sales: From 7/1/2017

- To 9/7/2022

Pulltab Sales: From

Charitable Pulltab Sales \$1,678,500 \*\*Dram Sales 17.00%

vs. PYTD

vs. Proj (FYTD)

vs. Proj (FYTD)

Quick Draw \$414,055<sup>6.5X</sup><sub>XDraw Sales</sub> vs. PYTD

5.37%

vs. Proj (FYTD)

vs. Proj (FYTD)

Age Rest. Pulltab Sales \$717,120%xnaurtasia 9.21% vs. PYTD

7.22%

vs. Proj (FYTD)

Fast Play \$8,380,733 KD 10/12/20/20 -15.91%

vs. PYTD

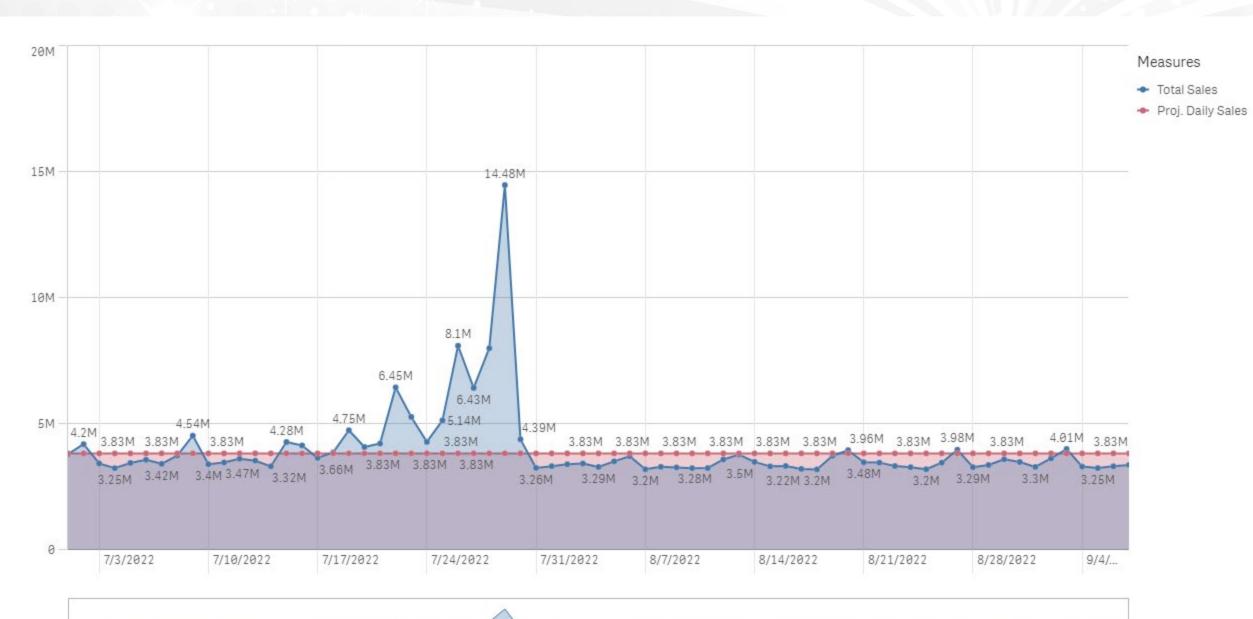
Other Pulltab Sales \$245,160 Christians

5.58%

vs. PYTD

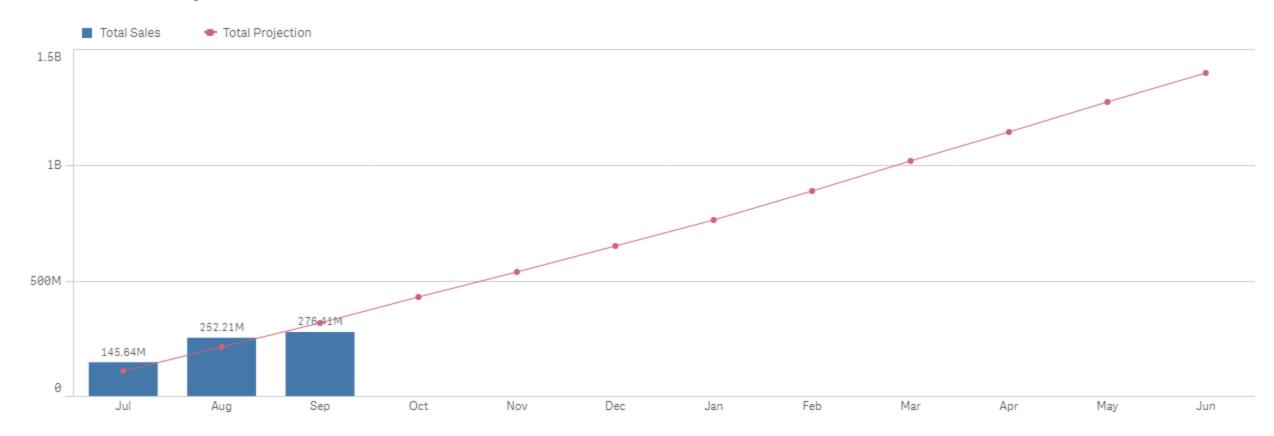


### **Daily Sales vs Goal**



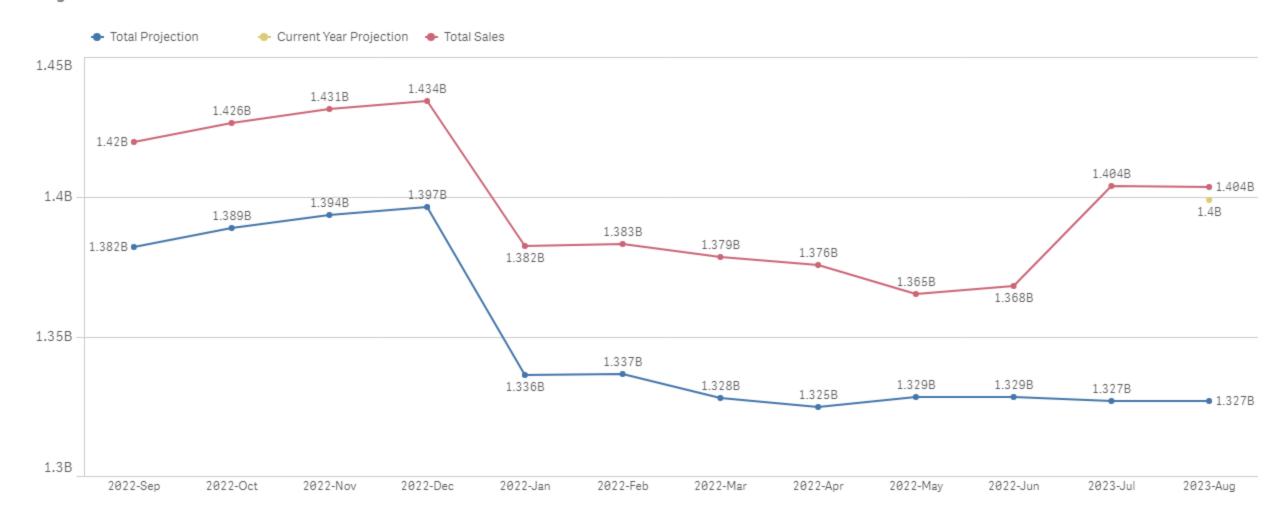
### YTD Sales vs. Projection

### FY 2023 Total Sales vs. Projection

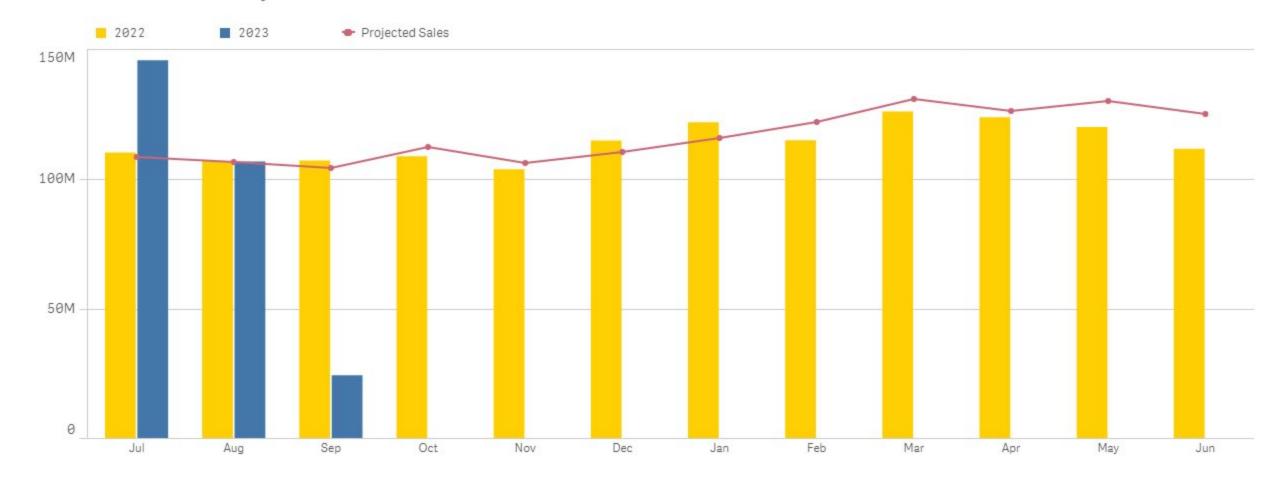


### **Rolling 12 Month Total Sales**

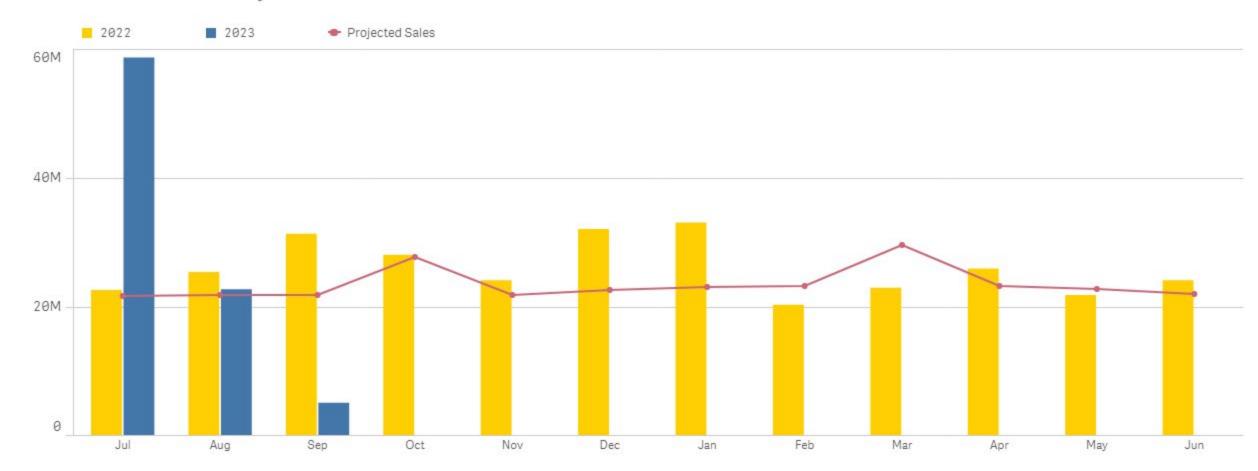
### Rolling 12 Month Sales



### Total Sales FY 2022 vs. 2023 vs. Projection

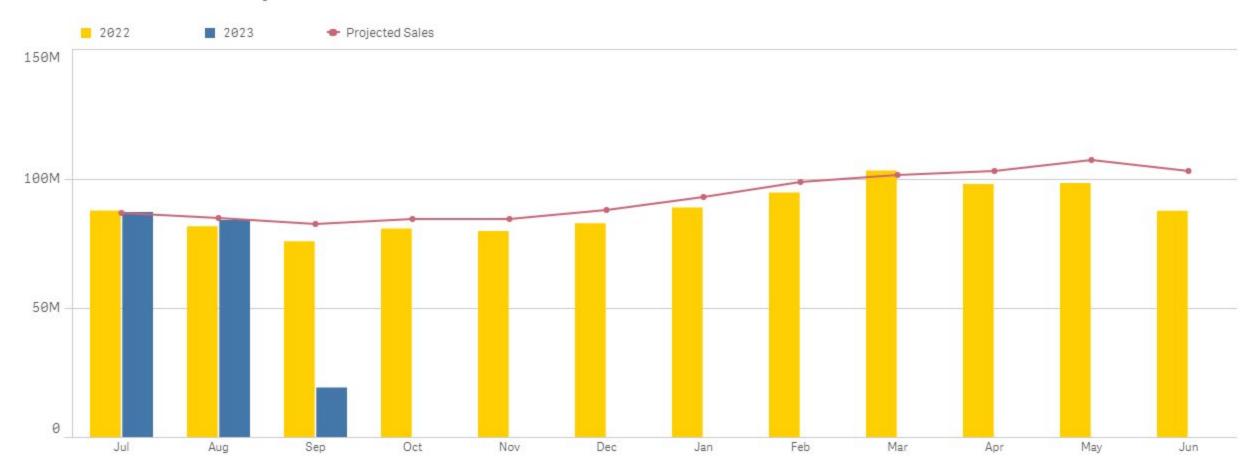


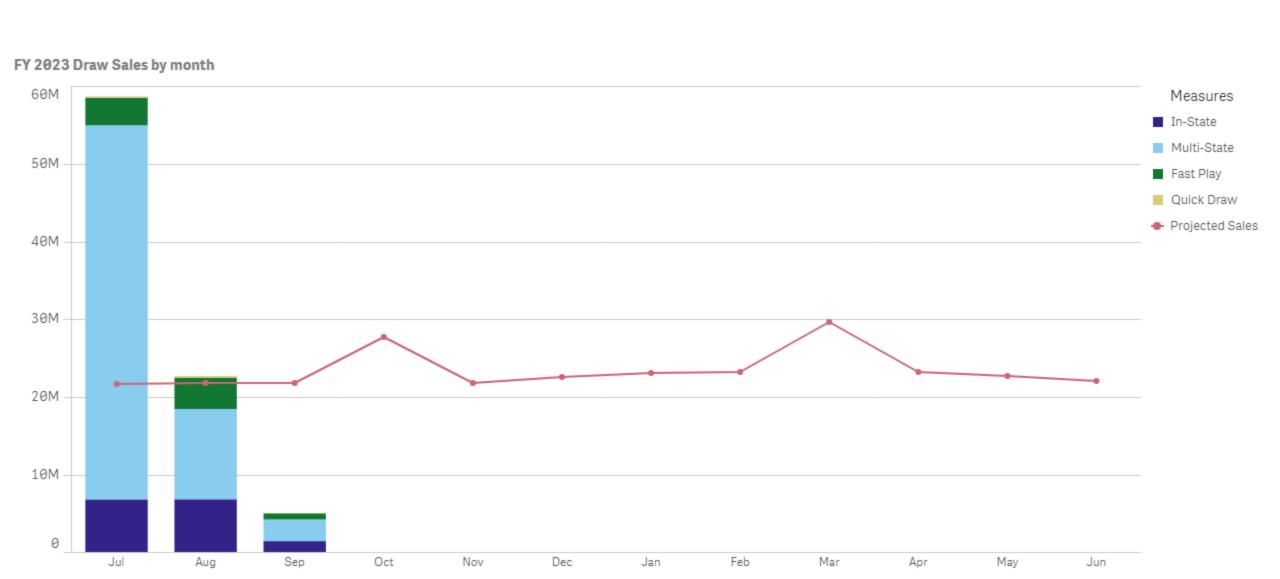
### Draw Sales FY 2022 vs. 2023 vs. Projection



### **Instant Games**

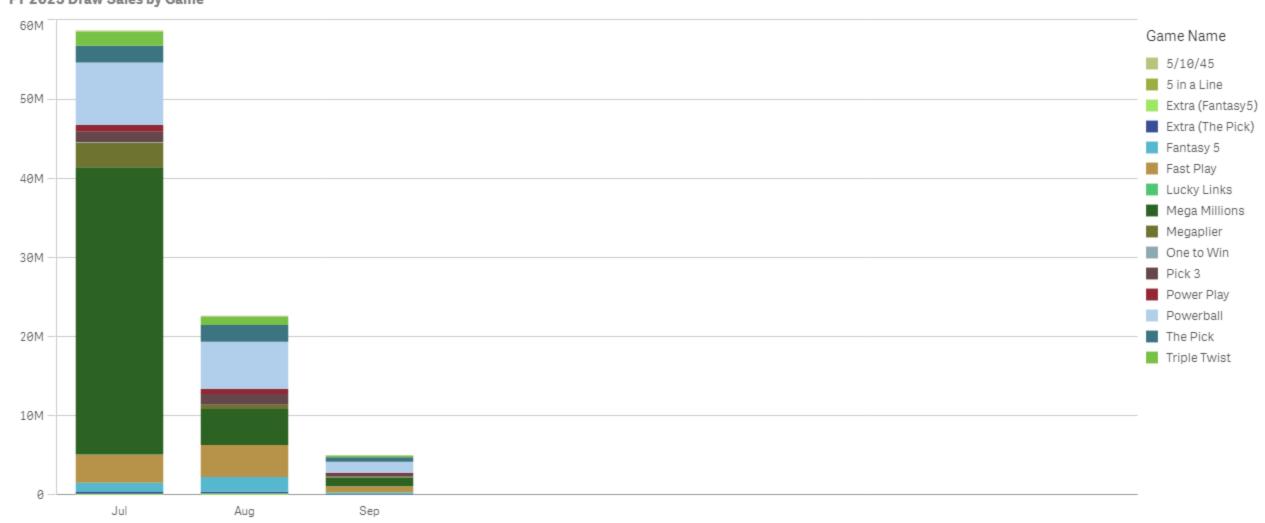
### Instant Sales FY 2022 vs. 2023 vs. Projection





# Arizona Cotteny Draw Sales by Game

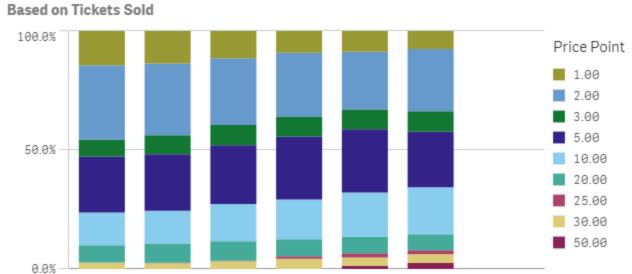






### Arizona Cotteny Scratcher Sales by Price Point





FY 21

FY 22

FY 23

Price Point	FY 19	FY 20	FY 21	FY 22	FY 23	Price Point	FY 19	FY 20	FY 21	FY 22	FY 23
1.00	\$17,327,856	\$15,243,692	\$14,836,696	\$12,025,050	\$1,733,725	1.00	17,327,856	15,243,692	14,836,696	12,025,050	1,733,725
2.00	\$76,045,580	\$74,204,632	\$86,605,472	\$67,053,928	\$12,081,992	2.00	38,022,790	37,102,316	43,302,736	33,526,964	6,040,996
3.00	\$30,416,967	\$33,795,897	\$40,770,039	\$34,325,706	\$5,943,990	3.00	10,138,989	11,265,299	13,590,013	11,441,902	1,981,330
5.00	\$150,294,810	\$163,624,105	\$214,810,495	\$183,329,755	\$26,903,135	5.00	30,058,962	32,724,821	42,962,099	36,665,951	5,380,627
10.00	\$173,763,390	\$207,204,520	\$271,076,850	\$256,301,440	\$45,740,410	10.00	17,376,339	20,720,452	27,107,685	25,630,144	4,574,041
20.00	\$204,007,420	\$217,273,740	\$228,944,840	\$192,016,600	\$30,920,540	20.00	10,200,371	10,863,687	11,447,242	9,600,830	1,546,027
25.00	\$6,504,400	\$8,628,650	\$45,939,625	\$61,671,325	\$9,707,650	25.00	260,176	345,146	1,837,585	2,466,853	388,306
30.00	\$91,917,900	\$128,434,380	\$206,849,550	\$147,402,630	\$25,076,070	30.00	3,063,930	4,281,146	6,894,985	4,913,421	835,869
50 00	\$0	\$0	\$0	\$89 036 700	\$29 319 950	50 00	0	0	0	1 780 734	586 399

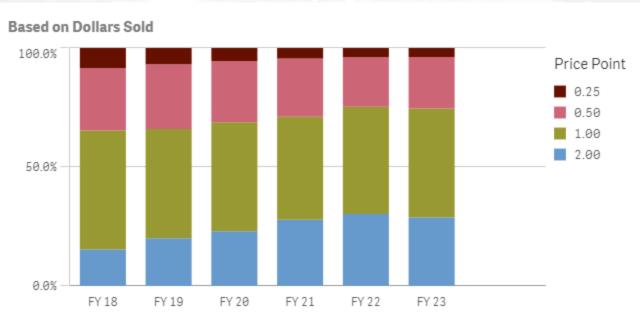
FY 18

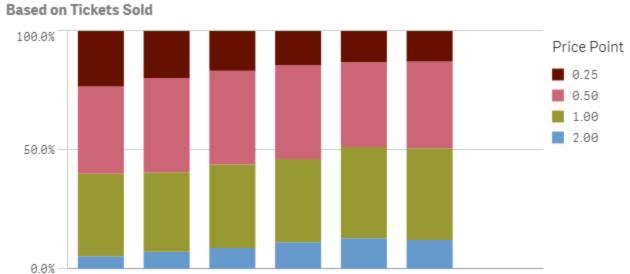
FY 19

FY 20



### Arizona Cottory Pull Tab Sales by Price Point





FY 21

FY 22

FY 23

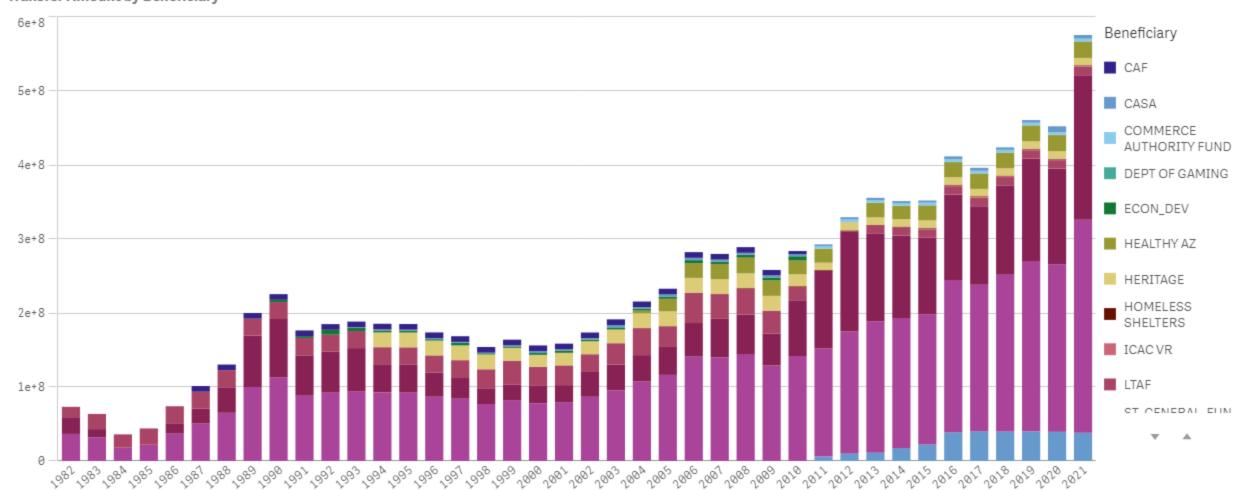
Price Point	FY 19	FY 20	FY 21	FY 22	FY 23	Price Point	FY 19	FY 20	FY 21	FY 22	FY 23
0.25	\$673,764	\$438,438	\$532,824	\$538,914	\$100,440	0.25	2,695,056	1,753,752	2,131,296	2,155,656	401,760
0.50	\$2,699,880	\$2,069,850	\$2,926,590	\$2,933,580	\$570,240	0.50	5,399,760	4,139,700	5,853,180	5,867,160	1,140,480
1.00	\$4,556,220	\$3,691,860	\$5,201,460	\$6,325,620	\$1,209,540	1.00	4,556,220	3,691,860	5,201,460	6,325,620	1,209,540
2.00	\$1,983,840	\$1,851,960	\$3,333,960	\$4,257,360	\$760,560	2.00	991,920	925,980	1,666,980	2,128,680	380,280

FY 18

FY 19

FY 20

### Transfer Amount by Beneficiary





# Arizona Cottony Draw Game Monthly Sales

Mont h	POWERBALL	MEGA MILLIONS	TOTAL MULTI- STATE DRAW GAMES	THE PICK	FANTASY 5	PICK 3	TRIPLE TWIST	TOTAL IN- STATE DRAW GAMES	QUICK DRAW	TOTAL DRAW GAMES
Jul	\$8,735,275	\$39,432,494	\$48,167,769	\$2,351,982	\$1,304,028	\$1,306,893	\$1,808,248	\$6,771,151	\$178,661	\$58,665,109
Aug	\$6,591,949	\$5,029,864	\$11,621,813	\$2,346,454	\$2,033,785	\$1,353,693	\$1,053,398	\$6,787,330	\$196,232	\$22,650,553
Sep	\$1,549,243	\$1,244,520	\$2,793,763	\$600,084	\$246,726	\$307,926	\$245,976	\$1,400,712	\$39,162	\$5,021,664

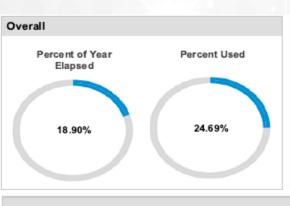


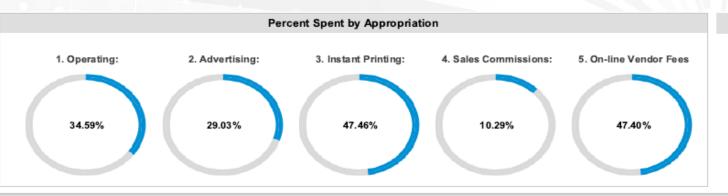
# Arizona Cottony Instant Game Monthly Sales

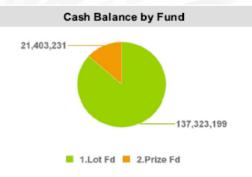
Month	SCRATCHERS	CHARITABLE PULL-TABS	AGE- RESTRICTED PULL-TABS	TOTAL INSTANT SALES CURRENT FY	TOTAL INSTANT SALES PREVIOUS FY	% of Change
Jul	\$85,830,540	\$725,760	\$292,680	\$86,972,100	\$87,567,671	-0.7%
Aug	\$82,719,267	\$732,240	\$363,960	\$83,921,307	\$81,430,467	3.1%
Sep	\$18,877,655	\$220,500	\$60,480	\$19,174,835	\$75,720,197	-74.7%
Oct	\$0	\$0	\$0	\$0	\$80,573,893	-100.0%
Nov	\$0	\$0	\$0	\$0	\$79,592,943	-100.0%
Dec	\$0	\$0	\$0	\$0	\$82,643,454	-100.0%
Jan	\$0	\$0	\$0	\$0	\$88,749,211	-100.0%
Feb	\$0	\$0	\$0	\$0	\$94,521,006	-100.0%
Mar	\$0	\$0	\$0	\$0	\$102,981,838	-100.0%
Apr	\$0	\$0	\$0	\$0	\$97,816,671	-100.0%
May	\$0	\$0	\$0	\$0	\$98,156,659	-100.0%
Jun	\$0	\$0	\$0	\$0	\$87,464,598	-100.0%



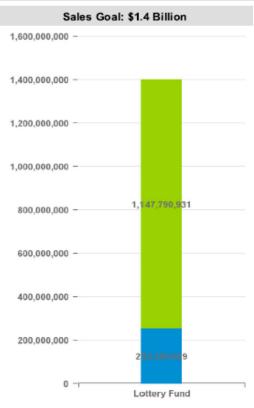
### Arizona Cotteny FY22 Year-to-date Financial Status



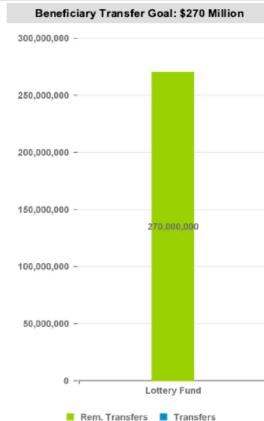




### **Budget by Appropriation Type and Object Class**



Ap propriation	Object Class	Budget	Expenditures	Encumbered	Remaining	% Used
1. Operating:	0000 - Appropriation Budget	10,468,900	-	-	10,468,900	
	6000 - Personal Services	-	726,687	-	-726,687	
	6100 - Employee Related Expenditures	-	293,590	-	-293,590	
	6200 - Professional And Outside Services		93,673	489,174	-582,847	
	6500 - Travel - In-State	-	3,200	17,008	-20,208	
	6600 - Travel - Out-Of-State		14,260	-	-14,260	
	7000 - Other Operating Expenditures	-	200,231	1,729,783	-1,930,014	
	8100 - Capital Outlay	-		-	-	
	8400 - Capital Equipment	-	-	-	-	
	8500 - Non-Capital Equipment	-	2,484	1,283	-3,767	
	9100 - Transfers Out	-	-	50,000	-50,000	
	Total:	10,468,900	1,334,125	2,287,247	6,847,528	34.59%
2. Advertising:	0000 - Appropriation Budget	15,500,000		-	15,500,000	
	7000 - Other Operating Expenditures	-	1,320,156	3,180,183	-4,500,339	
	Total:	15,500,000	1,320,156	3,180,183	10,999,661	29.03%
3. Instant Printing:	0000 - Appropriation Budget	38,680,100	-	-	38,680,100	
	7000 - Other Operating Expenditures	-	1,375,355	16,981,598	-18,356,953	
	8400 - Capital Equipment	-		-	-	
	Total:	38,680,100	1,375,355	16,981,598	20,323,147	47.46%
4. Sales Commissions:	0000 - Appropriation Budget	92,953,900	-	-	92,953,900	
	7000 - Other Operating Expenditures	-	9,564,396	-	-9,564,396	
	Total:	92,953,900	9,564,396		83,389,504	10.29%
5. On-line Vendor Fees:	0000 - Appropriation Budget	12,659,000	-	-	12,659,000	
	6200 - Professional And Outside Services	-	1,766,179	4,233,821	-6,000,000	
	Total:	12,659,000	1,766,179	4,233,821	6,659,000	47.40%
	Grand Total:	170,261,900	15,360,211	26,682,849	128,218,840	



### **New Business Item #1**

AAC Title 19, Chapter 3, Article 4 – Design & Operation of Lottery Games Generally AAC Title 19, Chapter 3, Article 7 – Design & Operation of Instant Games AAC Title 19, Chapter 3, Article 10 - Promotions

Arizona Lottery Commission September 16, 2022

This report has been provided to the Lottery Commission regarding amendments to Arizona Administrative Code (AAC) Title 19, Chapter 3, Articles 4, 7, and 10, collectively referred to as the "Game Development Rules." The Lottery received an exemption from the current rule moratorium imposed by the Governor in order to proceed with these changes on April 18, 2022. The Commission is requested to approve the amendments and authorize the Executive Director to adopt the amendments for Article 4, Design & Operation of Lottery Games Generally; Article7, Design & Operation of Instant Games; and Article 10 - Promotions .

The Game Development Rules describe various types of Lottery games, including special promotions, and the requirements related to development, approval, and distribution of the games and promotions. The proposed amendments to these articles will impact the Lottery the greatest. These rules allow the Lottery to introduce various product promotions, thus providing the State with a potential to increase revenue.

- Article 4 Design and Operation of Lottery Games Generally: This article describes the requirements for Lottery games generally. The article includes the common provisions for the development, approval, validation, and redemption processes for all Lottery games.
- Article 7 Design and Operation of Instant Games: This article describes the various requirements for the Lottery's instant ticket games that are different from the games generally. The article includes provisions for both instant "scratch" tickets and instant "tab" tickets.
- Article 10 Promotions: This article clarifies Lottery promotion procedures, including the types of promotions and who may participate in the promotion.

The proposed changes for Game Development Rules were filed with the Secretary of State and published in the Arizona Administrative Register on May 20, 2022. An oral proceeding was conducted on June 27, 2022, to allow the public a chance to comment on the proposed rules. No oral or written comments were received.

The attached rule package contains a *draft* Notice of Final Rulemaking. The preamble includes the statutory authority for the rule amendments, an explanation of the rules, and a revised economic, small business and consumer impact of the proposed rules. The text of the amended rules follows the preamble.

The Lottery Commission will vote on whether to authorize the Director to adopt the rules at the Commission meeting. If approved, staff will file the rules with the Governor's Regulatory Review Council for final review and approval.

Attachments (Commissioners only)

#### **New Business Item #2**

### Instant Scratch Game Profiles Report to Arizona Lottery Commission September 16, 2022

This report has been provided to the Lottery Commission regarding game profiles planned for Arizona Lottery instant scratch games. The Commission is requested to approve these game profiles. After Commission approval, staff will commence with plans for printing, distribution, and sales of these games.

### **NEW GAME PROFILES**

Attached for the Lottery Commission's action is new instant scratch game profiles: YAHTZEE<sup>TM</sup> #1396, Lucky Hunt #1397, Winning Streak #1398, and Set for Life #1401.

<u>YAHTZEETM #1396.</u> This \$5 game has a top prize of \$50,000. This game will be printed at a quantity of approximately 3 million tickets.

<u>Lucky Hunt #1397.</u> This \$3 game has a top prize of \$20,000. This game will be printed at a quantity of approximately 2.8 million tickets.

**Winning Streak #1398.** This \$5 game has a top prize of \$50,000. This game will be printed at a quantity of approximately 3 million tickets.

<u>Set for Life #1401.</u> This \$50 game has a top prize of \$5,000,000 (20-year annuity) or a one-time cash payment to be determined when the prize is claimed. This game will be printed at a quantity of approximately 5 million tickets.

Attachments (Commissioners only)

#### **New Business Item #3**

### Instant Tab Game Profiles Report to Arizona Lottery Commission September 16, 2022

This report has been provided to the Lottery Commission regarding game profiles planned for Arizona Lottery instant tab games. The Commission is requested to approve these game profiles. After Commission approval, staff will commence with plans for printing and distribution of these games.

### **NEW GAME PROFILES**

Attached for the Lottery Commission's action are new instant tab game profiles: *Veterans Pride* #173, *Cash Track* #174, *Grab the Cash* #175, *American Forever* #176, *Four Kings* #1080, *Have a Cold One* #1081, *Money Matey* #1082, and *I Heart My Bartender* #1083.

*Veterans Pride* #173. This 50¢ game has a top prize of \$150.

Cash Track #174. This 50¢ game has a top prize of \$150.

**Grab the Cash #175.** This \$1.00 game has a top prize of \$250.

American Forever #176. This \$1.00 game has a top prize of \$250.

*Four Kings* #1080. This \$1.00 game has a top prize of \$250.

Have a Cold One #1081. This 50¢ game has a top prize of \$150.

Money Matey #1082. This 50¢ game has a top prize of \$150.

I Heart My Bartender #1083. This \$1.00 game has a top prize of \$250.

Attachments (Commissioners only)