



June 17, 2022
COMMISSION
REPORT

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NOTICE OF PUBLIC MEETING AND EXECUTIVE SESSION OF THE ARIZONA STATE LOTTERY COMMISSION

Pursuant to Arizona Revised Statute (A.R.S.) § 38-431.02, notice is hereby given to the members of the Arizona State Lottery Commission and to the general public that the Arizona State Lottery Commission will hold a meeting open to the public on **June 17, 2022, at 10:00 a.m.**, in the **Arizona Lottery Board Room, located at 4740 East University Drive, Phoenix, Arizona.** The public is welcomed to join the meeting in person, via telephone, or internet through **Google Hangouts Meet**. The following are instructions on joining the meeting via the Google Hangouts Meet:

Join the meeting online by entering the following link into your URL
meet.google.com/te-i-spwe-stm

OR

Join the meeting US Toll Free by phone at 601-844-2921 when prompted enter Access Code 765 034 022 **followed by the pound key (#)**

If you are having problems with connecting, please contact 480-921-4493.

Pursuant to A.R.S. § 38-431.02(B), further notice is hereby given to the Arizona State Lottery Commission and members of the public that the Arizona State Lottery Commission may vote to go into Executive Session, which will not be open to the public, for the purpose of obtaining legal advice pursuant to A.R.S. § 38-431.03(A)(3) regarding any of the agenda items. The Commission may also vote on any item listed on the agenda. All members of the Commission will be participating by means of telephonic communication.

Call to Order

1. Call for Quorum
2. Call for Notice
3. Approval of Minutes for May 20, 2022, Public Meeting

Agency Reports

1. State Service Recognition Awards - Presentation
2. Director's Presentation
3. Financial Report – Presentation
4. Products & Marketing Update- Presentation
5. New Game Introduction – No Presentation

New Business

1. Discussion and possible action on new instant scratch game profiles: *10X®* #1388, *Triple Bonus Crossword* #1391, *One Word Crossword* #1392, and *Bonus Money* #1393.
2. Discussion and possible action on new instant tab game profiles: *Pull'n Tabs* #1073, *Cash Mine* #1074, *Holiday Cheer* #1075, *Wheel & Deal* #1076, *Hoopla* #1077, *Tickle Me Green* #1078, and *Fast 5's* #1079.
3. Discussion and possible action on new Fast Play™ game profiles: *Lucky 13* #145, *To Me, From Santa* #146, and *Holiday Cash Drop* #147.

4. Discussion and possible action on new Scratch & Scan game profiles: *\$50 or \$100 #7001/7101, Crossword #7002/7102, \$500 Loaded #7003/7103, and Instant Jackpot / Triple Red 777 #7004/7104.*
5. Discussion and Possible action on new promotion profile: *Lucky Lounge™ Sweepstakes Drawings Promotion Profile #118.*
6. Discussion and Possible action on new promotion profile: *Arizona Adventure Promotion Profile #119.*

Call to the Public

Consideration and discussion of comments from the public. Those members of the public wishing to address the Commission need not request permission in advance and will be given approximately five minutes for their comments and requests. Action taken as a result of public comment will be limited to directing staff to study the matter or rescheduling the matter for further consideration at a later date to comply with A.R.S. § 38-431.02.

Announcements

The next Commission meeting will be held August 19, 2022, at 10:00 a.m.

Adjournment

Materials

A copy of the agenda and background material provided to Commission members, which is not exempt by law from public inspection, is available for public inspection at least 24 hours advance of the meeting at the Lottery Office located at 4740 East University Drive, Phoenix, Arizona.

Notice

Any amendments or additions to the agenda will be made available at least 24 hours prior to the meeting.

Dated this 8th day of June 2022

Gregory R. Edgar
Executive Director

Persons with a disability may request a reasonable accommodation by calling (480) 921-4486. Requests should be made as early as possible to allow time to arrange the accommodation.
The Commission reserves the right to change the order of items on the agenda.

PUBLIC MEETING OF THE ARIZONA LOTTERY

Commission Minutes of May 20, 2022, Meeting

PRESIDING Chair Jeff Weintraub (Teleconference)

COMMISSIONERS Julie Katsel, Trent Crump, Alec Thomson, and Todd Newman (Teleconference)

LOTTERY Executive Director Gregory Edgar; Russ Harben, Deputy Director of Operations; (In Person) Greg Chmielewski, Deputy Director for Performance and Strategic Initiatives; Chris Rogers, Deputy Director of Products and Marketing; Sherri Zendri, Deputy Director of Legal Services; Raynie Hosto, Deputy Director of Customer Service and Sales (Teleconference)

Luanne Mansanares, Jacob Rusywick, Orion Steen (In Person) Alexandra Adukeh, Shelby Alessi, Anjali Dang, Ivy Gilio, John Gilliland, Karla Henriksen, Susan Kalember, Luanne Mansanares, Robin Peters, Allyson Saltford, Lynda Sellers, Devin Slayton, Nicholas Wagner, Steven Wood (Teleconference)

GUESTS Attorney General Representative: Lena Kalkbrenner (Teleconference)
Scientific Games Representatives: Topper Wilson, and Gabriel Reed (Teleconference)
Pollard Banknote Limited Representatives: Wes Brown, John Papile, Brad Thomson, and Travis Priest (Teleconference)
Owens Harkey Representatives: Ariana Moreno, Noelle Hobaica, and Anna Garza (Teleconference)

PUBLIC

Call to Order

1. **Call for Quorum:** Pursuant to the Public Notice dated May 12, 2022, the Public Meeting of the Arizona State Lottery Commission was called to order at 10:02 a.m. by Chair Jeff Weintraub.

A quorum was present, with Chair Weintraub, Commissioner Katsel, Commissioner Crump, Commissioner Thomson, and Commissioner Newman appearing via teleconference.

Director Edgar and Ms. Raynie Hosto introduced newly appointed Commissioner Todd Newman.

2. **Notice:** Notice was posted by Luanne Mansanares on May 12, 2022, at 3:00 p.m., at the Arizona State Lottery, located at 4740 E. University Dr., Phoenix, Arizona.
3. **Approval of Minutes:** Chair Weintraub entertained a motion to approve the minutes of the April 22, 2022, Public Meeting. Commissioner Katsel verbally moved; Commissioner

Thomson verbally seconded. The vote was unanimous with Chair Weintraub verbally voting aye, Commissioner Katsel verbally voting aye, Commissioner Crump verbally voting aye, Commissioner Thomson verbally voting aye, and Commissioner Newman abstained from the vote. The vote was unanimous and the motion carried.

Agency Reports

1. **Director's Presentation:** Director Edgar presented information on the largest jackpot won on a single ticket Powerball® ticket in Arizona history. Informing the Commission a couple from Gilbert anonymously chose the \$283 million cash option. The ticket was purchased at QuikTrip (QT) on Gilbert Rd. and Warner. QT received a \$50k selling bonus and the state received \$13.6 million in state tax withholdings. Director Edgar also gave a brief legislative and Quick Draw product line update. The presentation is attached for the official minutes.
2. **Financial Report:** Mr. Russ Harben presented the financial information with overall sales, new projections, and financial status with a comparison of last year's sales. The presentation is attached for the official minutes.
3. **Marketing Update Presentation** – Mr. Chris Rogers presented information on January family ROI analysis, an upcoming experiential promotion called Arizona Adventure, and a marketing planning update.

Commissioner Thomson stated that he loved the concept of the Arizona Adventure promotion and tickets. He also inquired if the Arizona Lottery has partnered with anyone.

Mr. Rogers informed the Commission that Arizona Lottery has reached out to various state agencies to collaborate on the promotion. The presentation is attached for the official minutes.

4. **New Games Introduction – No Presentation**

New Business

Chair Weintraub inquired if the name of the game was pronounced 5 times or 5X. Director Edgar and Mr. Rogers informed the Commission it is pronounced 5X.

1. Chair Weintraub asked if any members of the public wanted to address the Commission regarding new instant scratch game profiles: *Arizona Adventure* #1383, *Hit It Big* #1385, *Cash Craze* #1386, *5X* #1387, *20X* #1389, and *50X* #1390. There were no responses from the public.

In accordance with A.R.S. §5-554(C), Chair Weintraub entertained a motion to approve the orders and authorize the Director to issue the orders regarding new instant scratch game profiles: #1383, #1385, #1386, #1387, #1389, and #1390. Commissioner Thomson verbally moved; Commissioner Katsel verbally seconded. The vote was unanimous with Commissioner Newman verbally voting aye, Commissioner Thomson verbally voting aye. Commissioner Crump verbally voting aye, Commissioner Katsel verbally voting aye, and Chair Weintraub verbally voting aye. The motion carried.

2. Chair Weintraub asked if any members of the public wanted to address the Commission regarding new promotion profile: *HIT the Jackpot Players Club Promotion Profile #116*. There were no responses from the public.

In accordance with A.R.S. §5-554(C), Chair Weintraub entertained a motion to approve the order and authorize the Director to issue the order regarding new promotion profile: #116. Commissioner Crump verbally moved; and Commissioner Newman verbally seconded. The vote was unanimous with Commissioner Katsel verbally voting aye, Commissioner Crump verbally voting aye, Commissioner Newman verbally voting aye, Commissioner Thomson verbally voting aye, and Chair Weintraub verbally voting aye. The motion carried.

Call to the Public

Chair Weintraub invited members of the public to speak before the Commission. There were no responses from the public.

Announcements

The next Commission meeting will be held in person on June 17, 2022, at 10:00 a.m.

Adjournment

Chair Weintraub entertained a motion to adjourn. Commissioner Thomson verbally moved, Commissioner Newman verbally seconded. The vote was unanimous with Commissioner Crump verbally voting aye, Commissioner Katsel verbally voting aye, Commissioner Thomson, Commissioner Newman verbally voting aye, and Chair Weintraub verbally voting aye. The motion carried.

Materials

A copy of the agenda and background material provided to Commission members, which is not exempt by law from public inspection, is available for public inspection at least 24 hours in advance of the meeting at the Lottery Office located at 4740 East University Drive, Phoenix, Arizona.

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Agency Reports
Report to Arizona Lottery Commission
June 17, 2022

State Service Recognition Awards - Presentation

Director's Presentation

Financial Report – Presentation

Products & Marketing Update– Presentation

New Game Introduction – No Presentation

New Game Introductions. The following games were introduced since the last commission meeting: *Lucky Numbers* #1359 and *Ultimate Riches* #1354.

More information on these games are available by visiting the Scratchers section at ArizonaLottery.com

The following games were approved to end consistent with the Instant Scratch Game Ending Policy. Players have 180 days from the game-ending date to claim prizes.

Date Ended	Price Point	Game No.	Game Name	Beginning Inventory	% Sold through 6/6/22
6/7/22	\$2	1279	Red Ball Tripler	2,490,750	82%
6/7/22	\$5	1303	Double Your Money	3,397,980	91%
6/7/22	\$5	1310	Bingo Blockbuster	5,659,080	89%
6/7/22	\$5	1312	Lady Luck	2,835,780	93%
6/7/22	\$10	1315	Win It All	2,138,700	93%
6/7/22	\$2	1318	Money Roll	2,058,600	88%
6/7/22	\$1	1322	\$1,000 Jackpot	3,681,900	71%
6/7/22	\$2	1323	\$10,000 Jackpot	2,980,500	59%
6/7/22	\$5	1324	\$50,000 Jackpot	3,265,440	62%
6/7/22	\$10	1325	\$100,000 Jackpot	2,446,980	65%
6/7/22	\$5	1328	Celebrando™ Día de los Muertos	1,888,380	72%
6/7/22	\$5	1329	Slingo® Trio Arizona	3,224,640	85%

ATTACHMENT A

Dashboard Report

June 2022

SERVING ARIZONA FOR 40 YEARS



2.59%

vs. Proj (FYTD)

Total Sales (FYTD)
\$1,276,479,837

-5.51%

vs. PYTD

1.77%

vs. Proj (FYTD)

Draw Sales

\$291,074,433^{22.8%}
%Total Sales

-3.39%

vs. PYTD

Draw Sales : From
7/1/2016 - To
6/5/2022
Fast Play Sales :
From
2/11/2018 - To
6/5/2022

2.83%

vs. Proj (FYTD)

Instant Sales

\$985,405,404^{77.2%}
%Total Sales

-6.11%

vs. PYTD

8.65%

vs. Proj (FYTD)

Multi-State

\$165,646,011^{156.9%}
%Draw Sales

-8.70%

vs. PYTD

2.75%

vs. Proj (FYTD)

Scratchers Sales

\$972,267,270^{98.7%}
%Instant Sales

-6.38%

vs. PYTD

-4.86%

vs. Proj (FYTD)

In-State

\$80,800,380^{27.8%}
%Draw Sales

3.45%

vs. PYTD

Pulltab Sales : From
7/1/2016 - To
6/3/2022
Scratcher
Sales : From 7/1/2016
- To 6/5/2022

-3.19%

vs. Proj (FYTD)

Charitable Pulltab Sales

\$8,009,514^{0.8%}
%Instant Sales

8.14%

vs. PYTD

-14.

vs. Proj (FYTD)

Quick Draw

\$1,600,107^{0.5%}
%Draw Sales

-

vs. PYTD

4.06%

vs. Proj (FYTD)

Age Rest. Pulltab Sales

\$3,955,740^{0.4%}
%Instant Sales

49.50%

vs. PYTD

-7.96%

vs. Proj (FYTD)

Fast Play

\$43,027,935^{14.8%}
%Draw Sales

3.04%

vs. PYTD

-

vs. Proj (FYTD)

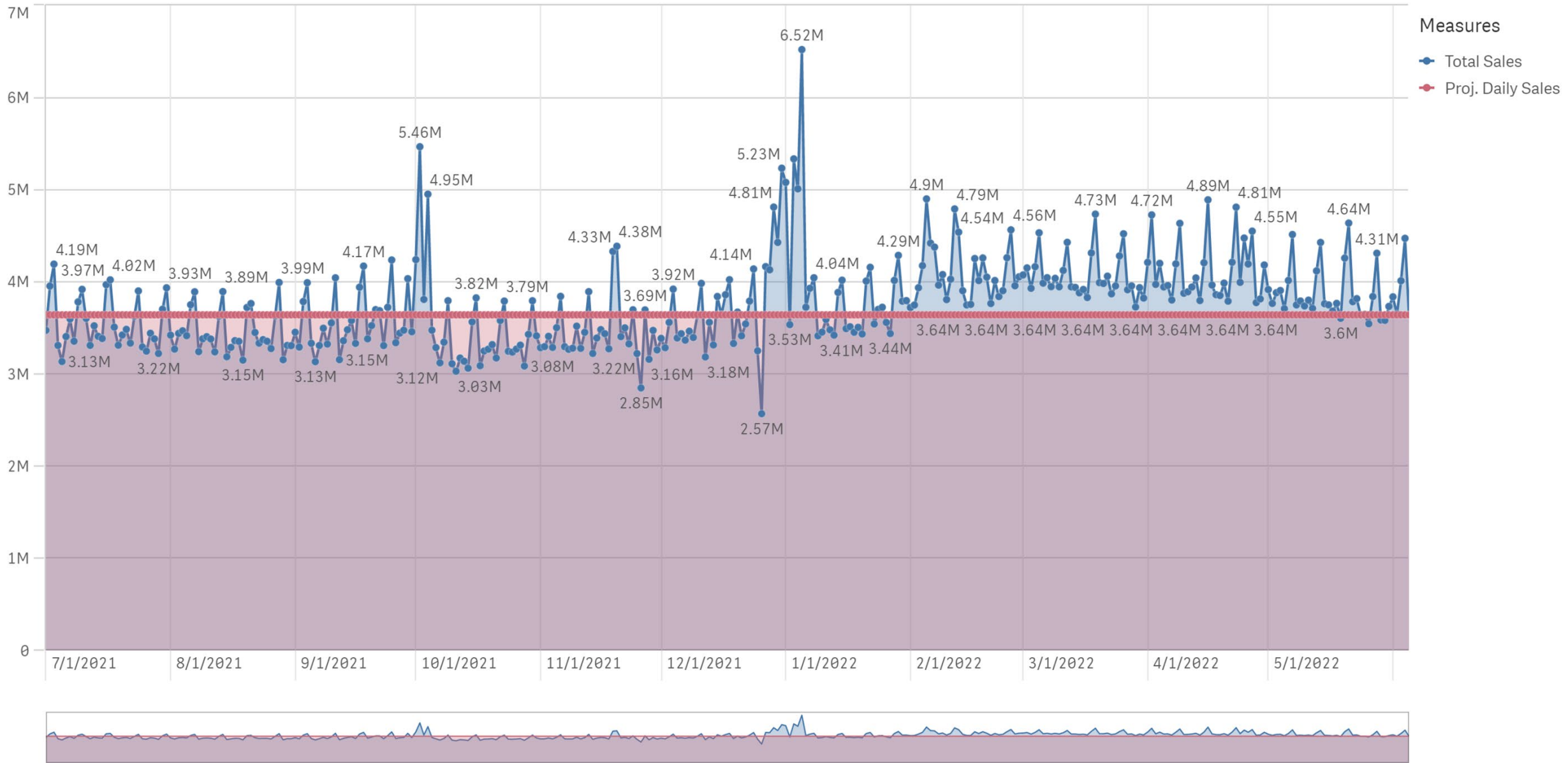
Other Pulltab Sales

\$1,181,520^{0.1%}
%Instant Sales

15.04%

vs. PYTD

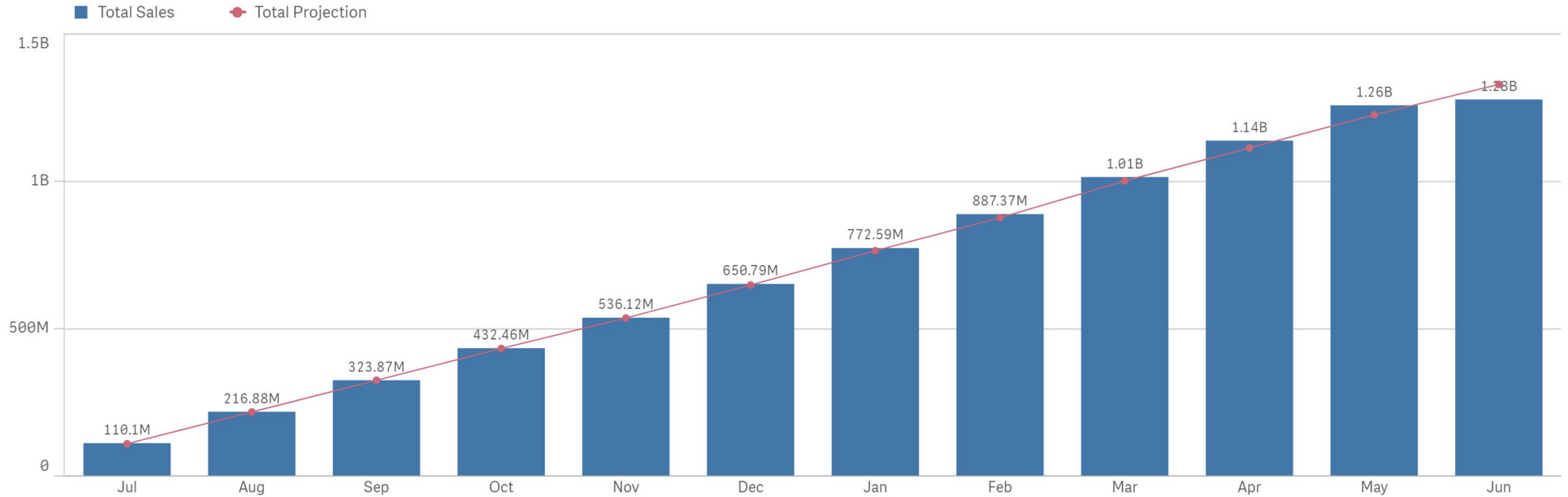
Daily Sales vs Goal





YTD Sales vs. Projection

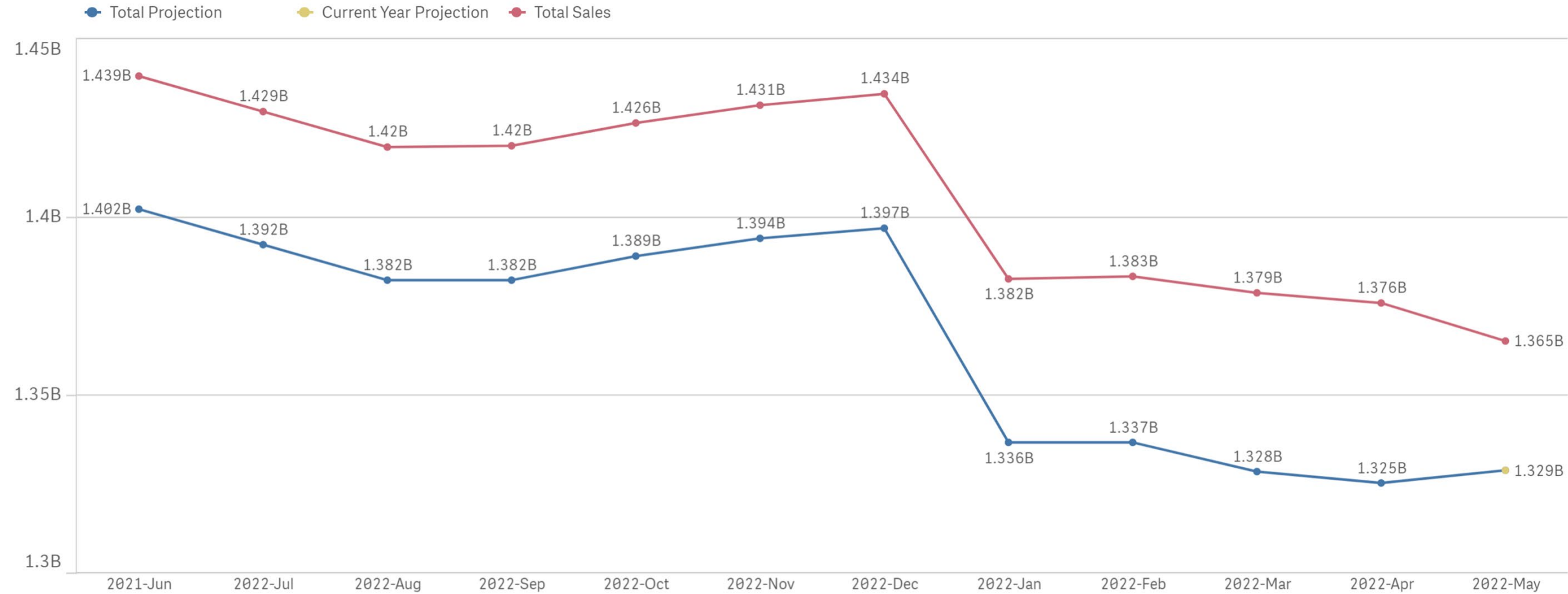
FY 2022 Total Sales vs. Projection



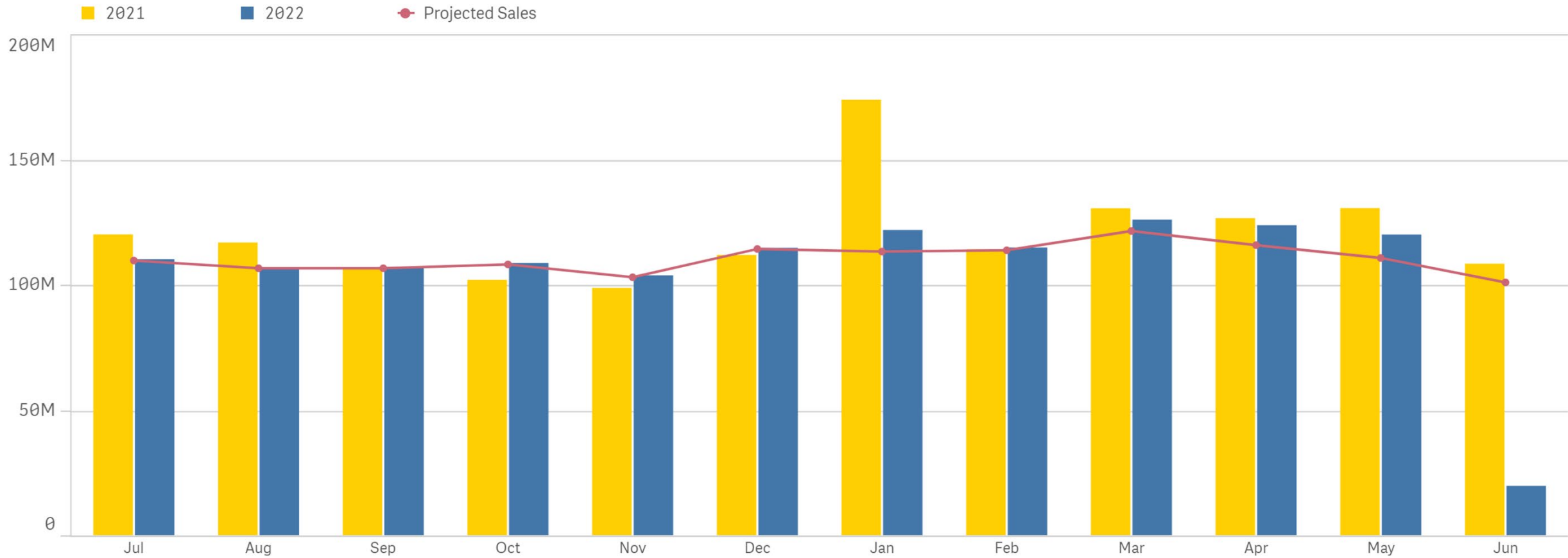


Rolling 12 Month Total Sales

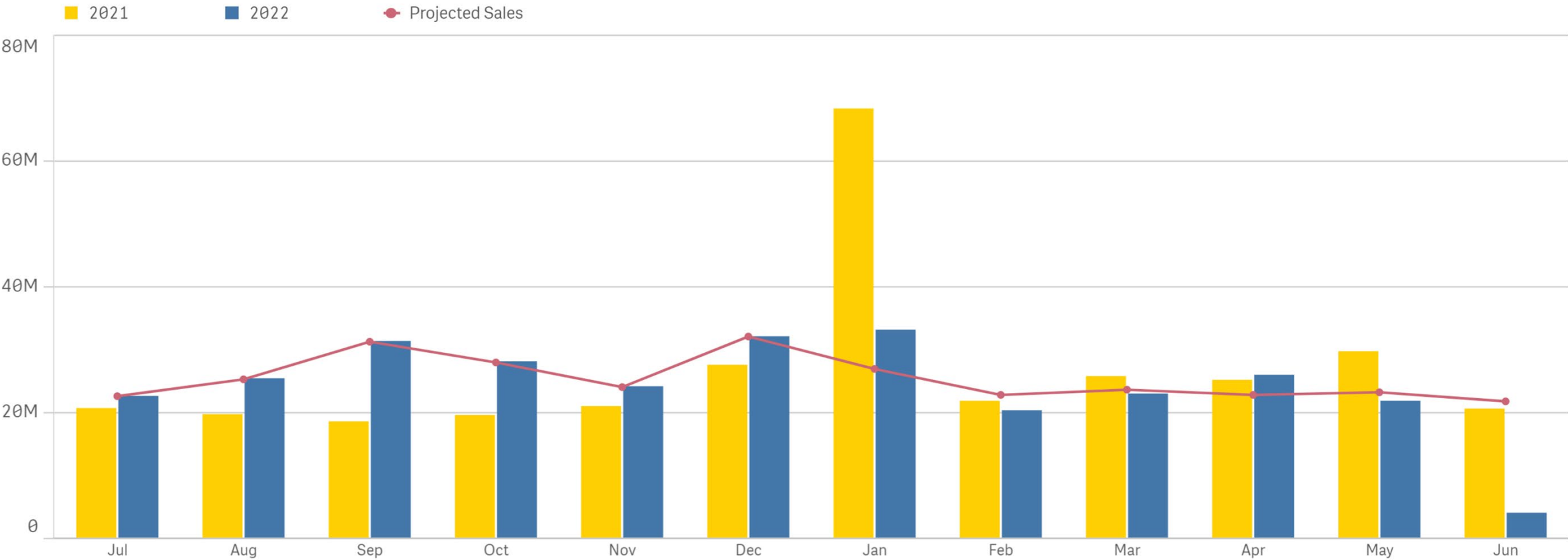
Rolling 12 Month Sales



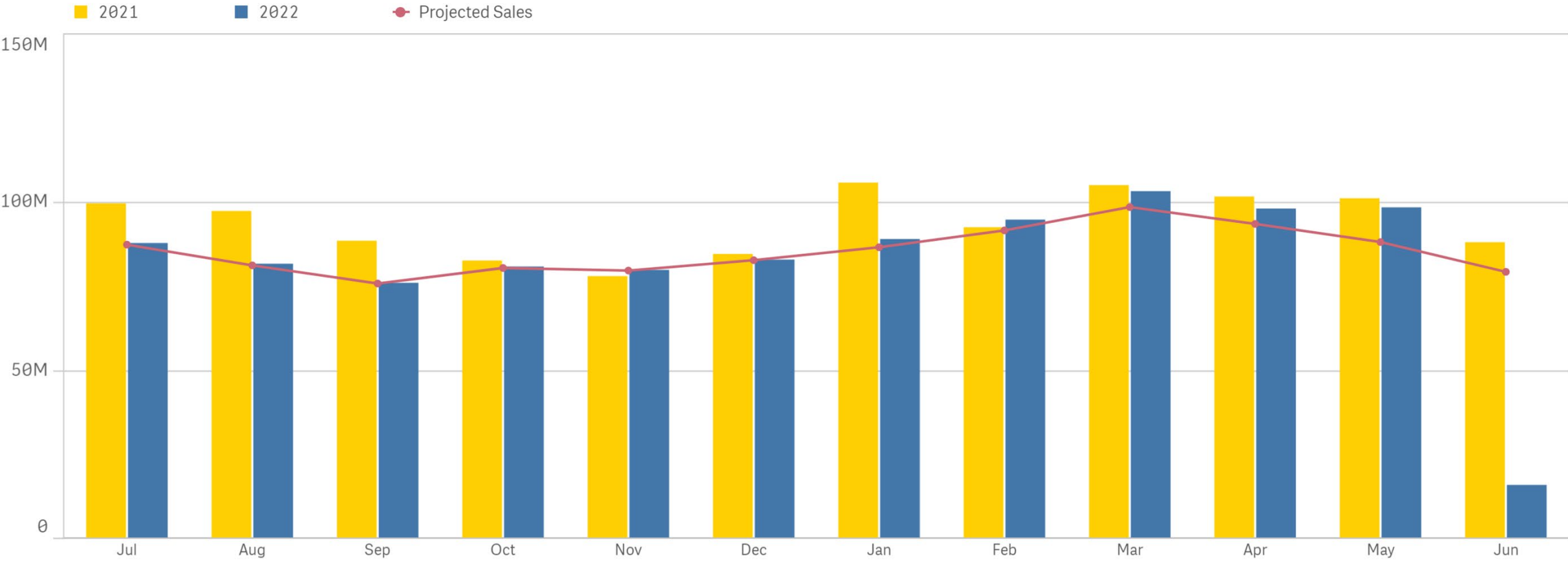
Total Sales FY 2021 vs. 2022 vs. Projection



Draw Sales FY 2021 vs. 2022 vs. Projection



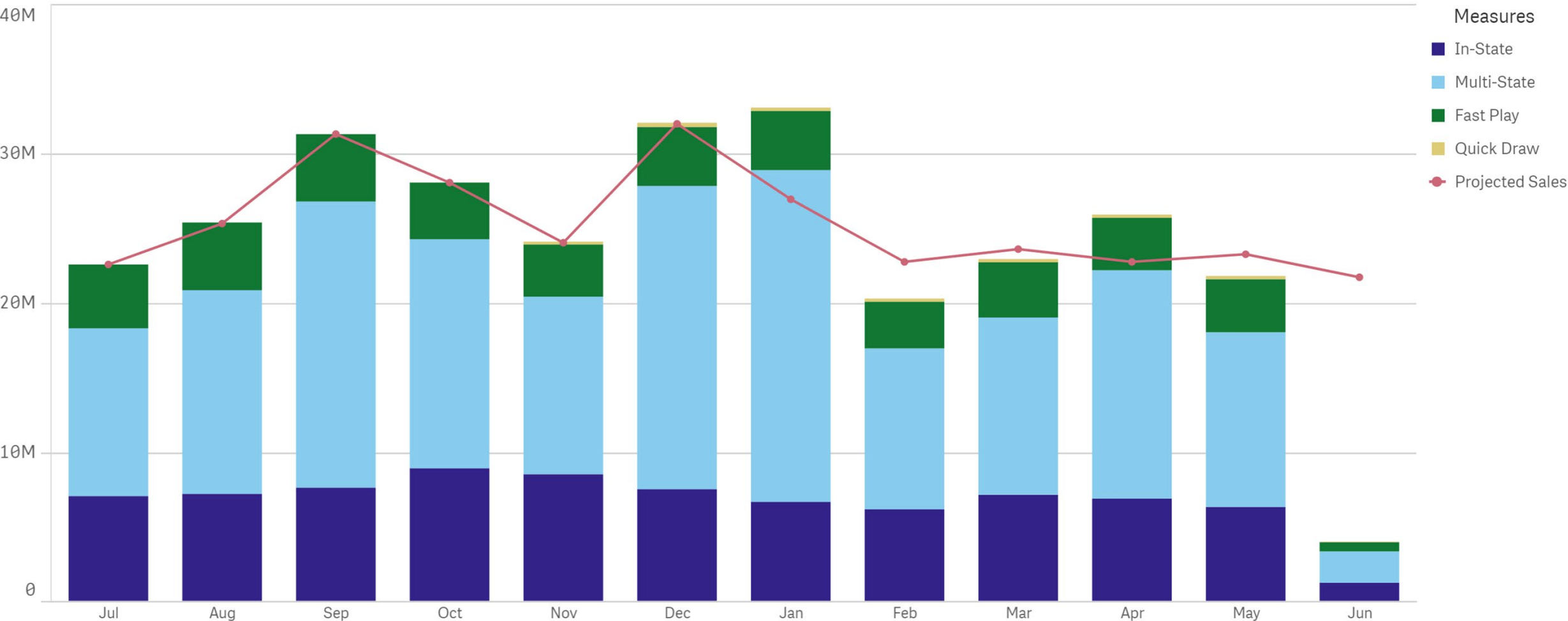
Instant Sales FY 2021 vs. 2022 vs. Projection



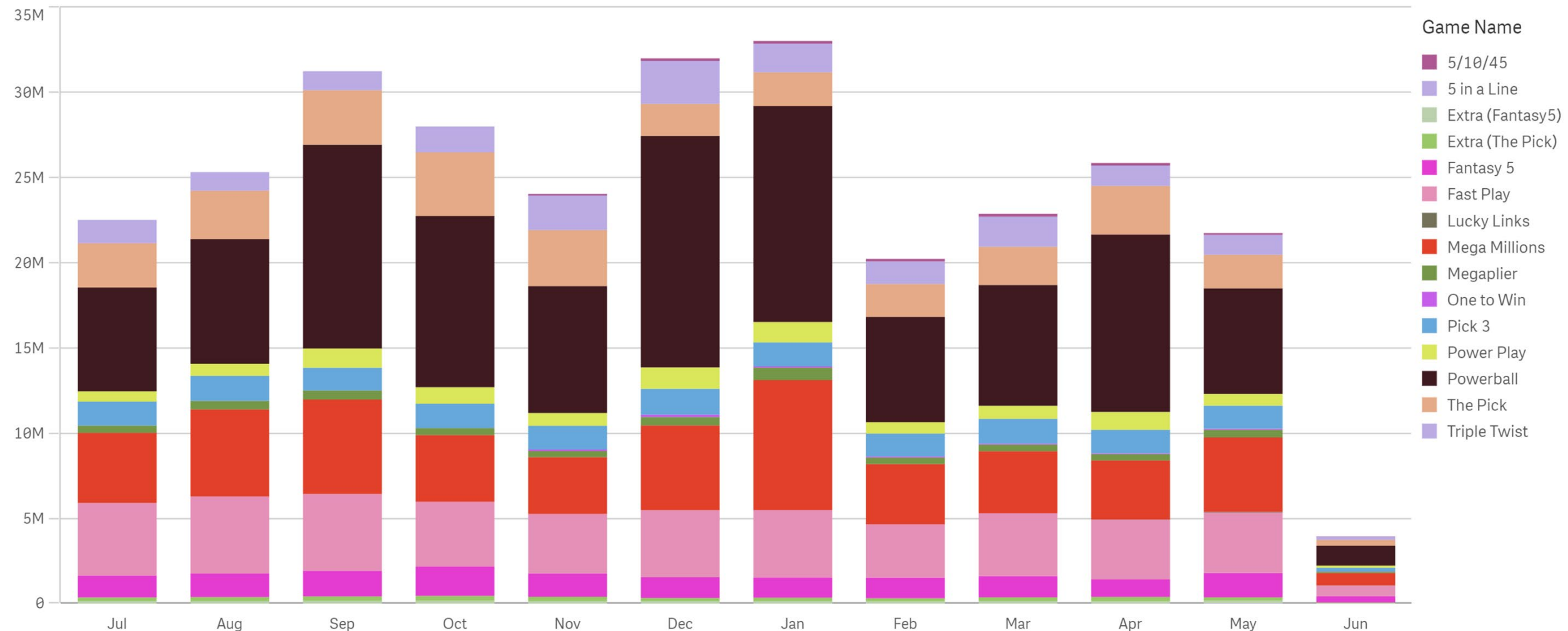


Draw Sales by Month

FY 2022 Draw Sales by month



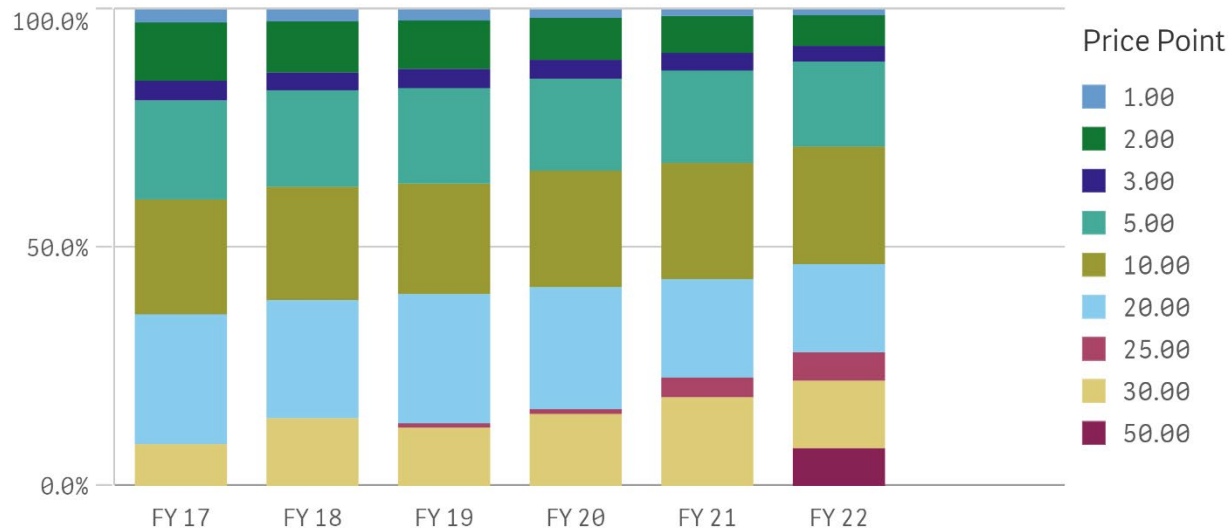
FY 2022 Draw Sales by Game



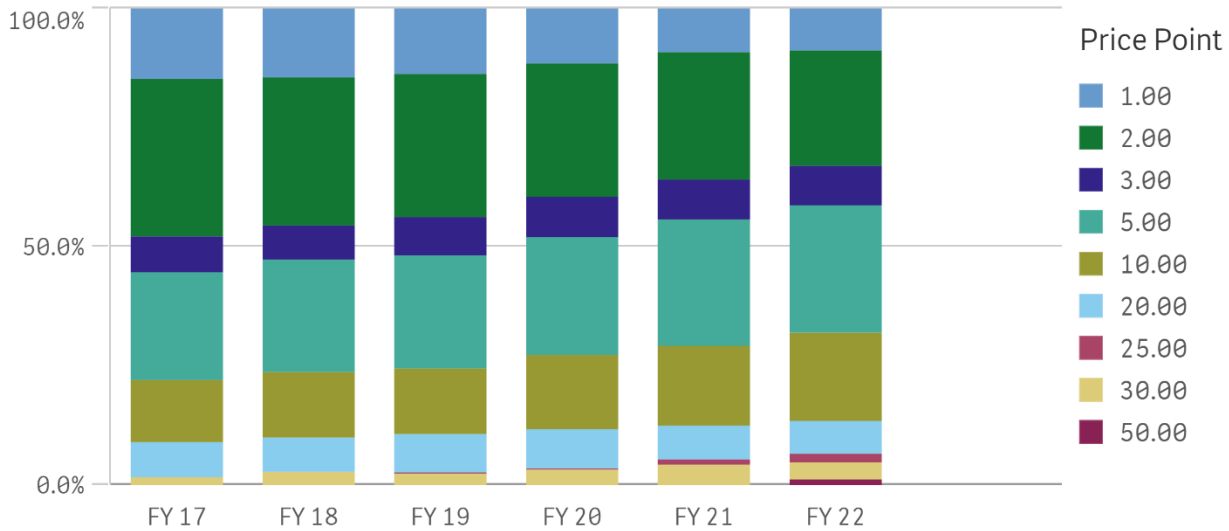


Scratcher Sales by Price Point

Based on Dollars Sold



Based on Tickets Sold

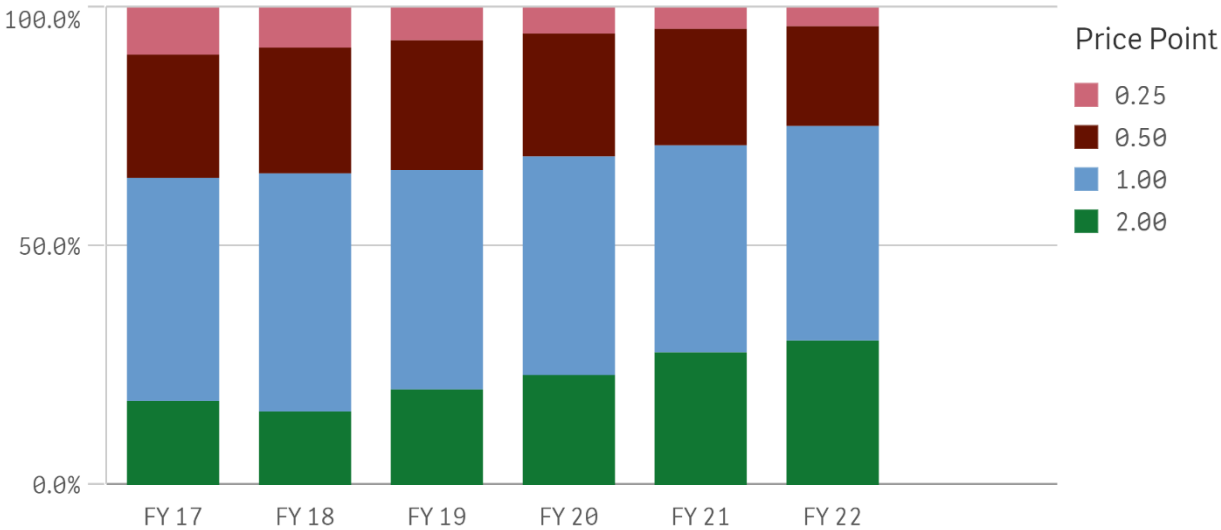


Price Point	FY 18	FY 19	FY 20	FY 21	FY 22	Price Point	FY 18	FY 19	FY 20	FY 21	FY 22
1.00	\$17,675,313	\$17,327,856	\$15,243,692	\$14,836,696	\$11,358,457	1.00	17,675,313	17,327,856	15,243,692	14,836,696	11,358,457
2.00	\$76,286,420	\$76,045,580	\$74,204,632	\$86,605,472	\$62,831,122	2.00	38,143,210	38,022,790	37,102,316	43,302,736	31,415,561
3.00	\$26,204,778	\$30,416,967	\$33,795,897	\$40,770,039	\$32,127,426	3.00	8,734,926	10,138,989	11,265,299	13,590,013	10,709,142
5.00	\$144,423,905	\$150,294,810	\$163,624,105	\$214,810,495	\$173,286,240	5.00	28,884,781	30,058,962	32,724,821	42,962,099	34,657,248
10.00	\$168,662,410	\$173,763,390	\$207,204,520	\$271,076,850	\$240,287,780	10.00	16,866,241	17,376,339	20,720,452	27,107,685	24,028,778
20.00	\$176,364,760	\$204,007,420	\$217,273,740	\$228,944,840	\$179,450,320	20.00	8,818,238	10,200,371	10,863,687	11,447,242	8,972,516
25.00	\$0	\$6,504,400	\$8,628,650	\$45,939,625	\$57,973,325	25.00	0	260,176	345,146	1,837,585	2,318,933
30.00	\$101,269,350	\$91,917,900	\$128,434,380	\$206,849,550	\$137,737,050	30.00	3,375,645	3,063,930	4,281,146	6,894,985	4,591,235
50.00	\$0	\$0	\$0	\$0	\$77,215,550	50.00	0	0	0	0	1,544,311

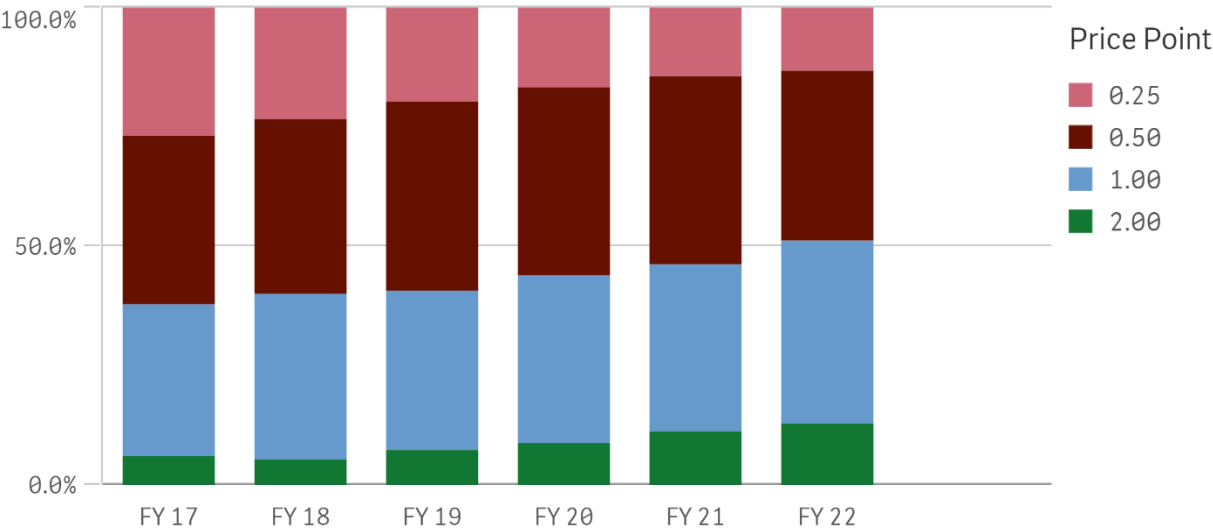


Pull Tab Sales by Price Point

Based on Dollars Sold

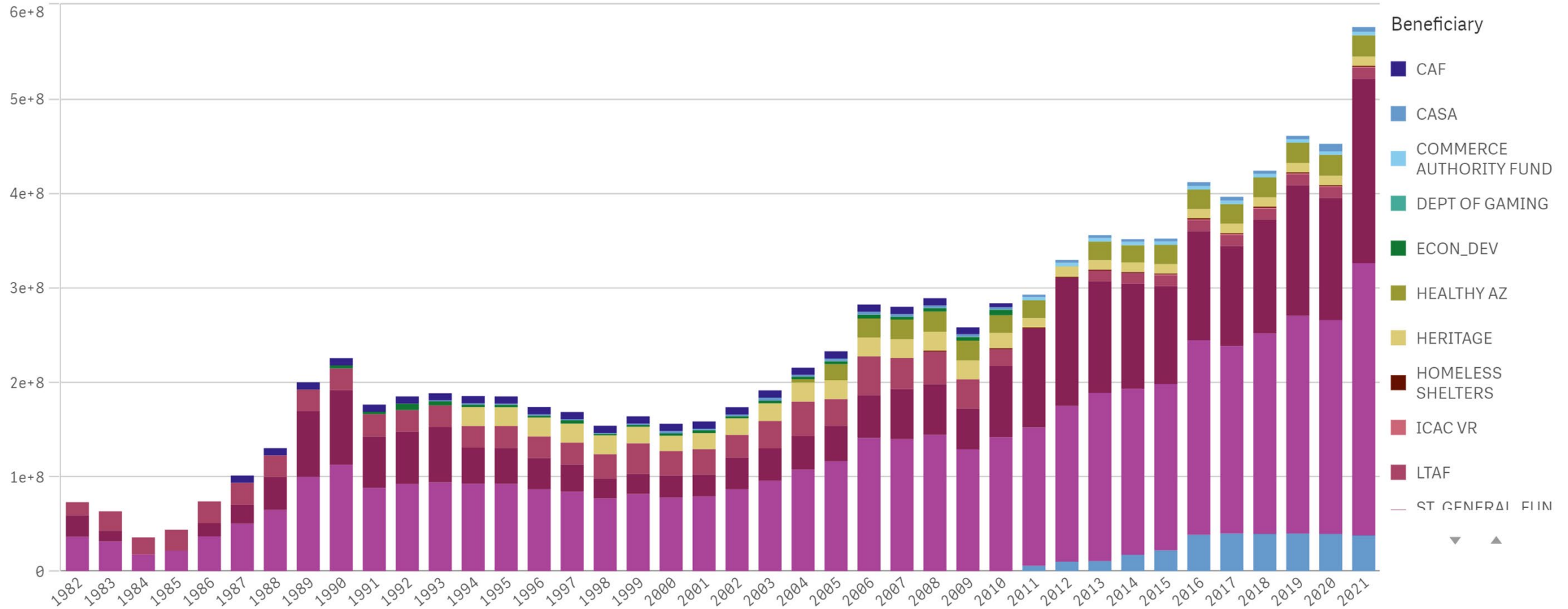


Based on Tickets Sold



Price Point	FY 18	FY 19	FY 20	FY 21	FY 22
0.25	\$732,186	\$673,764	\$438,438	\$532,824	\$508,134
0.50	\$2,291,940	\$2,699,880	\$2,069,850	\$2,926,590	\$2,746,380
1.00	\$4,350,480	\$4,556,220	\$3,691,860	\$5,201,460	\$5,905,140
2.00	\$1,338,600	\$1,983,840	\$1,851,960	\$3,333,960	\$3,978,480

Price Point	FY 18	FY 19	FY 20	FY 21	FY 22
0.25	2,928,744	2,695,056	1,753,752	2,131,296	2,032,536
0.50	4,583,880	5,399,760	4,139,700	5,853,180	5,492,760
1.00	4,350,480	4,556,220	3,691,860	5,201,460	5,905,140
2.00	669,300	991,920	925,980	1,666,980	1,989,240





Draw Game Monthly Sales

Month	POWERBALL	MEGA MILLIONS	TOTAL MULTI-STATE DRAW GAMES	THE PICK	FANTASY 5	PICK 3	TRIPLE TWIST	TOTAL IN-STATE DRAW GAMES	QUICK DRAW	TOTAL DRAW GAMES
Jul	\$6,706,316	\$4,538,669	\$11,244,985	\$2,819,543	\$1,430,644	\$1,402,187	\$1,363,190	\$7,015,564	\$0	\$22,532,504
Aug	\$8,036,701	\$5,615,764	\$13,652,465	\$3,073,197	\$1,533,363	\$1,461,874	\$1,093,002	\$7,161,436	\$0	\$25,347,605
Sep	\$13,096,097	\$6,073,505	\$19,169,602	\$3,471,952	\$1,669,722	\$1,335,777	\$1,105,782	\$7,583,233	\$0	\$31,266,958
Oct	\$11,023,974	\$4,324,657	\$15,348,631	\$4,027,924	\$1,902,254	\$1,433,339	\$1,516,896	\$8,880,413	\$0	\$28,023,048
Nov	\$8,210,541	\$3,688,661	\$11,899,202	\$3,545,943	\$1,516,814	\$1,384,943	\$2,032,294	\$8,479,994	\$188,701	\$24,065,918
Dec	\$14,847,193	\$5,467,871	\$20,315,064	\$2,069,983	\$1,358,056	\$1,525,594	\$2,526,712	\$7,480,345	\$285,170	\$32,030,093
Jan	\$13,875,827	\$8,359,202	\$22,235,029	\$2,183,570	\$1,341,803	\$1,416,784	\$1,683,692	\$6,625,849	\$224,424	\$33,048,495
Feb	\$6,861,653	\$3,924,545	\$10,786,198	\$2,113,530	\$1,348,152	\$1,341,590	\$1,324,700	\$6,127,972	\$212,593	\$20,253,585
Mar	\$7,848,203	\$4,032,570	\$11,880,773	\$2,470,895	\$1,397,192	\$1,463,514	\$1,769,048	\$7,100,649	\$222,098	\$22,902,261
Apr	\$11,465,081	\$3,836,618	\$15,301,699	\$3,111,272	\$1,161,258	\$1,382,305	\$1,194,892	\$6,849,727	\$215,232	\$25,879,024
May	\$6,880,955	\$4,825,523	\$11,706,478	\$2,164,086	\$1,585,823	\$1,366,616	\$1,172,760	\$6,289,285	\$219,959	\$21,766,916
Jun	\$1,291,847	\$814,038	\$2,105,885	\$381,523	\$406,988	\$221,796	\$195,606	\$1,205,913	\$31,930	\$3,958,026



Instant Game Monthly Sales

Month	SCRATCHERS	CHARITABLE PULL-TABS	AGE- RESTRICTED PULL-TABS	TOTAL INSTANT SALES CURRENT FY	TOTAL INSTANT SALES PREVIOUS FY	% of Change
Jul	\$86,488,811	\$647,940	\$318,600	\$87,567,671	\$99,384,233	-11.9%
Aug	\$80,371,017	\$670,650	\$280,800	\$81,430,467	\$97,119,403	-16.2%
Sep	\$74,728,577	\$642,000	\$281,580	\$75,720,197	\$88,263,674	-14.2%
Oct	\$79,563,793	\$618,060	\$263,520	\$80,573,893	\$82,373,823	-2.2%
Nov	\$78,517,803	\$658,260	\$344,520	\$79,592,943	\$77,737,189	2.4%
Dec	\$81,472,494	\$759,480	\$344,520	\$82,643,454	\$84,322,031	-2.0%
Jan	\$87,358,021	\$833,910	\$459,000	\$88,749,211	\$105,529,691	-15.9%
Feb	\$93,333,726	\$744,480	\$353,160	\$94,521,006	\$92,265,908	2.4%
Mar	\$101,505,358	\$861,960	\$495,720	\$102,981,838	\$104,752,484	-1.7%
Apr	\$96,602,391	\$755,280	\$339,120	\$97,816,671	\$101,407,455	-3.5%
May	\$96,896,725	\$706,554	\$386,640	\$98,159,479	\$100,871,525	-2.7%
Jun	\$15,428,554	\$110,940	\$88,560	\$15,648,574	\$87,800,985	-82.2%



FY22 Year-to-date Financial Status

Overall

Percent of Year Elapsed

92.60%

Percent Used

85.75%

Percent Spent by Appropriation

1. Operating:

92.45%

2. Advertising:

79.01%

3. Instant Printing:

69.53%

4. Sales Commissions:

91.16%

5. On-line Vendor Fees

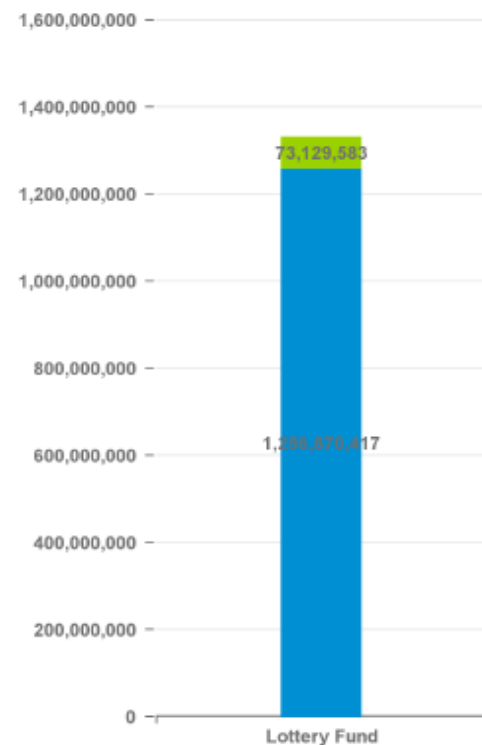
97.84%

Cash Balance by Fund



Budget by Appropriation Type and Object Class

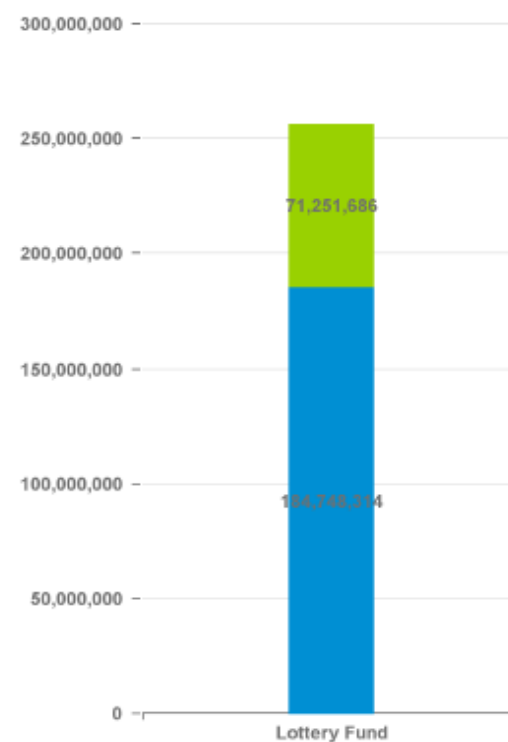
Sales Goal: \$1.33 Billion



Rem. Revenue Budget YTD Revenue

Appropriation	Object Class	Budget	Expenditures	Encumbered	Remaining	% Used
1. Operating:	0000 - Appropriation Budget	9,377,900	-	-	9,377,900	
	6000 - Personal Services	-	4,092,378	-	-4,092,378	
	6100 - Employee Related Expenditures	-	1,659,910	-	-1,659,910	
	6200 - Professional And Outside Services	-	714,642	159,698	-874,340	
	6500 - Travel - In-State	-	25,705	14,031	-39,736	
	6600 - Travel - Out-Of-State	-	15,567	-	-15,567	
	7000 - Other Operating Expenditures	-	1,048,365	614,159	-1,662,524	
	8100 - Capital Outlay	-	-	-	-	
	8400 - Capital Equipment	-	231,668	-	-231,668	
	8500 - Non-Capital Equipment	-	6,232	2,649	-8,881	
	9100 - Transfers Out	-	85,150	-	-85,150	
	Total:	9,377,900	7,879,617	790,537	707,747	92.45%
2. Advertising:	0000 - Appropriation Budget	15,500,000	-	-	15,500,000	
	6600 - Travel - Out-Of-State	-	-	-	-	
	7000 - Other Operating Expenditures	-	10,657,967	1,588,682	-12,246,649	
	Total:	15,500,000	10,657,967	1,588,682	3,253,351	79.01%
3. Instant Printing:	0000 - Appropriation Budget	34,507,200	-	-	34,507,200	
	7000 - Other Operating Expenditures	-	17,907,151	6,085,863	-23,993,014	
	8400 - Capital Equipment	-	-	-	-	
	Total:	34,507,200	17,907,151	6,085,863	10,514,186	69.53%
4. Sales Commissions:	0000 - Appropriation Budget	81,969,900	-	-	81,969,900	
	7000 - Other Operating Expenditures	-	74,721,411	-	-74,721,411	
	Total:	81,969,900	74,721,411	-	7,248,489	91.16%
5. On-line Vendor Fees:	0000 - Appropriation Budget	13,082,311	-	-	13,082,311	
	6200 - Professional And Outside Services	-	11,489,653	1,310,347	-12,800,000	
	Total:	13,082,311	11,489,653	1,310,347	282,311	97.84%
Grand Total:		154,437,311	122,655,799	9,775,429	22,006,083	

Beneficiary Transfer Goal: \$256 Million



Rem. Transfers Transfers

New Business Item #1
Instant Scratch Game Profiles
Report to Arizona Lottery Commission
June 17, 2022

This report has been provided to the Lottery Commission regarding game profiles planned for Arizona Lottery instant scratch games. The Commission is requested to approve these game profiles. After Commission approval, staff will commence with plans for printing, distribution, and sales of these games.

NEW GAME PROFILES

Attached for the Lottery Commission's action is new instant scratch game profiles: *10X[®]* #1388, *Triple Bonus Crossword* #1391, *One Word Crossword* #1392, and *Bonus Money* #1393.

10X[®] #1388. This \$2 game has a top prize of \$10,000. This game will be printed at a quantity of approximately 3 million tickets.

Triple Bonus Crossword #1391. This \$25 game has a top prize of \$500,000. This game will be printed at a quantity of approximately 1.8 million tickets.

One Word Crossword #1392. This \$3 game has a top prize of \$20,000. This game will be printed at a quantity of approximately 6 million tickets.

Bonus Money #1393. This \$10 game has a top prize of \$100,000. This game will be printed at a quantity of approximately 2 million tickets.

Attachments (Commissioners only)

New Business Item #2
Instant Tab Game Profiles
Report to Arizona Lottery Commission
June 17, 2022

This report has been provided to the Lottery Commission regarding game profiles planned for Arizona Lottery instant tab games. The Commission is requested to approve these game profiles. After Commission approval, staff will commence with plans for printing and distribution of these games.

NEW GAME PROFILES

Attached for the Lottery Commission's action are new instant tab game profiles: *Pull'n Tabs* #1073, *Cash Mine* #1074, *Holiday Cheer* #1075, *Wheel & Deal* #1076, *Hoopla* #1077, *Tickle Me Green* #1078, and *Fast 5's* #1079.

Pull'n Tabs #1073. This 50¢ game has a top prize of \$150.

Cash Mine #1074. This 50¢ game has a top prize of \$150.

Holiday Cheer #1075. This \$1.00 game has a top prize of \$250.

Wheel & Deal #1076. This \$1.00 game has a top prize of \$250.

Hoopla #1077. This \$1.00 game has a top prize of \$250.

Tickle Me Green #1078. This \$1.00 game has a top prize of \$250.

Fast 5's #1079. This \$1.00 game has a top prize of \$250.

Attachments (Commissioners only)

New Business Item #3
Fast Play Game Profiles
Report to Arizona Lottery Commission
June 17, 2022

This report has been provided to the Lottery Commission regarding game profiles planned for Arizona Lottery Fast Play games. The Commission is requested to approve these game profiles. After Commission approval, staff will commence with plans for game development, launch, and sales of these games.

NEW GAME PROFILES

Attached for the Lottery Commission's action are new Fast Play game profiles: *Lucky 13* #145, *To Me, From Santa* #146, and *Holiday Cash Drop* #147.

Lucky 13 #145. This \$1 Halloween-themed game has a top prize of \$1,313. In this game, players must match four identical play symbols in the PLAY GRID to win the corresponding amount in the PRIZE LEGEND.

To Me, From Santa #146. This \$2 holiday game has a top prize of \$500. In this game, players match YOUR SYMBOLS to the WINNING SYMBOLS to win a prize.

Holiday Cash Drop #147. This \$5 holiday game has a top prize of \$10,000. In this game, players match the YOUR NUMBERS symbols to the WINNING NUMBERS symbols to win a prize; if the YOUR NUMBERS symbol matches either of the CASH DROP NUMBER symbols, the player wins double the prize.

Attachments (Commissioners only)

New Business Item #4
Scratch & Scan Game Profiles
Report to Arizona Lottery Commission
June 17, 2022

This report has been provided to the Lottery Commission regarding game profiles planned for Arizona Lottery Scratch & Scan games. The Commission is requested to approve these game profiles. After Commission approval, staff will commence with plans for the launch and sale of the games listed below.

NEW GAME PROFILES

Attached for the Lottery Commission's action are the following Scratch & Scan game profiles: *\$50 or \$100 #7001/7101*, *Crossword #7002/7102*, *\$500 Loaded #7003/7103*, and *Instant Jackpot/Triple Red 777 #7004/7104*.

\$50 or \$100 #7001/7101. This \$10 game has a top prize of \$100. The game consists of a printed paper game card (#7001) that will be linked to a digitally revealed, animated outcome (#7101) after purchase.

Crossword #7002/7102. This \$5 game has a top prize of \$50,000. The game consists of a printed paper game card (#7002) that will be linked to a digitally revealed, animated outcome (#7102) after purchase.

\$500 Loaded #7003/7103. This \$5 game has a top prize of \$50,000. The game consists of a printed paper game card (#7003) that will be linked to a digitally revealed, animated outcome (#7103) after purchase.

Instant Jackpot/Triple Red 777 #7004/7104. This \$10 game has a top prize of \$100,000. The game consists of a printed paper game card (#7004) that will be linked to a digitally revealed, animated outcome (#7104) after purchase.

Attachments (Commissioners only)

New Business Item #5
Lucky Lounge™ Sweepstakes Drawings Promotion Profile #118
Report to Arizona Lottery Commission
June 17, 2022

This report has been provided to the Lottery Commission regarding the Lucky Lounge Sweepstakes Drawings Promotion Profile. The Commission is requested to approve the attached Promotion Profile.

NEW PROMOTION PROFILE

Attached for the Lottery Commission's action is new Promotion Profile: Lucky Lounge Sweepstakes Drawings #118.

Lucky Lounge Sweepstakes Drawings Promotion Profile #118

Starting August 2022, players will be able to enter into regular periodic Lucky Lounge Sweepstakes drawings through an established Arizona Lottery Players Club account by earning or purchasing Lucky Lounge Tokens, or by transferring Players Club Points to Lucky Lounge Tokens.

Attachments (Commissioners only)

New Business Item #6
Arizona Adventure Promotion Profile #119
Report to Arizona Lottery Commission
June 17, 2022

This report has been provided to the Lottery Commission regarding the Arizona Adventure Promotion Profile. The Commission is requested to approve this Promotion Profile.

NEW PROMOTION PROFILE

Attached for the Lottery Commission's action is new Promotion Profile: *Arizona Adventure*

Arizona Adventure Promotion Profile #119

Starting August 2, 2022 players will be able to enter winning and non-winning tickets from designated Instant Scratch and Fast Play games as well as go to various identified geo-location sites around the State of Arizona and check-in via smart device for a chance to win cash and travel prize packages.

Attachments (Commissioners only)