



November 20, 2020
COMMISSION
REPORT

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**NOTICE OF TELEPHONIC PUBLIC MEETING AND EXECUTIVE SESSION
OF THE ARIZONA STATE LOTTERY COMMISSION**

Pursuant to Arizona Revised Statute (A.R.S.) § 38-431.02, notice is hereby given to the members of the Arizona State Lottery Commission and to the general public that the Arizona State Lottery Commission will hold a telephonic ONLY meeting on **November 20, 2020, at 10:00 a.m.** The public is welcomed to join the meeting via telephone or internet through **Google Hangouts Meet**. The following are instructions on joining the meeting via the Google Hangouts Meet:

Join the meeting online by entering the following link into your URL
meet.google.com/pze-yufe-hhi

OR

Join the meeting US Toll Free by phone at 518-732-5992 when prompted enter Access Code 381 353 242 **followed by the pound key (#)**

If you are having problems with connecting, please contact 480-921-4493.

Pursuant to A.R.S. § 38-431.02(B), further notice is hereby given to the Arizona State Lottery Commission and members of the public that the Arizona State Lottery Commission may vote to go into Executive Session, which will not be open to the public, for the purpose of obtaining legal advice pursuant to A.R.S. § 38-431.03(A)(3) regarding any of the agenda items. The Commission may also vote on any item listed on the agenda. All members of the Commission will be participating by means of telephonic communication.

Call to Order

1. Call for Quorum
2. Call for Notice
3. Approval of Minutes for October 23, 2020, Public Meeting

Agency Reports

1. Director's Presentation
2. Financial Report Presentation
3. Marketing and Products Update Presentation
4. New Games Introduction – No Presentation

New Business

1. Discussion and possible action on new instant scratch game profiles: *Money Roll* #1318 and *Triple Red 7's* #1319.
2. Discussion and possible action on new instant tab game profiles: *Lots of Luck* #141, *Deal With It* #142, *Fantastic 4's* #143, and *Love Your Country* #144.

3. Discussion and possible action on new second chance game profile: *Loaded Second Chance Promotion #106*.

Call to the Public

Consideration and discussion of comments from the public. Those members of the public wishing to address the Commission need not request permission in advance and will be given approximately five minutes for their comments and requests. Action taken as a result of public comment will be limited to directing staff to study the matter or rescheduling the matter for further consideration at a later date to comply with A.R.S. § 38-431.02.

Announcements

The next Commission meeting will be held December 18, 2020, at 10:00 a.m.

Adjournment

Materials

A copy of the agenda and background material provided to Commission members, which is not exempt by law from public inspection, is available for public inspection at least 24 hours advance of the meeting at the Lottery Office located at 4740 East University Drive, Phoenix, Arizona.

Notice

Any amendments or additions to the agenda will be made available at least 24 hours prior to the meeting.

Dated this 12th day of November, 2020

Gregory R. Edgar
Executive Director

PUBLIC MEETING OF THE ARIZONA LOTTERY

Commission Minutes of October 23, 2020, Meeting
Telephonic Meeting

PRESIDING Chair Jeff Weintraub (Teleconference)

COMMISSIONERS Vice Chair Chad Wilson (Teleconference) Debra Roth (Teleconference) and Trent Crump (Teleconference)

LOTTERY Gregg Edgar, Executive Director; Chris Rogers, Deputy Director of Products & Marketing; Sherri Zendri Deputy, Director of Legal Services, Russ Harben, Deputy Director of Operations, and Raynie Hosto, Deputy Director of Sales

Holly Gordon, Ivy Gilio, John Gilliland, Kathleen Syms, Karla Henriksen, Kimberly Siddall, Lynda Sellers, Mary Cimaglio, Meg Scherrer, Serena Arlotta, Shelby Alessi, Wyeth Hines, Jenny Lewis, and Susan Kalember

GUESTS Attorney General Representative: Pamela (Linnins) Peiser
Scientific Games Representatives: Topper Wilson, Julio Dieppa, and Rachelle Shackelford
Pollard Banknote Limited Representatives: Wes Brown, Jennifer Wankling, and Brad Thompson
Owens Harkey Representatives: Chelsea Smeland and Angie Vollmers

PUBLIC

Call to Order

1. **Call for Quorum:** Pursuant to the Public Notice dated October 14, 2020, the Public Meeting of the Arizona State Lottery Commission was called to order at 10:01 a.m. by Chair Jeff Weintraub.

A quorum was present, with Chair Weintraub, Vice Chair Wilson, Commissioner Roth, and Commissioner Crump appearing via teleconference.

2. **Notice:** Notice was posted by Luanne Mansanares on October 14, 2020, at 2:00 p.m., at the Arizona State Lottery, located at 4740 E. University Dr., Phoenix, Arizona.
3. **Approval of Minutes:** Chair Weintraub entertained a motion to approve the minutes of the September 18, 2020, Public Meeting. Commissioner Roth verbally moved; Commissioner Crump verbally seconded. The vote was unanimous with Chair Weintraub verbally voting aye, Vice Chair Wilson voting aye, Commissioner Roth verbally voting aye, and Commissioner Crump verbally voting aye.

New Business

1. Chair Weintraub asked if any members of the public wanted to address the Commission regarding new instant scratch game profiles: *Power Shot Multiplier* #1309, *MONOPOLY™* #1313, *Hidden Cash* #1314, *Win it All* #1315, *Millionaire Maker* #1316, and *3-2 Won* #1317. There were no responses from the public.

In accordance with A.R.S. §5-554(C), Chair Weintraub entertained a motion to approve the orders and authorize the Director to issue the orders regarding new instant scratch game profiles: #1309, #1313, #1314, #1315, #1316 and #1317. Vice Chair Wilson verbally moved, Commissioner Roth verbally seconded. Chair Weintraub verbally voted aye, Vice Chair Wilson verbally voted aye, Commissioner Roth verbally voted aye, and Commissioner Crump verbally voted aye. The vote was unanimous with all members voting aye and the motion carried.

2. Chair Weintraub asked if any members of the public wanted to address the Commission regarding new instant tab game profiles: *Reel Time* #1047, *7's to Win* #1050, *Cash King* #1051, and *Xtreme Slots* #1052. There were no responses from the public.

In accordance with A.R.S. §5-554(C), Chair Weintraub entertained a motion to approve the orders and authorize the Director to issue the orders regarding new instant tab game profiles: #1047, #1050, #1051, and #1052. Commissioner Crump verbally moved, Vice Chair Wilson verbally seconded. Chair Weintraub verbally voted aye, Vice Chair Wilson verbally voted aye, Commissioner Roth verbally voted aye, and Commissioner Crump was absent due to technical difficulties. The vote was unanimous with all members voting aye and the motion carried.

Note: At 10:14 a.m. Chair Weintraub left the call therefore, Vice Chair Wilson completed the meeting.

Agency Reports

1. **Retailer of the Quarter Presentation:** Mr. Wyeth Hines gave a PowerPoint presentation highlighting Cobblestone Auto Spa and Market IV. The presentation is attached for the official minutes.
2. **Director's Presentation:** Director Edgar presented information on the beneficiary of the month, Fiesta Bowl Charities and BHHS Legacy Foundation. The presentation is attached for the official minutes.
3. **Financial Report:** Mr. Russ Harben presented the revised projection for FY21 and overall sales with the new projections. Director Edgar stated that we will be reviewing this quarterly with the Commission.
4. **Kingman Walmart Update Presentation:** Ms. Raynie Hosto gave an update on the Kingman Walmart. The presentation is attached for the official minutes.

5. **First Quarter Product & Sales Review** – No Presentation

6. **New Games Introduction** – No Presentation

Call to the Public

Vice Chair Wilson invited members of the public to speak before the Commission. There were no responses from the public.

Announcements

The next Commission meeting will be held November 20, 2020, at 10:00 a.m.

Adjournment

Vice Chair Wilson entertained a motion to adjourn. Commissioner Crump verbally moved; Commissioner Roth verbally seconded. Vic Chair Wilson verbally voted aye, Commissioner Roth verbally voted aye, and Commissioner Crump verbally aye. The vote was unanimous with all members voting aye and the motion carried.

Materials

A copy of the agenda and background material provided to Commission members, which is not exempt by law from public inspection, is available for public inspection at least 24 hours in advance of the meeting at the Lottery Office located at 4740 East University Drive, Phoenix, Arizona.

Notice

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Agency Reports
Report to Arizona Lottery Commission
November 20, 2020

Director’s Presentation

Financial Report Presentation

Marketing and Products Update Presentation

New Games Introduction – No Presentation

The following games were introduced since the last commission meeting: *Scratch & Match #1293, Twisted #1297, Rock Paper Scissors® Slingo Trio® #1288, \$100,000 Crossword #1298, and Triple Bonus Crossword #1301.*

More information on these games is available by visiting the Scratchers section at ArizonaLottery.com

The following games were approved to end consistent with the Instant Scratch Game Ending Policy. Players have 180 days from the game-ending date to claim prizes.

Date Ended	Price Point	Game No.	Game Name	Beginning Inventory	% Sold through 10/31/20
10/28/20	\$2	1231	Crossword	13,330,050	99.62%
10/24/20	\$30	1217	Arizona Millionaire’s Club	3,631,580	98.19%
10/21/20	\$20	1080	\$200 Million Cash Explosion	13,734,900	94.58%

ATTACHMENT A

New Business Item #1
Instant Scratch Game Profiles
Report to Arizona Lottery Commission
November 20, 2020

This report has been provided to the Lottery Commission regarding game profiles planned for Arizona Lottery instant scratch games. The Commission is requested to approve these game profiles. After Commission approval, staff will commence with plans for printing, distribution, and sales of these games.

NEW GAME PROFILES

Attached for the Lottery Commission's action are new instant scratch game profiles: *Money Roll #1318* and *Triple Red 7's #1319*.

Money Roll #1318. This \$2 game has a top prize of \$10,000 and will be printed at a quantity of approximately 2.0 million tickets.

Triple Red 7's #1319. This \$10 game has a top prize of \$100,000 and will be printed at a quantity of approximately 3.7 million tickets.

Attachments (Commissioners only)

New Business Item #2
Instant Tab Game Profiles
Report to Arizona Lottery Commission
November 20, 2020

This report has been provided to the Lottery Commission regarding game profiles planned for Arizona Lottery instant tab games. The Commission is requested to approve these game profiles. After Commission approval, staff will commence with plans for printing and distribution of these games.

NEW GAME PROFILES

Attached for the Lottery Commission's action are new instant tab game profiles: *Lots of Luck* #141, *Deal With It* #142, *Fantastic 4's* #143, and *Love Your Country* #144.

Lots of Luck #141. This 25¢ game has a top prize of \$50.

Deal With It #142. This 25¢ game has a top prize of \$50.

Fantastic 4's #143. This 50¢ game has a top prize of \$145.

Love Your Country #144. This 50¢ game has a top prize of \$150.

Attachments (Commissioners only)

New Business Item #3
Loaded Second Chance Promotion Profile #106
Report to Arizona Lottery Commission
November 20, 2020

This report has been provided to the Lottery Commission regarding the Loaded Second Chance Promotion Profile. The Commission is requested to approve this Promotion Profile.

NEW PROMOTION PROFILE

Attached for the Lottery Commission's action is new Promotion Profile: *Loaded Promotion Profile #106*.

Loaded Promotion Profile #106

Starting December 29, 2020, players will be able to enter winning and non-winning tickets from designated instant scratch tickets and Fast Play games for a chance to win cash and e-gift card prizes.

Attachments (Commissioners only)