**PUBLIC MEETING OF THE ARIZONA LOTTERY**

**COMMISSION MINUTES January 19, 2017**

**PRESIDING** Chair Jeff Weintraub

**COMMISSIONERS** Chad Wilson, Andy Anderson, and Debra Roth

**LOTTERY** Gregg Edgar, Executive Director, Chris Rogers, Director of Products & Marketing; Raynie Hosto, Director of Sales, Biju Kamaleswaran, Chief Financial Officer, and Sherry Zendri, Deputy Director of Legal Services

Kimberly Siddall, Luanne Mansanares, Mary Cimaglio, Ivy Gilio, Robin Peters, Shelby Alessi, David Nunn, Mike Jennings, and Stacey Henderson

**GUESTS** IGT Representatives: Russ Harben,   
Scientific Games Representatives: Topper Wilson, and Julio Dieppa

Attorney General Representative: Vineet Shaw

**Call to Order** - Pursuant to the Public Notice date January 19, 2017, the Public Meeting of the Arizona State Lottery Commission was called to order at 10:00 a.m. by Chair Weintraub.

A quorum was present.

Chair Weintraub entertained a motion to approve the minutes of the December 15, 2017, public meeting; Commissioner Debra Roth moved; Vice-Chair Chad Wilson seconded. All members voting aye, the motion carried.

**Retailer of the Quarter** – The Arizona Western Supervisor Roland Tang presented a slide show about Bee’s Marketplace. Bee’s Marketplace was awarded retailer of the quarter for second quarter fiscal year 2018. The presentation is attached for the official minutes.

**Directors Report** – Director Edgar presented how Arizona Lottery has been giving back to its beneficiaries for 36 years. The beneficiary focus was on the CBS Channel 5 telethon for CASA. The purpose of the telethon is to make the public aware of the CASA program to attain more CASA volunteers. The state has 16,000 children in foster care and only 1,000 CASA representatives to assist and support foster children.

The director discussed the internet and telemarketing scams that are focused around the lottery. Using commissioner’s names and other deceitful tactics to take money from players. Lottery players are being contacted by the scammers, advising they have won the lottery and in order to collect the prize, money must be sent to them. Arizona Lottery public information officer David Nunn is working with Instagram to shut down the scammers account.

Walmart Supercenter pilot program with the Arizona Lottery, will integrate Gemini terminals at self-serve check out areas. Once the stores are finalized it will have a significant impact. Approximately 450 digital machines will be ordered to fit Walmart’s height requirements. Commissioner Anderson inquired about the start date. Director Edgar advised “The time frame is July.” “Walmart wants them sooner but it’s not feasible due to ordering and acquiring of the machines.” The presentation is attached for the official minutes.

**Financial Report -** Mr. Biju Kamaleswaran presented financial information involving sales information to date as well as total sales year to date. Holiday tickets sales increased 20%. The presentation is attached for the official minutes.

**Out of Stocks –** Raynie Hosto presented retailer out-of stock information. She advised, the Territory Managers worked with the retailers to decrease the out-of-stocks. They surpassed the 50% reduction goal by achieving 71%. The territory managers will continue to fine tune out-of- stock spotlight and work on schematic alignment of tickets with retailers. The presentation is attached for the official minutes.

**New Business -** Chair Weintraub asked if any members of the public wanted to address the Commission regarding instant scratch game profiles: The Voice*®* #1157, Big Money #1162 and Twisted #1163. No response from the public.

In accordance with A.R.S. §5-554 (C), Chair Weintraub entertained a motion to approve the order and authorize the director to issue the order regarding the new instant scratch game profiles: #1157, #1162, and #1163. Commissioner Anderson moved; Vice Chair Wilson seconded. All members voting aye, the motion carried.

**Call to the Public** Chair Weintraub invited members of the public to speak before the Commission. There were no responses from the public.

**Announcements** The next Commission meeting will be held February 16, 2017, at 10:00 a.m.

**Adjournment** Chair Weintraub entertained a motion to adjourn: Commissioner Roth moved; Vice-Chair Wilson seconded. All members voting aye, the motion carried. Meeting adjourned at 10:40 a.m.

**Materials** A copy of the agenda and background material provided to Commission members, which is not exempt by law from public inspection, is available for public inspection at least 24 hours in advance of the meeting at the Lottery Office located at 4740 East University Drive, Phoenix, Arizona.

**Notice** Any amendments or additions to the agenda will be made available at least 24 hours prior to the meeting.