



Douglas A. Ducey  
Governor

Gregory R. Edgar  
Executive Director

August 31, 2016

The Honorable Doug Ducey  
Governor of the State of Arizona  
1700 W. Washington St.  
Phoenix, Arizona 85007

Dear Governor Ducey:

I am pleased to deliver the FY 2018 budget request of the Arizona Lottery. The Lottery had another extremely productive year. Sales from Lottery products in FY16 were \$870.9 million and the Lottery expects to return over \$193 million to the State – setting two new record highs!

The Lottery has consistently increased sales and transferable revenues to the State and its beneficiaries. However, we must invest in operational resources to sustain the growth. Of particular concern is the Lottery's outdated IT infrastructure. Reliable, cohesive IT systems are essential to future growth and increased beneficiary transfers.

We respectfully request your consideration for the following funding issue:

Digital Transformation. The Lottery is requesting an investment of \$3,618,800 and recurring costs of \$1,251,300, including three FTE positions, to centralize the customer relationship management system and replace the outdated AS400 system. The Lottery's current system of record is an antiquated AS400 system that is over 30 years old. The proposed technology upgrade will improve overall efficiency, provide for future growth, and allow a more collaborative approach to Lottery operations.

We look forward to working with the OSPB and JLBC staffs in addressing the Lottery's needs. Thank you for your support of the Arizona Lottery and our efforts to maximize revenues for the State.

Sincerely,



Gregory R. Edgar  
Executive Director

Enclosure



# State of Arizona Budget Request

State Agency

## Arizona State Lottery Commission

A.R.S. Citation: **5-551 et seq.**

<b>Appropriated Funds</b>	FY 2017 Expd. Plan	FY 2018 Fund. Issue	FY 2018 Total Budget
Total Amount Requested:	113,437.8	3,618.8	117,056.6
Lottery Fund	113,437.8	3,618.8	117,056.6

### Governor DUCEY:

This and the accompanying budget schedules, statements and explanatory information constitute the operating budget request for this agency for Fiscal Year 2018.

To the best of my knowledge all statements and explanations contained in the estimates submitted are true and correct.

Agency Head: **Gregory R. Edgar**

Title: **Executive Director**

<b>Non-Appropriated Funds</b>	FY 2017 Expd. Plan	FY 2018 Fund. Issue	FY 2018 Total Budget
Total Amount Planned:	1,325,554.8	0.0	1,325,554.8
Lottery Fund	756,035.0	0.0	756,035.0
Lottery - Prize Fund	569,519.8	0.0	569,519.8

(signature)

Phone: **(480) 921-4489**

Prepared By: **Pam DiNunzio**

Email Address: **pdinunzio@azlottery.gov**

Date Prepared: **Wednesday, August 31, 2016**

## Transmittal – Administrative Note

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Please note that “Non-Appropriated Funds” essentially accounts for prize expenses twice. In the budget detail, prizes are shown as an expense for the Prize Fund and also as a Transfer out for the Lottery Fund so that expenditures are accurately captured on the Source and Use statements generated by the budget development system.

## Revenue Schedule

<b>Agency:</b>	LOA Arizona State Lottery Commission
<b>Fund:</b>	2122 Lottery Fund

AFIS Code	Category of Receipt and Description	FY 2016	FY 2017	FY 2018
4335	LOTTERY REVENUE	870,945.8	851,400.0	851,400.0
4419	OTHER LICENSES	35.7	35.0	35.0
<b>Fund Total:</b>		870,981.5	851,435.0	851,435.0

## Revenue Schedule

<b>Agency:</b>	<b>LOA</b>	<b>Arizona State Lottery Commission</b>
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<b>Fund:</b>	<b>2122</b>	<b>Lottery Fund</b>
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**Justification:** Statutory reference: A.R.S. §5-571.

Lottery revenue for FY17-18 reflects sales estimates as outlined in the JLBC Appropriations Report so that corresponding expenses for sales-driven line items (Instant Tickets, On-Line Vendor Fees, Retailer/Charitable Commissions) will align with revenues. Because the expenditure plan must tie to the appropriation, JLBC estimates are used for consistency in reporting.

For informational purposes, the following page provides FY17 Lottery sales estimates and assumptions by game.

## Revenue Schedule

<b>Agency:</b> LOA Arizona State Lottery Commission
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<b>Fund:</b> 3179 Lottery - Prize Fund
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AFIS Code	Category of Receipt and Description	FY 2016	FY 2017	FY 2018
4335	LOTTERY REVENUE	561,387.2	557,135.0	557,135.0
4631	TREASURERS INTEREST INCOME	18.2	20.0	20.0
<b>Fund Total:</b>		561,405.4	557,155.0	557,155.0

## Revenue Schedule

<b>Agency:</b> LOA Arizona State Lottery Commission
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<b>Fund:</b> 3179 Lottery - Prize Fund
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**Justification:** Statutory reference: A.R.S. §5-573.

By statute, at least 50% of Lottery revenues must be deposited to the Prize Fund. Revenues to the Prize Fund for FY17-18 reflect approximately 65% of Lottery revenues.

## Sources and Uses of Funds

<b>Agency:</b>	LOA Arizona State Lottery Commission
<b>Fund:</b>	2122 Lottery Fund

<b>Cash Flow Summary</b>	Actual FY 2016	Estimate FY 2017	Estimate FY 2018
Balance Forward from Prior Year	24,058.8	44,212.3	21,656.6
Revenue (From Revenue Schedule)	870,981.5	851,435.0	851,435.0
Total Available	895,040.3	895,647.3	873,091.6
Total Appropriated Disbursements	99,914.6	117,955.7	117,056.6
Total Non-Appropriated Disbursements	750,913.4	756,035.0	756,035.0
Balance Forward to Next Year	44,212.3	21,656.6	0.0

<b>Appropriated Expenditure</b>	Actual FY 2016	Estimate FY 2017	Estimate FY 2018
<b>Expenditure Categories</b>			
Personal Services	3,765.8	4,812.0	5,002.5
Employee Related Expenses	1,584.4	1,693.3	1,768.0
Prof. And Outside Services	11,967.7	11,149.4	12,784.4
Travel - In State	241.4	271.6	271.6
Travel - Out of State	20.5	16.8	16.8
Food	0.0	0.0	0.0
Aid to Organizations and Individuals	0.0	0.0	0.0
Other Operating Expenses	79,390.6	95,494.7	96,616.7
Equipment	103.8	0.0	596.6
Capital Outlay	0.0	0.0	0.0
Debt Service	0.0	0.0	0.0
Cost Allocation	0.0	0.0	0.0
Transfers	434.2	0.0	0.0
<b>Expenditure Categories Total:</b>	97,508.4	113,437.8	117,056.6
Non-Lapsing Authority from Prior Years	47.8	103.6	0.0
Administrative Adjustments	2,358.4	4,296.2	0.0
Capital Projects (Land, Buildings,Improvements)	0.0	118.1	0.0
Appropriated 27th Pay Roll	0.0	0.0	0.0
Legislative Fund Transfers	0.0	0.0	0.0
<b>Appropriated Expenditure Total:</b>	99,914.6	117,955.7	117,056.6
<b>Appropriated FTE:</b>	98.8	98.8	101.8

<b>Non-Appropriated Expenditure</b>	Actual FY 2016	Estimate FY 2017	Estimate FY 2018
<b>Expenditure Categories</b>			
Personal Services	0.0	0.0	0.0
Employee Related Expenses	0.0	0.0	0.0
Prof. And Outside Services	0.0	0.0	0.0
Travel - In State	0.0	0.0	0.0
Travel - Out of State	0.0	0.0	0.0
Food	0.0	0.0	0.0
Aid to Organizations and Individuals	0.0	0.0	0.0
Other Operating Expenses	0.0	0.0	0.0
Equipment	0.0	0.0	0.0
Capital Outlay	0.0	0.0	0.0
Debt Service	0.0	0.0	0.0
Cost Allocation	0.0	0.0	0.0
Transfers	750,913.4	756,035.0	756,035.0
<b>Expenditure Categories Total:</b>	750,913.4	756,035.0	756,035.0
Cap Transfer due to Fund Balance	0.0	0.0	0.0
Prior Commitments or Obligated Expenditures	0.0	0.0	0.0
Non Appropriated 27th Pay Roll	0.0	0.0	0.0
<b>Non-Appropriated Expenditure Total:</b>	750,913.4	756,035.0	756,035.0
<b>Non-Appropriated FTE:</b>	0.0	0.0	0.0

## Sources and Uses of Funds

Agency: LOA Arizona State Lottery Commission

### Fund Justification

#### Justification:

### Fund Description

Source:	The Lottery Fund was established by A.R.S. § 5-571 and consists of revenues received from the sale of Lottery game products and retailer license fees.
Use:	An amount, not to exceed 18.5% of revenues is appropriated to pay for Lottery operating costs. By statute, at least 50% of revenues must be transferred to the Prize Fund for payment of prizes. Remaining Lottery Fund revenues are utilized to make statutory transfers to various benefiting funds, including the General Fund.
OSP:	Funds received from lottery sales are used to pay for all operating costs of the Arizona State Lottery Commission through legislative appropriation as well as distributions to the a number of beneficiary funds.

## Sources and Uses of Funds

<b>Agency:</b>	<b>LOA Arizona State Lottery Commission</b>
<b>Fund:</b>	<b>3179 Lottery - Prize Fund</b>

<b>Cash Flow Summary</b>	<b>Actual FY 2016</b>	<b>Estimate FY 2017</b>	<b>Estimate FY 2018</b>
Balance Forward from Prior Year	18,294.2	24,729.6	12,364.8
Revenue (From Revenue Schedule)	561,405.4	557,155.0	557,155.0
Total Available	579,699.6	581,884.6	569,519.8
Total Appropriated Disbursements	0.0	0.0	0.0
Total Non-Appropriated Disbursements	554,970.0	569,519.8	569,519.8
Balance Forward to Next Year	24,729.6	12,364.8	0.0

<b>Appropriated Expenditure</b>	<b>Actual FY 2016</b>	<b>Estimate FY 2017</b>	<b>Estimate FY 2018</b>
<b>Expenditure Categories</b>			
Personal Services	0.0	0.0	0.0
Employee Related Expenses	0.0	0.0	0.0
Prof. And Outside Services	0.0	0.0	0.0
Travel - In State	0.0	0.0	0.0
Travel - Out of State	0.0	0.0	0.0
Food	0.0	0.0	0.0
Aid to Organizations and Individuals	0.0	0.0	0.0
Other Operating Expenses	0.0	0.0	0.0
Equipment	0.0	0.0	0.0
Capital Outlay	0.0	0.0	0.0
Debt Service	0.0	0.0	0.0
Cost Allocation	0.0	0.0	0.0
Transfers	0.0	0.0	0.0
<b>Expenditure Categories Total:</b>	<b>0.0</b>	<b>0.0</b>	<b>0.0</b>
Non-Lapsing Authority from Prior Years	0.0	0.0	0.0
Administrative Adjustments	0.0	0.0	0.0
Capital Projects (Land, Buildings,Improvements)	0.0	0.0	0.0
Appropriated 27th Pay Roll	0.0	0.0	0.0
Legislative Fund Transfers	0.0	0.0	0.0
<b>Appropriated Expenditure Total:</b>	<b>0.0</b>	<b>0.0</b>	<b>0.0</b>
<b>Appropriated FTE:</b>	<b>0.0</b>	<b>0.0</b>	<b>0.0</b>

<b>Non-Appropriated Expenditure</b>	<b>Actual FY 2016</b>	<b>Estimate FY 2017</b>	<b>Estimate FY 2018</b>
<b>Expenditure Categories</b>			
Personal Services	0.0	0.0	0.0
Employee Related Expenses	0.0	0.0	0.0
Prof. And Outside Services	0.0	0.0	0.0
Travel - In State	0.0	0.0	0.0
Travel - Out of State	0.0	0.0	0.0
Food	0.0	0.0	0.0
Aid to Organizations and Individuals	0.0	0.0	0.0
Other Operating Expenses	550,872.0	566,369.8	566,369.8
Equipment	0.0	0.0	0.0
Capital Outlay	0.0	0.0	0.0
Debt Service	0.0	0.0	0.0
Cost Allocation	0.0	0.0	0.0
Transfers	4,098.0	3,150.0	3,150.0
<b>Expenditure Categories Total:</b>	<b>554,970.0</b>	<b>569,519.8</b>	<b>569,519.8</b>
Cap Transfer due to Fund Balance	0.0	0.0	0.0
Prior Commitments or Obligated Expenditures	0.0	0.0	0.0
Non Appropriated 27th Pay Roll	0.0	0.0	0.0
<b>Non-Appropriated Expenditure Total:</b>	<b>554,970.0</b>	<b>569,519.8</b>	<b>569,519.8</b>
<b>Non-Appropriated FTE:</b>	<b>0.0</b>	<b>0.0</b>	<b>0.0</b>

# Sources and Uses of Funds

Agency: LOA Arizona State Lottery Commission

## Fund Justification

**Justification:** Revenue and expenditure estimates for the Prize Fund are submitted as an approximation and are intended for informational purposes only. These funds are held in trust for payment of prizes and there are no operating expenditures. Timing of redemptions impacts the fund balance throughout any given year.

Fifteen percent of unclaimed prize monies up to \$250,000 are transferred to the Tribal College Dual Enrollment Program Fund. Thirty percent of unclaimed prize monies are transferred to the CASA (Court Appointed Special Advocate) Fund. Transfers to CASA vary annually as a function of unclaimed prizes.

## Fund Description

**Source:** The Lottery Interest Earnings (Prize) Fund is a non-appropriated fund established by A.R.S. § 5-573. By statute, not less than 50% of Lottery revenues from Lottery game products must be deposited to the Prize Fund to be held in trust for payment of prizes.

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**Use:** Revenues consist of not less than 50% of proceeds from the sale of Lottery game products. Funds are used to pay winning game prizes. In addition, the Court Appointed Special Advocate (CASA) Fund receives 30% of unclaimed prize monies and the Tribal College Dual Enrollment Program Fund receives 15% (up to \$250,000) of unclaimed prize monies after the 180-day prize redemption period expires. Any remaining monies in the fund are used to supplement future game prizes.

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**OSPB:** Revenues consist of not less than 50% of proceeds from the sale of Lottery game products. Funds are used to pay winning game prizes. In addition, the Court Appointed Special Advocate (CASA) Fund receives 30% of unclaimed prize monies and the Tribal College Dual Enrollment Program Fund receives 15% (up to \$250,000) of unclaimed prize monies after the 180-day prize redemption period expires. Any remaining monies in the fund are used to supplement future game prizes.

## Funding Issues List

Agency: LOA Arizona State Lottery Commission
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FY 2018

Priority	Funding Issue Title	Category	Total FTE	Total Amount	General Fund	Other Funds	Non-App Funds
1	Digital Transformation	Decision Pack	3.0	3,618.8	0.0	3,618.8	0.0
	<b>Total:</b>		3.0	3,618.8	0.0	3,618.8	0.0
	<b>Decision Package Total:</b>		3.0	3,618.8	0.0	3,618.8	0.0

## Funding Issue Detail

<b>Agency:</b>	LOA Arizona State Lottery Commission
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<b>Issue:</b>	1 Digital Transformation	<b>Issue Category:</b> Decision Package
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**Justification:**

<b>Program:</b>	1-1 Lottery
<b>Fund:</b>	2122-A Lottery Fund (Appropriated)

<b>Calculated ERE:</b>	<b>\$74.70</b>
<b>Uniform Allowance:</b>	<b>\$0.00</b>

**Justification:**

Expenditure Categories	FY 2018
FTE	3.0
Personal Services	190.5
Employee Related Expenses	74.7
<b>Subtotal Personal Services and ERE:</b>	<b>265.2</b>
Professional & Outside Services	1,635.0
Travel In-State	0.0
Travel Out-of-State	0.0
Food (Library for Universities)	0.0
Aid to Organizations & Individuals	0.0
Other Operating Expenditures	1,122.0
Equipment	596.6
Capital Outlay	0.0
Debt Services	0.0
Cost Allocation	0.0
Transfers	0.0
<b>Program / Fund Total:</b>	<b>3,618.8</b>

## Summary of Expenditure and Budget Request for All Funds

**Agency:** LOA Arizona State Lottery Commission

**Appropriated**

		FY 2016 Actual	FY 2017 Expd. Plan	FY 2018 Fund. Issue	FY 2018 Total
Cost Center/Program:					
1	Lottery	97,508.4	113,437.8	3,618.8	117,056.6
		97,508.4	113,437.8	3,618.8	117,056.6
<b>Expenditure Categories</b>					
	FTE	98.8	98.8	3.0	101.8
	Personal Services	3,765.8	4,812.0	190.5	5,002.5
	Employee Related Expenses	1,584.4	1,693.3	74.7	1,768.0
	Professional and Outside Services	11,967.7	11,149.4	1,635.0	12,784.4
	Travel In-State	241.4	271.6	0.0	271.6
	Travel Out of State	20.5	16.8	0.0	16.8
	Food (Library for Universities)	0.0	0.0	0.0	0.0
	Aid to Organizations and Individuals	0.0	0.0	0.0	0.0
	Other Operating Expenses	79,390.6	95,494.7	1,122.0	96,616.7
	Equipment	103.8	0.0	596.6	596.6
	Capital Outlay	0.0	0.0	0.0	0.0
	Debt Service	0.0	0.0	0.0	0.0
	Cost Allocation	0.0	0.0	0.0	0.0
	Transfers	434.2	0.0	0.0	0.0
<b>Expenditure Categories Total:</b>		97,508.4	113,437.8	3,618.8	117,056.6

## Summary of Expenditure and Budget Request for All Funds

**Agency:** LOA Arizona State Lottery Commission

**Non-Appropriated**

		FY 2016 Actual	FY 2017 Expd. Plan	FY 2018 Fund. Issue	FY 2018 Total
Cost Center/Program:					
1	Lottery	1,305,883.4	1,325,554.8	0.0	1,325,554.8
		1,305,883.4	1,325,554.8	0.0	1,325,554.8
<b>Expenditure Categories</b>					
	Personal Services	0.0	0.0	0.0	0.0
	Employee Related Expenses	0.0	0.0	0.0	0.0
	Professional and Outside Services	0.0	0.0	0.0	0.0
	Travel In-State	0.0	0.0	0.0	0.0
	Travel Out of State	0.0	0.0	0.0	0.0
	Food (Library for Universities)	0.0	0.0	0.0	0.0
	Aid to Organizations and Individuals	0.0	0.0	0.0	0.0
	Other Operating Expenses	550,872.0	566,369.8	0.0	566,369.8
	Equipment	0.0	0.0	0.0	0.0
	Capital Outlay	0.0	0.0	0.0	0.0
	Debt Service	0.0	0.0	0.0	0.0
	Cost Allocation	0.0	0.0	0.0	0.0
	Transfers	755,011.4	759,185.0	0.0	759,185.0
<b>Expenditure Categories Total:</b>		1,305,883.4	1,325,554.8	0.0	1,325,554.8

# Summary of Expenditure and Budget Request for All Funds

Agency: LOA Arizona State Lottery Commission

Agency Total for All Funds: 1,403,391.8 1,438,992.6 3,618.8 1,442,611.4 \_\_\_\_\_

## Summary of Expenditure and Budget Request for Selected Funds

<b>Agency:</b> LOA Arizona State Lottery Commission
<b>Fund:</b> 2122 Lottery Fund (Appropriated)

	FY 2016 Actual	FY 2017 Expd. Plan	FY 2018 Fund. Issue	FY 2018 Total
Cost Center/Program:				
1 Lottery	97,508.4	113,437.8	3,618.8	117,056.6
	97,508.4	113,437.8	3,618.8	117,056.6
<b>Expenditure Categories</b>				
FTE	98.8	98.8	3.0	101.8
Personal Services	3,765.8	4,812.0	190.5	5,002.5
Employee Related Expenses	1,584.4	1,693.3	74.7	1,768.0
Professional and Outside Services	11,967.7	11,149.4	1,635.0	12,784.4
Travel In-State	241.4	271.6	0.0	271.6
Travel Out of State	20.5	16.8	0.0	16.8
Food (Library for Universities)	0.0	0.0	0.0	0.0
Aid to Organizations and Individuals	0.0	0.0	0.0	0.0
Other Operating Expenses	79,390.6	95,494.7	1,122.0	96,616.7
Equipment	103.8	0.0	596.6	596.6
Capital Outlay	0.0	0.0	0.0	0.0
Debt Service	0.0	0.0	0.0	0.0
Cost Allocation	0.0	0.0	0.0	0.0
Transfers	434.2	0.0	0.0	0.0
<b>Expenditure Categories Total:</b>	97,508.4	113,437.8	3,618.8	117,056.6
<b>Fund Total:</b>	97,508.4	113,437.8	3,618.8	117,056.6

## Summary of Expenditure and Budget Request for Selected Funds

**Agency:** LOA Arizona State Lottery Commission

**Fund:** 2122 Lottery Fund (Non-Appropriated)

		FY 2016 Actual	FY 2017 Expd. Plan	FY 2018 Fund. Issue	FY 2018 Total
Cost Center/Program:					
1	Lottery	750,913.4	756,035.0	0.0	756,035.0
		750,913.4	756,035.0	0.0	756,035.0
<b>Expenditure Categories</b>					
	Personal Services	0.0	0.0	0.0	0.0
	Employee Related Expenses	0.0	0.0	0.0	0.0
	Professional and Outside Services	0.0	0.0	0.0	0.0
	Travel In-State	0.0	0.0	0.0	0.0
	Travel Out of State	0.0	0.0	0.0	0.0
	Food (Library for Universities)	0.0	0.0	0.0	0.0
	Aid to Organizations and Individuals	0.0	0.0	0.0	0.0
	Other Operating Expenses	0.0	0.0	0.0	0.0
	Equipment	0.0	0.0	0.0	0.0
	Capital Outlay	0.0	0.0	0.0	0.0
	Debt Service	0.0	0.0	0.0	0.0
	Cost Allocation	0.0	0.0	0.0	0.0
	Transfers	750,913.4	756,035.0	0.0	756,035.0
<b>Expenditure Categories Total:</b>		750,913.4	756,035.0	0.0	756,035.0
<b>Fund Total:</b>		750,913.4	756,035.0	0.0	756,035.0

## Summary of Expenditure and Budget Request for Selected Funds

<b>Agency:</b>	LOA	Arizona State Lottery Commission
<b>Fund:</b>	3179	Lottery - Prize Fund (Non-Appropriated)

	FY 2016 Actual	FY 2017 Expd. Plan	FY 2018 Fund. Issue	FY 2018 Total
Cost Center/Program:				
1      Lottery	554,970.0	569,519.8	0.0	569,519.8
	554,970.0	569,519.8	0.0	569,519.8
<b>Expenditure Categories</b>				
Personal Services	0.0	0.0	0.0	0.0
Employee Related Expenses	0.0	0.0	0.0	0.0
Professional and Outside Services	0.0	0.0	0.0	0.0
Travel In-State	0.0	0.0	0.0	0.0
Travel Out of State	0.0	0.0	0.0	0.0
Food (Library for Universities)	0.0	0.0	0.0	0.0
Aid to Organizations and Individuals	0.0	0.0	0.0	0.0
Other Operating Expenses	550,872.0	566,369.8	0.0	566,369.8
Equipment	0.0	0.0	0.0	0.0
Capital Outlay	0.0	0.0	0.0	0.0
Debt Service	0.0	0.0	0.0	0.0
Cost Allocation	0.0	0.0	0.0	0.0
Transfers	4,098.0	3,150.0	0.0	3,150.0
<b>Expenditure Categories Total:</b>	554,970.0	569,519.8	0.0	569,519.8
<b>Fund Total:</b>	554,970.0	569,519.8	0.0	569,519.8

## Summary of Expenditure and Budget Request for Selected Funds

<b>Agency:</b>	LOA	Arizona State Lottery Commission
<b>Fund:</b>	3179	Lottery - Prize Fund (Non-Appropriated)

	FY 2016 Actual	FY 2017 Expd. Plan	FY 2018 Fund. Issue	FY 2018 Total
<b>Agency Total for Selected Funds</b>	1,403,391.8	1,438,992.6	3,618.8	1,442,611.4

## Program Summary of Expenditures and Budget Request

<b>Agency:</b>	LOA	Arizona State Lottery Commission
<b>Program:</b>	1	Lottery

	FY 2016 Actual	FY 2017 Expd. Plan	FY 2018 Fund. Issue	FY 2018 Total
<b>Program Summary</b>				
1-1 Lottery	1,312,804.5	1,333,908.5	3,618.8	1,337,527.3
1-2 SLI Tickets	13,317.6	23,671.8	0.0	23,671.8
1-3 SLI Advertising	9,743.6	15,500.0	0.0	15,500.0
1-4 SLI On-Line Vendor Fees	9,343.3	8,062.6	0.0	8,062.6
1-5 SLI Retailer Commissions	57,025.6	56,633.9	0.0	56,633.9
1-7 SLI Charitable Instant Tab Commissions	1,157.2	1,215.8	0.0	1,215.8
<b>Program Summary Total:</b>	1,403,391.8	1,438,992.6	3,618.8	1,442,611.4
<b>Expenditure Categories</b>				
0000 FTE Positions	98.8	98.8	3.0	101.8
6000 Personal Services	3,765.8	4,812.0	190.5	5,002.5
6100 Employee Related Expenses	1,584.4	1,693.3	74.7	1,768.0
6200 Professional and Outside Services	11,967.7	11,149.4	1,635.0	12,784.4
6500 Travel In-State	241.4	271.6	0.0	271.6
6600 Travel Out of State	20.5	16.8	0.0	16.8
6700 Food (Library for Universities)	0.0	0.0	0.0	0.0
6800 Aid to Organizations and Individuals	0.0	0.0	0.0	0.0
7000 Other Operating Expenses	630,262.6	661,864.5	1,122.0	662,986.5
8000 Equipment	103.8	0.0	596.6	596.6
8100 Capital Outlay	0.0	0.0	0.0	0.0
8600 Debt Service	0.0	0.0	0.0	0.0
9000 Cost Allocation	0.0	0.0	0.0	0.0
9100 Transfers	755,445.6	759,185.0	0.0	759,185.0
<b>Expenditure Categories Total:</b>	1,403,391.8	1,438,992.6	3,618.8	1,442,611.4
<b>Fund Source</b>				
<b>Appropriated Funds</b>				
2122-A Lottery Fund (Appropriated)	97,508.4	113,437.8	3,618.8	117,056.6
	97,508.4	113,437.8	3,618.8	117,056.6
<b>Non-Appropriated Funds</b>				
2122-N Lottery Fund (Non-Appropriated)	750,913.4	756,035.0	0.0	756,035.0
3179-N Lottery - Prize Fund (Non-Appropriated)	554,970.0	569,519.8	0.0	569,519.8
	1,305,883.4	1,325,554.8	0.0	1,325,554.8
<b>Fund Source Total:</b>	1,403,391.8	1,438,992.6	3,618.8	1,442,611.4

## Program Group Summary of Expenditures and Budget Request for Selected Funds

<b>Agency:</b>	LOA	Arizona State Lottery Commission
<b>Program:</b>	1	Lottery

	FY 2016 Actual	FY 2017 Expd. Plan	FY 2018 Fund. Issue	FY 2018 Total
<b>Fund: 2122-A Lottery Fund (Appropriated)</b>				
<b>Program Expenditures</b>				
COST CENTER/PROGRAM BUDGET UNIT				
1-1 Lottery	6,921.1	8,353.7	3,618.8	11,972.5
1-2 SLI Tickets	13,317.6	23,671.8	0.0	23,671.8
1-3 SLI Advertising	9,743.6	15,500.0	0.0	15,500.0
1-4 SLI On-Line Vendor Fees	9,343.3	8,062.6	0.0	8,062.6
1-5 SLI Retailer Commissions	57,025.6	56,633.9	0.0	56,633.9
1-7 SLI Charitable Instant Tab Commissions	1,157.2	1,215.8	0.0	1,215.8
Total	97,508.4	113,437.8	3,618.8	117,056.6

### Appropriated Funding

#### Expenditure Categories

FTE Positions	98.8	98.8	3.0	101.8
Personal Services	3,765.8	4,812.0	190.5	5,002.5
Employee Related Expenses	1,584.4	1,693.3	74.7	1,768.0
Professional and Outside Services	11,967.7	11,149.4	1,635.0	12,784.4
Travel In-State	241.4	271.6	0.0	271.6
Travel Out of State	20.5	16.8	0.0	16.8
Food (Library for Universities)	0.0	0.0	0.0	0.0
Aid to Organizations and Individuals	0.0	0.0	0.0	0.0
Other Operating Expenses	79,390.6	95,494.7	1,122.0	96,616.7
Equipment	103.8	0.0	596.6	596.6
Capital Outlay	0.0	0.0	0.0	0.0
Debt Service	0.0	0.0	0.0	0.0
Cost Allocation	0.0	0.0	0.0	0.0
Transfers	434.2	0.0	0.0	0.0
<b>Expenditure Categories Total:</b>	97,508.4	113,437.8	3,618.8	117,056.6
<b>Fund 2122-A Total:</b>	97,508.4	113,437.8	3,618.8	117,056.6
<b>Program 1 Total:</b>	97,508.4	113,437.8	3,618.8	117,056.6

## Program Group Summary of Expenditures and Budget Request for Selected Funds

<b>Agency:</b>	LOA	Arizona State Lottery Commission
<b>Program:</b>	1	Lottery

		FY 2016	FY 2017	FY 2018	FY 2018
		Actual	Expd. Plan	Fund. Issue	Total
<b>Fund: 2122-N Lottery Fund (Non-Appropriated)</b>					
<b>Program Expenditures</b>					
COST CENTER/PROGRAM BUDGET UNIT					
1-1	Lottery	750,913.4	756,035.0	0.0	756,035.0
	Total	750,913.4	756,035.0	0.0	756,035.0
<b>Non-Appropriated Funding</b>					
<b>Expenditure Categories</b>					
	Personal Services	0.0	0.0	0.0	0.0
	Employee Related Expenses	0.0	0.0	0.0	0.0
	Professional and Outside Services	0.0	0.0	0.0	0.0
	Travel In-State	0.0	0.0	0.0	0.0
	Travel Out of State	0.0	0.0	0.0	0.0
	Food (Library for Universities)	0.0	0.0	0.0	0.0
	Aid to Organizations and Individuals	0.0	0.0	0.0	0.0
	Other Operating Expenses	0.0	0.0	0.0	0.0
	Equipment	0.0	0.0	0.0	0.0
	Capital Outlay	0.0	0.0	0.0	0.0
	Debt Service	0.0	0.0	0.0	0.0
	Cost Allocation	0.0	0.0	0.0	0.0
	Transfers	750,913.4	756,035.0	0.0	756,035.0
<b>Expenditure Categories Total:</b>		750,913.4	756,035.0	0.0	756,035.0
<b>Fund 2122-N Total:</b>		750,913.4	756,035.0	0.0	756,035.0
<b>Program 1 Total:</b>		750,913.4	756,035.0	0.0	756,035.0

## Program Group Summary of Expenditures and Budget Request for Selected Funds

<b>Agency:</b>	LOA	Arizona State Lottery Commission
<b>Program:</b>	1	Lottery

	FY 2016 Actual	FY 2017 Expd. Plan	FY 2018 Fund. Issue	FY 2018 Total
<b>Fund: 3179-N Lottery - Prize Fund (Non-Appropriated)</b>				
<b>Program Expenditures</b>				
COST CENTER/PROGRAM BUDGET UNIT				
1-1 Lottery	554,970.0	569,519.8	0.0	569,519.8
Total	554,970.0	569,519.8	0.0	569,519.8

### Non-Appropriated Funding

#### Expenditure Categories

Personal Services	0.0	0.0	0.0	0.0
Employee Related Expenses	0.0	0.0	0.0	0.0
Professional and Outside Services	0.0	0.0	0.0	0.0
Travel In-State	0.0	0.0	0.0	0.0
Travel Out of State	0.0	0.0	0.0	0.0
Food (Library for Universities)	0.0	0.0	0.0	0.0
Aid to Organizations and Individuals	0.0	0.0	0.0	0.0
Other Operating Expenses	550,872.0	566,369.8	0.0	566,369.8
Equipment	0.0	0.0	0.0	0.0
Capital Outlay	0.0	0.0	0.0	0.0
Debt Service	0.0	0.0	0.0	0.0
Cost Allocation	0.0	0.0	0.0	0.0
Transfers	4,098.0	3,150.0	0.0	3,150.0
<b>Expenditure Categories Total:</b>	<b>554,970.0</b>	<b>569,519.8</b>	<b>0.0</b>	<b>569,519.8</b>
<b>Fund 3179-N Total:</b>	<b>554,970.0</b>	<b>569,519.8</b>	<b>0.0</b>	<b>569,519.8</b>
<b>Program 1 Total:</b>	<b>554,970.0</b>	<b>569,519.8</b>	<b>0.0</b>	<b>569,519.8</b>

## Program Budget Unit Summary of Expenditures and Budget Request for All Funds

<b>Agency:</b>	LOA	Arizona State Lottery Commission
<b>Program:</b>	1-1	Lottery

Expenditure Categories	FY 2016 Actual	FY 2017 Expd. Plan	FY 2018 Fund. Issue	FY 2018 Total
0000 FTE	98.8	98.8	3.0	101.8
6000 Personal Services	3,765.8	4,812.0	190.5	5,002.5
6100 Employee Related Expenses	1,584.4	1,693.3	74.7	1,768.0
6200 Professional and Outside Services	423.7	386.8	1,635.0	2,021.8
6500 Travel In-State	241.4	271.6	0.0	271.6
6600 Travel Out of State	19.5	16.8	0.0	16.8
6700 Food (Library for Universities)	0.0	0.0	0.0	0.0
6800 Aid to Organizations and Individuals	0.0	0.0	0.0	0.0
7000 Other Operating Expenses	551,724.9	567,543.0	1,122.0	568,665.0
8000 Equipment	33.3	0.0	596.6	596.6
8100 Capital Outlay	0.0	0.0	0.0	0.0
8600 Debt Service	0.0	0.0	0.0	0.0
9000 Cost Allocation	0.0	0.0	0.0	0.0
9100 Transfers	755,011.5	759,185.0	0.0	759,185.0
<b>Expenditure Categories Total:</b>	1,312,804.5	1,333,908.5	3,618.8	1,337,527.3
<b>Fund Source</b>				
<b>Appropriated Funds</b>				
2122-A Lottery Fund (Appropriated)	6,921.1	8,353.7	3,618.8	11,972.5
	6,921.1	8,353.7	3,618.8	11,972.5
<b>Non-Appropriated Funds</b>				
2122-N Lottery Fund (Non-Appropriated)	750,913.4	756,035.0	0.0	756,035.0
3179-N Lottery - Prize Fund (Non-Appropriated)	554,970.0	569,519.8	0.0	569,519.8
	1,305,883.4	1,325,554.8	0.0	1,325,554.8
<b>Fund Source Total:</b>	1,312,804.5	1,333,908.5	3,618.8	1,337,527.3

## Program Budget Unit Summary of Expenditures and Budget Request for Selected Funds

Agency: LOA Arizona State Lottery Commission		FY 2016	FY 2017	FY 2018	FY 2018
		Actual	Expd. Plan	Fund. Issue	Total
<b>Program: 1-1 Lottery</b>					
<b>Fund: 2122-A Lottery Fund</b>					
<b>Appropriated</b>					
0000	FTE	98.8	98.8	3.0	101.8
6000	Personal Services	3,765.8	4,812.0	190.5	5,002.5
6100	Employee Related Expenses	1,584.4	1,693.3	74.7	1,768.0
6200	Professional and Outside Services	423.7	386.8	1,635.0	2,021.8
6500	Travel In-State	241.4	271.6	0.0	271.6
6600	Travel Out of State	19.5	16.8	0.0	16.8
6700	Food (Library for Universities)	0.0	0.0	0.0	0.0
6800	Aid to Organizations and Individuals	0.0	0.0	0.0	0.0
7000	Other Operating Expenses	852.9	1,173.2	1,122.0	2,295.2
8000	Equipment	33.3	0.0	596.6	596.6
8100	Capital Outlay	0.0	0.0	0.0	0.0
8600	Debt Service	0.0	0.0	0.0	0.0
9000	Cost Allocation	0.0	0.0	0.0	0.0
9100	Transfers	0.1	0.0	0.0	0.0
<b>Appropriated Total:</b>		6,921.1	8,353.7	3,618.8	11,972.5
<b>Fund Total:</b>		6,921.1	8,353.7	3,618.8	11,972.5
<b>Program Total For Selected Funds:</b>		6,921.1	8,353.7	3,618.8	11,972.5

## Program Budget Unit Summary of Expenditures and Budget Request for Selected Funds

<b>Agency:</b> LOA Arizona State Lottery Commission					
		FY 2016	FY 2017	FY 2018	FY 2018
		Actual	Expd. Plan	Fund. Issue	Total
<b>Program:</b> 1-1 Lottery					
<b>Fund:</b> 2122-N Lottery Fund					
<b>Non-Appropriated</b>					
6000	Personal Services	0.0	0.0	0.0	0.0
6100	Employee Related Expenses	0.0	0.0	0.0	0.0
6200	Professional and Outside Services	0.0	0.0	0.0	0.0
6500	Travel In-State	0.0	0.0	0.0	0.0
6600	Travel Out of State	0.0	0.0	0.0	0.0
6700	Food (Library for Universities)	0.0	0.0	0.0	0.0
6800	Aid to Organizations and Individuals	0.0	0.0	0.0	0.0
7000	Other Operating Expenses	0.0	0.0	0.0	0.0
8000	Equipment	0.0	0.0	0.0	0.0
8100	Capital Outlay	0.0	0.0	0.0	0.0
8600	Debt Service	0.0	0.0	0.0	0.0
9000	Cost Allocation	0.0	0.0	0.0	0.0
9100	Transfers	750,913.4	756,035.0	0.0	756,035.0
<b>Non-Appropriated Total:</b>		750,913.4	756,035.0	0.0	756,035.0
<b>Fund Total:</b>		750,913.4	756,035.0	0.0	756,035.0
<b>Program Total For Selected Funds:</b>		750,913.4	756,035.0	0.0	756,035.0

## Program Budget Unit Summary of Expenditures and Budget Request for Selected Funds

Agency: LOA Arizona State Lottery Commission					
		FY 2016	FY 2017	FY 2018	FY 2018
		Actual	Expd. Plan	Fund. Issue	Total
Program: 1-1 Lottery					
Fund: 3179-N Lottery - Prize Fund					
<b>Non-Appropriated</b>					
6000	Personal Services	0.0	0.0	0.0	0.0
6100	Employee Related Expenses	0.0	0.0	0.0	0.0
6200	Professional and Outside Services	0.0	0.0	0.0	0.0
6500	Travel In-State	0.0	0.0	0.0	0.0
6600	Travel Out of State	0.0	0.0	0.0	0.0
6700	Food (Library for Universities)	0.0	0.0	0.0	0.0
6800	Aid to Organizations and Individuals	0.0	0.0	0.0	0.0
7000	Other Operating Expenses	550,872.0	566,369.8	0.0	566,369.8
8000	Equipment	0.0	0.0	0.0	0.0
8100	Capital Outlay	0.0	0.0	0.0	0.0
8600	Debt Service	0.0	0.0	0.0	0.0
9000	Cost Allocation	0.0	0.0	0.0	0.0
9100	Transfers	4,098.0	3,150.0	0.0	3,150.0
<b>Non-Appropriated Total:</b>		554,970.0	569,519.8	0.0	569,519.8
<b>Fund Total:</b>		554,970.0	569,519.8	0.0	569,519.8
<b>Program Total For Selected Funds:</b>		554,970.0	569,519.8	0.0	569,519.8

## Program Expenditure Schedule

<b>Agency:</b>	LOA	Arizona State Lottery Commission
<b>Program:</b>	1-1	Lottery

Expenditure Category	FY 2016 Actual	FY 2017 Expd. Plan
<b>FTE Positions</b>		
FTE	98.8	98.8
<b>Expenditure Category Total</b>	<b>98.8</b>	<b>98.8</b>
<b>Fund Source</b>		
<b>Appropriated</b>		
2122-A Lottery Fund (Appropriated)	98.8	98.8
<b>Fund Source Total</b>	<b>98.8</b>	<b>98.8</b>

Expenditure Category	FY 2016 Actual	FY 2017 Expd. Plan
<b>Personal Services</b>		
Personal Services	3,764.2	4,810.9
Boards and Commissions	1.6	1.1
<b>Expenditure Category Total</b>	<b>3,765.8</b>	<b>4,812.0</b>
<b>Fund Source</b>		
<b>Appropriated</b>		
2122-A Lottery Fund (Appropriated)	3,765.8	4,812.0
<b>Fund Source Total</b>	<b>3,765.8</b>	<b>4,812.0</b>

Expenditure Category	FY 2016 Actual	FY 2017 Expd. Plan
<b>Employee Related Expenses</b>		
Employee Related Expenses	1,584.4	1,693.3
<b>Expenditure Category Total</b>	<b>1,584.4</b>	<b>1,693.3</b>
<b>Fund Source</b>		
<b>Appropriated</b>		
2122-A Lottery Fund (Appropriated)	1,584.4	1,693.3
<b>Fund Source Total</b>	<b>1,584.4</b>	<b>1,693.3</b>

Expenditure Category	FY 2016 Actual	FY 2017 Expd. Plan
<b>Professional &amp; Outside Services</b>		
External Prof/Outside Serv Budg And Appn	0.0	0.0
External Investment Services	0.0	0.0
Other External Financial Services	143.0	100.0
Attorney General Legal Services	179.2	175.0
External Legal Services	0.0	0.0
External Engineer/Architect Cost - Exp	0.0	0.0
External Engineer/Architect Cost- Cap	0.0	0.0
Other Design	0.0	0.0
Temporary Agency Services	1.9	0.0
Hospital Services	0.0	0.0
Other Medical Services	0.0	0.0
Institutional Care	0.0	0.0
Education And Training	0.0	0.0
Vendor Travel	0.0	0.0

## Program Expenditure Schedule

<b>Agency:</b>	LOA Arizona State Lottery Commission
<b>Program:</b>	1-1 Lottery

Expenditure Category	FY 2016 Actual	FY 2017 Expd. Plan
<b>Professional &amp; Outside Services</b>		
Professional & Outside Services Excluded from Cost Alloca	0.0	0.0
Vendor Travel - Non Reportable	0.0	0.0
External Telecom Consulting Services	0.0	0.0
Non - Confidential Specialist Fees	0.0	0.0
Confidential Specialist Fees	0.0	0.0
Outside Actuarial Costs	0.0	0.0
Other Professional And Outside Services	99.6	111.8
<b>Expenditure Category Total</b>	<b>423.7</b>	<b>386.8</b>

Fund Source		
<b>Appropriated</b>		
2122-A Lottery Fund (Appropriated)	423.7	386.8
<b>Fund Source Total</b>	<b>423.7</b>	<b>386.8</b>

Expenditure Category	FY 2016 Actual	FY 2017 Expd. Plan
<b>Travel In-State</b>		
Travel In-State	241.4	271.6
<b>Expenditure Category Total</b>	<b>241.4</b>	<b>271.6</b>

Fund Source		
<b>Appropriated</b>		
2122-A Lottery Fund (Appropriated)	241.4	271.6
<b>Fund Source Total</b>	<b>241.4</b>	<b>271.6</b>

Expenditure Category	FY 2016 Actual	FY 2017 Expd. Plan
<b>Travel Out-of-State</b>		
Travel Out of State	19.5	16.8
<b>Expenditure Category Total</b>	<b>19.5</b>	<b>16.8</b>

Fund Source		
<b>Appropriated</b>		
2122-A Lottery Fund (Appropriated)	19.5	16.8
<b>Fund Source Total</b>	<b>19.5</b>	<b>16.8</b>

Expenditure Category	FY 2016 Actual	FY 2017 Expd. Plan
<b>Food (Library for Universities)</b>		
Food (Library for Universities)	0.0	0.0
<b>Expenditure Category Total</b>	<b>0.0</b>	<b>0.0</b>

Expenditure Category	FY 2016 Actual	FY 2017 Expd. Plan
<b>Aid to Organizations &amp; Individuals</b>		
Aid to Organizations and Individuals	0.0	0.0

## Program Expenditure Schedule

<b>Agency:</b>	LOA	Arizona State Lottery Commission
<b>Program:</b>	1-1	Lottery

<b>Expenditure Category</b>	<b>FY 2016 Actual</b>	<b>FY 2017 Expd. Plan</b>
<b>Aid to Organizations &amp; Individuals</b>		
<b>Expenditure Category Total</b>	<b>0.0</b>	<b>0.0</b>

<b>Expenditure Category</b>	<b>FY 2016 Actual</b>	<b>FY 2017 Expd. Plan</b>
<b>Other Operating Expenditures</b>		
Other Operating Expenditures	0.0	0.0
Insurance & Related Charges	32.8	32.5
Information Technology Services	317.8	450.0
Utilities	59.4	85.0
Non-Building or Land Rent	13.2	20.0
Building Rent Charges to State Agencies	0.0	0.0
COP Building Rent Charges to State Agencies	0.0	0.0
Rental of Land & Buildings	77.3	71.4
Interest Payments	0.0	0.0
Internal Acct, Budgeting and Financial Svcs.	0.0	0.0
Payments for Internal Services	0.0	0.0
Repair & Maintenance	117.8	175.0
Software Support and Maintenance	105.6	150.0
Operating Supplies	42.4	55.0
Resale Supplies	550,872.0	566,369.8
Sales of Assets	0.0	0.0
Conference, Education & Training	1.5	7.0
Advertising	(2.4)	0.0
Printing & Photography	2.8	10.0
Postage & Delivery	18.8	25.0
Miscellaneous Operating	65.9	92.3
Depreciation Expense	0.0	0.0
<b>Expenditure Category Total</b>	<b>551,724.9</b>	<b>567,543.0</b>

<b>Fund Source</b>		
<b>Appropriated</b>		
2122-A Lottery Fund (Appropriated)	852.9	1,173.2
	<b>852.9</b>	<b>1,173.2</b>
<b>Non-Appropriated</b>		
3179-N Lottery - Prize Fund (Non-Appropriated)	550,872.0	566,369.8
	<b>550,872.0</b>	<b>566,369.8</b>
<b>Fund Source Total</b>	<b>551,724.9</b>	<b>567,543.0</b>

<b>Expenditure Category</b>	<b>FY 2016 Actual</b>	<b>FY 2017 Expd. Plan</b>
<b>Equipment</b>		
Vehicles - Capital Leases	0.0	0.0
Furniture - Capital Leases	0.0	0.0
EDP Equipment - Mainframe - Capital Leases	0.0	0.0
EDP Equipment - Midrange - Capital Leases	0.0	0.0
EDP Equipment - PCs/LAN - Capital Leases	0.0	0.0
Telecommunication Equipment - Capital Leases	0.0	0.0
Other Equipment - Capital Leases	0.0	0.0
Capital Equipment Purchases	12.1	0.0

## Program Expenditure Schedule

<b>Agency:</b>	LOA	Arizona State Lottery Commission
<b>Program:</b>	1-1	Lottery

Expenditure Category	FY 2016 Actual	FY 2017 Expd. Plan
<b>Equipment</b>		
Vehicles - Non-Capital	0.0	0.0
Furniture - Non-Capital	3.1	0.0
EDP Equipment - Mainframe - Non-Capital	0.6	0.0
Telecommunication Equipment - Non Capital	2.1	0.0
Other Equipment - Non-Capital	6.0	0.0
Purchased Or Licensed Software/Website	9.4	0.0
Internally Generated Software/Website	0.0	0.0
<b>Expenditure Category Total</b>	<b>33.3</b>	<b>0.0</b>

Fund Source		
<b>Appropriated</b>		
2122-A Lottery Fund (Appropriated)	33.3	0.0
<b>Fund Source Total</b>	<b>33.3</b>	<b>0.0</b>

Expenditure Category	FY 2016 Actual	FY 2017 Expd. Plan
<b>Capital Outlay</b>		
Capital Outlay	0.0	0.0
<b>Expenditure Category Total</b>	<b>0.0</b>	<b>0.0</b>

Expenditure Category	FY 2016 Actual	FY 2017 Expd. Plan
<b>Debt Services</b>		
Debt Service	0.0	0.0
<b>Expenditure Category Total</b>	<b>0.0</b>	<b>0.0</b>

Expenditure Category	FY 2016 Actual	FY 2017 Expd. Plan
<b>Cost Allocation</b>		
Cost Allocation	0.0	0.0
<b>Expenditure Category Total</b>	<b>0.0</b>	<b>0.0</b>

Expenditure Category	FY 2016 Actual	FY 2017 Expd. Plan
<b>Transfers</b>		
Transfers	755,011.5	759,185.0

## Program Expenditure Schedule

<b>Agency:</b>	LOA Arizona State Lottery Commission
<b>Program:</b>	1-1 Lottery

Expenditure Category	FY 2016 Actual	FY 2017 Expd. Plan
<b>Transfers</b>		
<b>Expenditure Category Total</b>	755,011.5	759,185.0
<b>Fund Source</b>		
<b>Appropriated</b>		
2122-A Lottery Fund (Appropriated)	0.1	0.0
	<b>0.1</b>	<b>0.0</b>
<b>Non-Appropriated</b>		
2122-N Lottery Fund (Non-Appropriated)	750,913.4	756,035.0
3179-N Lottery - Prize Fund (Non-Appropriated)	4,098.0	3,150.0
	<b>755,011.4</b>	<b>759,185.0</b>
<b>Fund Source Total</b>	<b>755,011.5</b>	<b>759,185.0</b>

### Classification Listing

Class Code	Title	Grade	Total FTE
			0.0

### Employee Retirement Coverage

Retirement System	FTE	Personal Services	Fund#
State Retirement System	98.8	4,810.9	2122-A

### Combined Regular & Elected Positions At/Above FICA Maximum of \$118,500

Total FTE	Personal Services	FTE's not eligible for Health, Dental & Life
2.0	250.0	0.0

## Program Budget Unit Summary of Expenditures and Budget Request for All Funds

<b>Agency:</b>	LOA	Arizona State Lottery Commission
<b>Program:</b>	1-2	SLI Tickets

Expenditure Categories	FY 2016 Actual	FY 2017 Expd. Plan	FY 2018 Fund. Issue	FY 2018 Total
6000 Personal Services	0.0	0.0	0.0	0.0
6100 Employee Related Expenses	0.0	0.0	0.0	0.0
6200 Professional and Outside Services	2,176.7	2,700.0	0.0	2,700.0
6500 Travel In-State	0.0	0.0	0.0	0.0
6600 Travel Out of State	1.0	0.0	0.0	0.0
6700 Food (Library for Universities)	0.0	0.0	0.0	0.0
6800 Aid to Organizations and Individuals	0.0	0.0	0.0	0.0
7000 Other Operating Expenses	11,139.9	20,971.8	0.0	20,971.8
8000 Equipment	0.0	0.0	0.0	0.0
8100 Capital Outlay	0.0	0.0	0.0	0.0
8600 Debt Service	0.0	0.0	0.0	0.0
9000 Cost Allocation	0.0	0.0	0.0	0.0
9100 Transfers	0.0	0.0	0.0	0.0
<b>Expenditure Categories Total:</b>	13,317.6	23,671.8	0.0	23,671.8
<b>Fund Source</b>				
<b>Appropriated Funds</b>				
2122-A Lottery Fund (Appropriated)	13,317.6	23,671.8	0.0	23,671.8
<b>Fund Source Total:</b>	13,317.6	23,671.8	0.0	23,671.8

## Program Budget Unit Summary of Expenditures and Budget Request for Selected Funds

<b>Agency:</b> LOA Arizona State Lottery Commission					
		FY 2016	FY 2017	FY 2018	FY 2018
		Actual	Expd. Plan	Fund. Issue	Total
<b>Program:</b> 1-2 SLI Tickets					
<b>Fund:</b> 2122-A Lottery Fund					
<b>Appropriated</b>					
6000	Personal Services	0.0	0.0	0.0	0.0
6100	Employee Related Expenses	0.0	0.0	0.0	0.0
6200	Professional and Outside Services	2,176.7	2,700.0	0.0	2,700.0
6500	Travel In-State	0.0	0.0	0.0	0.0
6600	Travel Out of State	1.0	0.0	0.0	0.0
6700	Food (Library for Universities)	0.0	0.0	0.0	0.0
6800	Aid to Organizations and Individuals	0.0	0.0	0.0	0.0
7000	Other Operating Expenses	11,139.9	20,971.8	0.0	20,971.8
8000	Equipment	0.0	0.0	0.0	0.0
8100	Capital Outlay	0.0	0.0	0.0	0.0
8600	Debt Service	0.0	0.0	0.0	0.0
9000	Cost Allocation	0.0	0.0	0.0	0.0
9100	Transfers	0.0	0.0	0.0	0.0
<b>Appropriated Total:</b>		13,317.6	23,671.8	0.0	23,671.8
<b>Fund Total:</b>		13,317.6	23,671.8	0.0	23,671.8
<b>Program Total For Selected Funds:</b>		13,317.6	23,671.8	0.0	23,671.8

## Program Expenditure Schedule

<b>Agency:</b>	LOA	Arizona State Lottery Commission
<b>Program:</b>	1-2	SLI Tickets

<u>Expenditure Category</u>	<u>FY 2016 Actual</u>	<u>FY 2017 Expd. Plan</u>
<b>FTE Positions</b>		
FTE	0.0	0.0
<b>Expenditure Category Total</b>	<b>0.0</b>	<b>0.0</b>

<u>Expenditure Category</u>	<u>FY 2016 Actual</u>	<u>FY 2017 Expd. Plan</u>
<b>Personal Services</b>		
Personal Services	0.0	0.0
Boards and Commissions	0.0	0.0
<b>Expenditure Category Total</b>	<b>0.0</b>	<b>0.0</b>

<u>Expenditure Category</u>	<u>FY 2016 Actual</u>	<u>FY 2017 Expd. Plan</u>
<b>Employee Related Expenses</b>		
Employee Related Expenses	0.0	0.0
<b>Expenditure Category Total</b>	<b>0.0</b>	<b>0.0</b>

<u>Expenditure Category</u>	<u>FY 2016 Actual</u>	<u>FY 2017 Expd. Plan</u>
<b>Professional &amp; Outside Services</b>		
External Prof/Outside Serv Budg And Appn	0.0	0.0
External Investment Services	0.0	0.0
Other External Financial Services	0.0	0.0
Attorney General Legal Services	0.0	0.0
External Legal Services	0.0	0.0
External Engineer/Architect Cost - Exp	0.0	0.0
External Engineer/Architect Cost- Cap	0.0	0.0
Other Design	0.0	0.0
Temporary Agency Services	0.0	0.0
Hospital Services	0.0	0.0
Other Medical Services	0.0	0.0
Institutional Care	0.0	0.0
Education And Training	0.0	0.0
Vendor Travel	0.0	0.0
Professional & Outside Services Excluded from Cost Alloca	0.0	0.0
Vendor Travel - Non Reportable	0.0	0.0
External Telecom Consulting Services	0.0	0.0
Non - Confidential Specialist Fees	0.0	0.0
Confidential Specialist Fees	0.0	0.0
Outside Actuarial Costs	0.0	0.0
Other Professional And Outside Services	2,176.7	2,700.0
<b>Expenditure Category Total</b>	<b>2,176.7</b>	<b>2,700.0</b>

<u>Fund Source</u>		
<b>Appropriated</b>		
2122-A Lottery Fund (Appropriated)	2,176.7	2,700.0
<b>Fund Source Total</b>	<b>2,176.7</b>	<b>2,700.0</b>

## Program Expenditure Schedule

<b>Agency:</b>	LOA	Arizona State Lottery Commission
<b>Program:</b>	1-2	SLI Tickets

<b>Expenditure Category</b>	<b>FY 2016 Actual</b>	<b>FY 2017 Expd. Plan</b>
<b>Travel In-State</b>		
Travel In-State	0.0	0.0
<b>Expenditure Category Total</b>	<b>0.0</b>	<b>0.0</b>

<b>Expenditure Category</b>	<b>FY 2016 Actual</b>	<b>FY 2017 Expd. Plan</b>
<b>Travel Out-of-State</b>		
Travel Out of State	1.0	0.0
<b>Expenditure Category Total</b>	<b>1.0</b>	<b>0.0</b>

<b>Fund Source</b>	<b>FY 2016 Actual</b>	<b>FY 2017 Expd. Plan</b>
<b>Appropriated</b>		
2122-A Lottery Fund (Appropriated)	1.0	0.0
<b>Fund Source Total</b>	<b>1.0</b>	<b>0.0</b>

<b>Expenditure Category</b>	<b>FY 2016 Actual</b>	<b>FY 2017 Expd. Plan</b>
<b>Food (Library for Universities)</b>		
Food (Library for Universities)	0.0	0.0
<b>Expenditure Category Total</b>	<b>0.0</b>	<b>0.0</b>

<b>Expenditure Category</b>	<b>FY 2016 Actual</b>	<b>FY 2017 Expd. Plan</b>
<b>Aid to Organizations &amp; Individuals</b>		
Aid to Organizations and Individuals	0.0	0.0
<b>Expenditure Category Total</b>	<b>0.0</b>	<b>0.0</b>

<b>Expenditure Category</b>	<b>FY 2016 Actual</b>	<b>FY 2017 Expd. Plan</b>
<b>Other Operating Expenditures</b>		
Other Operating Expenditures	0.0	0.0
Insurance & Related Charges	0.0	0.0
Information Technology Services	0.0	0.0
Utilities	0.0	0.0
Non-Building or Land Rent	0.0	0.0
Building Rent Charges to State Agencies	0.0	0.0
COP Building Rent Charges to State Agencies	0.0	0.0
Rental of Land & Buildings	0.0	0.0
Interest Payments	0.0	0.0
Internal Acct, Budgeting and Financial Svcs.	0.0	0.0
Payments for Internal Services	0.0	0.0
Repair & Maintenance	0.0	0.0
Software Support and Maintenance	0.0	0.0
Operating Supplies	0.0	0.0
Resale Supplies	7,874.1	16,896.8
Sales of Assets	0.0	0.0
Conference, Education & Training	0.0	0.0
Advertising	0.0	0.0

## Program Expenditure Schedule

<b>Agency:</b>	LOA	Arizona State Lottery Commission
<b>Program:</b>	1-2	SLI Tickets

Expenditure Category	FY 2016 Actual	FY 2017 Expd. Plan
<b>Other Operating Expenditures</b>		
Printing & Photography	54.0	75.0
Postage & Delivery	0.0	0.0
Miscellaneous Operating	3,211.8	4,000.0
Depreciation Expense	0.0	0.0
<b>Expenditure Category Total</b>	<b>11,139.9</b>	<b>20,971.8</b>
<b>Fund Source</b>		
<b>Appropriated</b>		
2122-A Lottery Fund (Appropriated)	11,139.9	20,971.8
<b>Fund Source Total</b>	<b>11,139.9</b>	<b>20,971.8</b>

Expenditure Category	FY 2016 Actual	FY 2017 Expd. Plan
<b>Equipment</b>		
Vehicles - Capital Leases	0.0	0.0
Furniture - Capital Leases	0.0	0.0
EDP Equipment - Mainframe - Capital Leases	0.0	0.0
EDP Equipment - Midrange - Capital Leases	0.0	0.0
EDP Equipment - PCs/LAN - Capital Leases	0.0	0.0
Telecommunication Equipment - Capital Leases	0.0	0.0
Other Equipment - Capital Leases	0.0	0.0
Capital Equipment Purchases	0.0	0.0
Vehicles - Non-Capital	0.0	0.0
Furniture - Non-Capital	0.0	0.0
EDP Equipment - Mainframe - Non-Capital	0.0	0.0
Telecommunication Equipment - Non Capital	0.0	0.0
Other Equipment - Non-Capital	0.0	0.0
Purchased Or Licensed Software/Website	0.0	0.0
Internally Generated Software/Website	0.0	0.0
<b>Expenditure Category Total</b>	<b>0.0</b>	<b>0.0</b>

Expenditure Category	FY 2016 Actual	FY 2017 Expd. Plan
<b>Capital Outlay</b>		
Capital Outlay	0.0	0.0
<b>Expenditure Category Total</b>	<b>0.0</b>	<b>0.0</b>

Expenditure Category	FY 2016 Actual	FY 2017 Expd. Plan
<b>Debt Services</b>		
Debt Service	0.0	0.0
<b>Expenditure Category Total</b>	<b>0.0</b>	<b>0.0</b>

Expenditure Category	FY 2016 Actual	FY 2017 Expd. Plan
<b>Cost Allocation</b>		
Cost Allocation	0.0	0.0

# Program Expenditure Schedule

<b>Agency:</b>	LOA	Arizona State Lottery Commission
<b>Program:</b>	1-2	SLI Tickets

<u>Expenditure Category</u>	<u>FY 2016 Actual</u>	<u>FY 2017 Expd. Plan</u>
<b>Cost Allocation</b>		
<b>Expenditure Category Total</b>	<b>0.0</b>	<b>0.0</b>

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<u>Expenditure Category</u>	<u>FY 2016 Actual</u>	<u>FY 2017 Expd. Plan</u>
<b>Transfers</b>		
Transfers	0.0	0.0
<b>Expenditure Category Total</b>	<b>0.0</b>	<b>0.0</b>

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## Program Budget Unit Summary of Expenditures and Budget Request for All Funds

<b>Agency:</b>	LOA	Arizona State Lottery Commission
<b>Program:</b>	1-3	SLI Advertising

Expenditure Categories	FY 2016 Actual	FY 2017 Expd. Plan	FY 2018 Fund. Issue	FY 2018 Total
6000 Personal Services	0.0	0.0	0.0	0.0
6100 Employee Related Expenses	0.0	0.0	0.0	0.0
6200 Professional and Outside Services	24.0	0.0	0.0	0.0
6500 Travel In-State	0.0	0.0	0.0	0.0
6600 Travel Out of State	0.0	0.0	0.0	0.0
6700 Food (Library for Universities)	0.0	0.0	0.0	0.0
6800 Aid to Organizations and Individuals	0.0	0.0	0.0	0.0
7000 Other Operating Expenses	9,215.0	15,500.0	0.0	15,500.0
8000 Equipment	70.5	0.0	0.0	0.0
8100 Capital Outlay	0.0	0.0	0.0	0.0
8600 Debt Service	0.0	0.0	0.0	0.0
9000 Cost Allocation	0.0	0.0	0.0	0.0
9100 Transfers	434.1	0.0	0.0	0.0
<b>Expenditure Categories Total:</b>	9,743.6	15,500.0	0.0	15,500.0
<b>Fund Source</b>				
<b>Appropriated Funds</b>				
2122-A Lottery Fund (Appropriated)	9,743.6	15,500.0	0.0	15,500.0
<b>Fund Source Total:</b>	9,743.6	15,500.0	0.0	15,500.0

## Program Budget Unit Summary of Expenditures and Budget Request for Selected Funds

<b>Agency:</b>	LOA	Arizona State Lottery Commission			
	<b>FY 2016</b>	<b>FY 2017</b>	<b>FY 2018</b>	<b>FY 2018</b>	
	<b>Actual</b>	<b>Expd. Plan</b>	<b>Fund. Issue</b>	<b>Total</b>	
<b>Program:</b>	1-3	SLI Advertising			
<b>Fund:</b>	2122-A	Lottery Fund			
<b>Appropriated</b>					
6000	Personal Services	0.0	0.0	0.0	0.0
6100	Employee Related Expenses	0.0	0.0	0.0	0.0
6200	Professional and Outside Services	24.0	0.0	0.0	0.0
6500	Travel In-State	0.0	0.0	0.0	0.0
6600	Travel Out of State	0.0	0.0	0.0	0.0
6700	Food (Library for Universities)	0.0	0.0	0.0	0.0
6800	Aid to Organizations and Individuals	0.0	0.0	0.0	0.0
7000	Other Operating Expenses	9,215.0	15,500.0	0.0	15,500.0
8000	Equipment	70.5	0.0	0.0	0.0
8100	Capital Outlay	0.0	0.0	0.0	0.0
8600	Debt Service	0.0	0.0	0.0	0.0
9000	Cost Allocation	0.0	0.0	0.0	0.0
9100	Transfers	434.1	0.0	0.0	0.0
<b>Appropriated Total:</b>		9,743.6	15,500.0	0.0	15,500.0
<b>Fund Total:</b>		9,743.6	15,500.0	0.0	15,500.0
<b>Program Total For Selected Funds:</b>		9,743.6	15,500.0	0.0	15,500.0

## Program Expenditure Schedule

<b>Agency:</b>	LOA	Arizona State Lottery Commission
<b>Program:</b>	1-3	SLI Advertising

<u>Expenditure Category</u>	<u>FY 2016 Actual</u>	<u>FY 2017 Expd. Plan</u>
<b>FTE Positions</b>		
FTE	0.0	0.0
<b>Expenditure Category Total</b>	<b>0.0</b>	<b>0.0</b>

<u>Expenditure Category</u>	<u>FY 2016 Actual</u>	<u>FY 2017 Expd. Plan</u>
<b>Personal Services</b>		
Personal Services	0.0	0.0
Boards and Commissions	0.0	0.0
<b>Expenditure Category Total</b>	<b>0.0</b>	<b>0.0</b>

<u>Expenditure Category</u>	<u>FY 2016 Actual</u>	<u>FY 2017 Expd. Plan</u>
<b>Employee Related Expenses</b>		
Employee Related Expenses	0.0	0.0
<b>Expenditure Category Total</b>	<b>0.0</b>	<b>0.0</b>

<u>Expenditure Category</u>	<u>FY 2016 Actual</u>	<u>FY 2017 Expd. Plan</u>
<b>Professional &amp; Outside Services</b>		
External Prof/Outside Serv Budg And Appn	0.0	0.0
External Investment Services	0.0	0.0
Other External Financial Services	0.0	0.0
Attorney General Legal Services	0.0	0.0
External Legal Services	0.0	0.0
External Engineer/Architect Cost - Exp	0.0	0.0
External Engineer/Architect Cost- Cap	15.6	0.0
Other Design	4.0	0.0
Temporary Agency Services	0.0	0.0
Hospital Services	0.0	0.0
Other Medical Services	0.0	0.0
Institutional Care	0.0	0.0
Education And Training	0.0	0.0
Vendor Travel	0.0	0.0
Professional & Outside Services Excluded from Cost Alloca	0.0	0.0
Vendor Travel - Non Reportable	0.0	0.0
External Telecom Consulting Services	0.0	0.0
Non - Confidential Specialist Fees	0.0	0.0
Confidential Specialist Fees	0.0	0.0
Outside Actuarial Costs	0.0	0.0
Other Professional And Outside Services	4.4	0.0
<b>Expenditure Category Total</b>	<b>24.0</b>	<b>0.0</b>

<u>Fund Source</u>	<u>FY 2016 Actual</u>	<u>FY 2017 Expd. Plan</u>
<b>Appropriated</b>		
2122-A Lottery Fund (Appropriated)	24.0	0.0
<b>Fund Source Total</b>	<b>24.0</b>	<b>0.0</b>

## Program Expenditure Schedule

<b>Agency:</b>	LOA	Arizona State Lottery Commission
<b>Program:</b>	1-3	SLI Advertising

Expenditure Category	FY 2016 Actual	FY 2017 Expd. Plan
<b>Travel In-State</b>		
Travel In-State	0.0	0.0
<b>Expenditure Category Total</b>	<b>0.0</b>	<b>0.0</b>

Expenditure Category	FY 2016 Actual	FY 2017 Expd. Plan
<b>Travel Out-of-State</b>		
Travel Out of State	0.0	0.0
<b>Expenditure Category Total</b>	<b>0.0</b>	<b>0.0</b>

Expenditure Category	FY 2016 Actual	FY 2017 Expd. Plan
<b>Food (Library for Universities)</b>		
Food (Library for Universities)	0.0	0.0
<b>Expenditure Category Total</b>	<b>0.0</b>	<b>0.0</b>

Expenditure Category	FY 2016 Actual	FY 2017 Expd. Plan
<b>Aid to Organizations &amp; Individuals</b>		
Aid to Organizations and Individuals	0.0	0.0
<b>Expenditure Category Total</b>	<b>0.0</b>	<b>0.0</b>

Expenditure Category	FY 2016 Actual	FY 2017 Expd. Plan
<b>Other Operating Expenditures</b>		
Other Operating Expenditures	0.0	0.0
Insurance & Related Charges	0.0	0.0
Information Technology Services	232.3	200.0
Utilities	0.0	0.0
Non-Building or Land Rent	0.0	0.0
Building Rent Charges to State Agencies	0.0	0.0
COP Building Rent Charges to State Agencies	0.0	0.0
Rental of Land & Buildings	0.0	0.0
Interest Payments	0.0	0.0
Internal Acct, Budgeting and Financial Svcs.	0.0	0.0
Payments for Internal Services	0.0	0.0
Repair & Maintenance	0.0	0.0
Software Support and Maintenance	25.0	25.0
Operating Supplies	255.9	250.0
Resale Supplies	0.0	0.0
Sales of Assets	0.0	0.0
Conference, Education & Training	0.0	0.0
Advertising	8,695.4	15,015.0
Printing & Photography	6.4	10.0
Postage & Delivery	0.0	0.0
Miscellaneous Operating	0.0	0.0
Depreciation Expense	0.0	0.0

## Program Expenditure Schedule

<b>Agency:</b>	LOA	Arizona State Lottery Commission
<b>Program:</b>	1-3	SLI Advertising

Expenditure Category	FY 2016 Actual	FY 2017 Expd. Plan
<b>Other Operating Expenditures</b>		
<b>Expenditure Category Total</b>	<b>9,215.0</b>	<b>15,500.0</b>
<b>Fund Source</b>		
<b>Appropriated</b>		
2122-A Lottery Fund (Appropriated)	9,215.0	15,500.0
<b>Fund Source Total</b>	<b>9,215.0</b>	<b>15,500.0</b>

Expenditure Category	FY 2016 Actual	FY 2017 Expd. Plan
<b>Equipment</b>		
Vehicles - Capital Leases	0.0	0.0
Furniture - Capital Leases	0.0	0.0
EDP Equipment - Mainframe - Capital Leases	0.0	0.0
EDP Equipment - Midrange - Capital Leases	0.0	0.0
EDP Equipment - PCs/LAN - Capital Leases	0.0	0.0
Telecommunication Equipment - Capital Leases	0.0	0.0
Other Equipment - Capital Leases	0.0	0.0
Capital Equipment Purchases	47.5	0.0
Vehicles - Non-Capital	0.0	0.0
Furniture - Non-Capital	0.0	0.0
EDP Equipment - Mainframe - Non-Capital	0.0	0.0
Telecommunication Equipment - Non Capital	0.0	0.0
Other Equipment - Non-Capital	3.6	0.0
Purchased Or Licensed Software/Website	19.4	0.0
Internally Generated Software/Website	0.0	0.0
<b>Expenditure Category Total</b>	<b>70.5</b>	<b>0.0</b>
<b>Fund Source</b>		
<b>Appropriated</b>		
2122-A Lottery Fund (Appropriated)	70.5	0.0
<b>Fund Source Total</b>	<b>70.5</b>	<b>0.0</b>

Expenditure Category	FY 2016 Actual	FY 2017 Expd. Plan
<b>Capital Outlay</b>		
Capital Outlay	0.0	0.0
<b>Expenditure Category Total</b>	<b>0.0</b>	<b>0.0</b>

Expenditure Category	FY 2016 Actual	FY 2017 Expd. Plan
<b>Debt Services</b>		
Debt Service	0.0	0.0
<b>Expenditure Category Total</b>	<b>0.0</b>	<b>0.0</b>

## Program Expenditure Schedule

<b>Agency:</b>	LOA	Arizona State Lottery Commission
<b>Program:</b>	1-3	SLI Advertising

Expenditure Category	FY 2016 Actual	FY 2017 Expd. Plan
<b>Cost Allocation</b>		
Cost Allocation	0.0	0.0
<b>Expenditure Category Total</b>	<b>0.0</b>	<b>0.0</b>

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Expenditure Category	FY 2016 Actual	FY 2017 Expd. Plan
<b>Transfers</b>		
Transfers	434.1	0.0
<b>Expenditure Category Total</b>	<b>434.1</b>	<b>0.0</b>

Fund Source	FY 2016 Actual	FY 2017 Expd. Plan
<b>Appropriated</b>		
2122-A Lottery Fund (Appropriated)	434.1	0.0
<b>Fund Source Total</b>	<b>434.1</b>	<b>0.0</b>

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## Program Budget Unit Summary of Expenditures and Budget Request for All Funds

<b>Agency:</b>	LOA	Arizona State Lottery Commission
<b>Program:</b>	1-4	SLI On-Line Vendor Fees

Expenditure Categories	FY 2016 Actual	FY 2017 Expd. Plan	FY 2018 Fund. Issue	FY 2018 Total
6000 Personal Services	0.0	0.0	0.0	0.0
6100 Employee Related Expenses	0.0	0.0	0.0	0.0
6200 Professional and Outside Services	9,343.3	8,062.6	0.0	8,062.6
6500 Travel In-State	0.0	0.0	0.0	0.0
6600 Travel Out of State	0.0	0.0	0.0	0.0
6700 Food (Library for Universities)	0.0	0.0	0.0	0.0
6800 Aid to Organizations and Individuals	0.0	0.0	0.0	0.0
7000 Other Operating Expenses	0.0	0.0	0.0	0.0
8000 Equipment	0.0	0.0	0.0	0.0
8100 Capital Outlay	0.0	0.0	0.0	0.0
8600 Debt Service	0.0	0.0	0.0	0.0
9000 Cost Allocation	0.0	0.0	0.0	0.0
9100 Transfers	0.0	0.0	0.0	0.0
<b>Expenditure Categories Total:</b>	9,343.3	8,062.6	0.0	8,062.6
<b>Fund Source</b>				
<b>Appropriated Funds</b>				
2122-A Lottery Fund (Appropriated)	9,343.3	8,062.6	0.0	8,062.6
<b>Fund Source Total:</b>	9,343.3	8,062.6	0.0	8,062.6

## Program Budget Unit Summary of Expenditures and Budget Request for Selected Funds

<b>Agency:</b> LOA Arizona State Lottery Commission					
		<b>FY 2016</b>	<b>FY 2017</b>	<b>FY 2018</b>	<b>FY 2018</b>
		<b>Actual</b>	<b>Expd. Plan</b>	<b>Fund. Issue</b>	<b>Total</b>
<b>Program:</b> 1-4 SLI On-Line Vendor Fees					
<b>Fund:</b> 2122-A Lottery Fund					
<b>Appropriated</b>					
6000	Personal Services	0.0	0.0	0.0	0.0
6100	Employee Related Expenses	0.0	0.0	0.0	0.0
6200	Professional and Outside Services	9,343.3	8,062.6	0.0	8,062.6
6500	Travel In-State	0.0	0.0	0.0	0.0
6600	Travel Out of State	0.0	0.0	0.0	0.0
6700	Food (Library for Universities)	0.0	0.0	0.0	0.0
6800	Aid to Organizations and Individuals	0.0	0.0	0.0	0.0
7000	Other Operating Expenses	0.0	0.0	0.0	0.0
8000	Equipment	0.0	0.0	0.0	0.0
8100	Capital Outlay	0.0	0.0	0.0	0.0
8600	Debt Service	0.0	0.0	0.0	0.0
9000	Cost Allocation	0.0	0.0	0.0	0.0
9100	Transfers	0.0	0.0	0.0	0.0
<b>Appropriated Total:</b>		9,343.3	8,062.6	0.0	8,062.6
<b>Fund Total:</b>		9,343.3	8,062.6	0.0	8,062.6
<b>Program Total For Selected Funds:</b>		9,343.3	8,062.6	0.0	8,062.6

## Program Expenditure Schedule

<b>Agency:</b>	LOA	Arizona State Lottery Commission
<b>Program:</b>	1-4	SLI On-Line Vendor Fees

Expenditure Category	FY 2016 Actual	FY 2017 Expd. Plan
<b>FTE Positions</b>		
FTE	0.0	0.0
<b>Expenditure Category Total</b>	<b>0.0</b>	<b>0.0</b>

Expenditure Category	FY 2016 Actual	FY 2017 Expd. Plan
<b>Personal Services</b>		
Personal Services	0.0	0.0
Boards and Commissions	0.0	0.0
<b>Expenditure Category Total</b>	<b>0.0</b>	<b>0.0</b>

Expenditure Category	FY 2016 Actual	FY 2017 Expd. Plan
<b>Employee Related Expenses</b>		
Employee Related Expenses	0.0	0.0
<b>Expenditure Category Total</b>	<b>0.0</b>	<b>0.0</b>

Expenditure Category	FY 2016 Actual	FY 2017 Expd. Plan
<b>Professional &amp; Outside Services</b>		
External Prof/Outside Serv Budg And Appn	0.0	0.0
External Investment Services	0.0	0.0
Other External Financial Services	0.0	0.0
Attorney General Legal Services	0.0	0.0
External Legal Services	0.0	0.0
External Engineer/Architect Cost - Exp	0.0	0.0
External Engineer/Architect Cost- Cap	0.0	0.0
Other Design	0.0	0.0
Temporary Agency Services	0.0	0.0
Hospital Services	0.0	0.0
Other Medical Services	0.0	0.0
Institutional Care	0.0	0.0
Education And Training	0.0	0.0
Vendor Travel	0.0	0.0
Professional & Outside Services Excluded from Cost Alloca	0.0	0.0
Vendor Travel - Non Reportable	0.0	0.0
External Telecom Consulting Services	0.0	0.0
Non - Confidential Specialist Fees	0.0	0.0
Confidential Specialist Fees	0.0	0.0
Outside Actuarial Costs	0.0	0.0
Other Professional And Outside Services	9,343.3	8,062.6
<b>Expenditure Category Total</b>	<b>9,343.3</b>	<b>8,062.6</b>

Fund Source		
<b>Appropriated</b>		
2122-A Lottery Fund (Appropriated)	9,343.3	8,062.6
<b>Fund Source Total</b>	<b>9,343.3</b>	<b>8,062.6</b>

## Program Expenditure Schedule

<b>Agency:</b>	LOA	Arizona State Lottery Commission
<b>Program:</b>	1-4	SLI On-Line Vendor Fees

<b>Expenditure Category</b>	<b>FY 2016 Actual</b>	<b>FY 2017 Expd. Plan</b>
<b>Travel In-State</b>		
Travel In-State	0.0	0.0
<b>Expenditure Category Total</b>	<b>0.0</b>	<b>0.0</b>

<b>Expenditure Category</b>	<b>FY 2016 Actual</b>	<b>FY 2017 Expd. Plan</b>
<b>Travel Out-of-State</b>		
Travel Out of State	0.0	0.0
<b>Expenditure Category Total</b>	<b>0.0</b>	<b>0.0</b>

<b>Expenditure Category</b>	<b>FY 2016 Actual</b>	<b>FY 2017 Expd. Plan</b>
<b>Food (Library for Universities)</b>		
Food (Library for Universities)	0.0	0.0
<b>Expenditure Category Total</b>	<b>0.0</b>	<b>0.0</b>

<b>Expenditure Category</b>	<b>FY 2016 Actual</b>	<b>FY 2017 Expd. Plan</b>
<b>Aid to Organizations &amp; Individuals</b>		
Aid to Organizations and Individuals	0.0	0.0
<b>Expenditure Category Total</b>	<b>0.0</b>	<b>0.0</b>

<b>Expenditure Category</b>	<b>FY 2016 Actual</b>	<b>FY 2017 Expd. Plan</b>
<b>Other Operating Expenditures</b>		
Other Operating Expenditures	0.0	0.0
Insurance & Related Charges	0.0	0.0
Information Technology Services	0.0	0.0
Utilities	0.0	0.0
Non-Building or Land Rent	0.0	0.0
Building Rent Charges to State Agencies	0.0	0.0
COP Building Rent Charges to State Agencies	0.0	0.0
Rental of Land & Buildings	0.0	0.0
Interest Payments	0.0	0.0
Internal Acct, Budgeting and Financial Svcs.	0.0	0.0
Payments for Internal Services	0.0	0.0
Repair & Maintenance	0.0	0.0
Software Support and Maintenance	0.0	0.0
Operating Supplies	0.0	0.0
Resale Supplies	0.0	0.0
Sales of Assets	0.0	0.0
Conference, Education & Training	0.0	0.0
Advertising	0.0	0.0
Printing & Photography	0.0	0.0
Postage & Delivery	0.0	0.0
Miscellaneous Operating	0.0	0.0
Depreciation Expense	0.0	0.0

## Program Expenditure Schedule

<b>Agency:</b>	LOA	Arizona State Lottery Commission
<b>Program:</b>	1-4	SLI On-Line Vendor Fees

<b>Expenditure Category</b>	<b>FY 2016 Actual</b>	<b>FY 2017 Expd. Plan</b>
<b>Other Operating Expenditures</b>		
<b>Expenditure Category Total</b>	<b>0.0</b>	<b>0.0</b>

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<b>Expenditure Category</b>	<b>FY 2016 Actual</b>	<b>FY 2017 Expd. Plan</b>
<b>Equipment</b>		
Vehicles - Capital Leases	0.0	0.0
Furniture - Capital Leases	0.0	0.0
EDP Equipment - Mainframe - Capital Leases	0.0	0.0
EDP Equipment - Midrange - Capital Leases	0.0	0.0
EDP Equipment - PCs/LAN - Capital Leases	0.0	0.0
Telecommunication Equipment - Capital Leases	0.0	0.0
Other Equipment - Capital Leases	0.0	0.0
Capital Equipment Purchases	0.0	0.0
Vehicles - Non-Capital	0.0	0.0
Furniture - Non-Capital	0.0	0.0
EDP Equipment - Mainframe - Non-Capital	0.0	0.0
Telecommunication Equipment - Non Capital	0.0	0.0
Other Equipment - Non-Capital	0.0	0.0
Purchased Or Licensed Software/Website	0.0	0.0
Internally Generated Software/Website	0.0	0.0
<b>Expenditure Category Total</b>	<b>0.0</b>	<b>0.0</b>

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<b>Expenditure Category</b>	<b>FY 2016 Actual</b>	<b>FY 2017 Expd. Plan</b>
<b>Capital Outlay</b>		
Capital Outlay	0.0	0.0
<b>Expenditure Category Total</b>	<b>0.0</b>	<b>0.0</b>

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<b>Expenditure Category</b>	<b>FY 2016 Actual</b>	<b>FY 2017 Expd. Plan</b>
<b>Debt Services</b>		
Debt Service	0.0	0.0
<b>Expenditure Category Total</b>	<b>0.0</b>	<b>0.0</b>

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<b>Expenditure Category</b>	<b>FY 2016 Actual</b>	<b>FY 2017 Expd. Plan</b>
<b>Cost Allocation</b>		
Cost Allocation	0.0	0.0
<b>Expenditure Category Total</b>	<b>0.0</b>	<b>0.0</b>

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<b>Expenditure Category</b>	<b>FY 2016 Actual</b>	<b>FY 2017 Expd. Plan</b>
<b>Transfers</b>		
Transfers	0.0	0.0

# Program Expenditure Schedule

<b>Agency:</b>	LOA	Arizona State Lottery Commission
<b>Program:</b>	1-4	SLI On-Line Vendor Fees

Expenditure Category	FY 2016 Actual	FY 2017 Expd. Plan
Transfers		
<b>Expenditure Category Total</b>	<b>0.0</b>	<b>0.0</b>

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## Program Budget Unit Summary of Expenditures and Budget Request for All Funds

<b>Agency:</b>	LOA	Arizona State Lottery Commission
<b>Program:</b>	1-5	SLI Retailer Commissions

Expenditure Categories	FY 2016 Actual	FY 2017 Expd. Plan	FY 2018 Fund. Issue	FY 2018 Total
6000 Personal Services	0.0	0.0	0.0	0.0
6100 Employee Related Expenses	0.0	0.0	0.0	0.0
6200 Professional and Outside Services	0.0	0.0	0.0	0.0
6500 Travel In-State	0.0	0.0	0.0	0.0
6600 Travel Out of State	0.0	0.0	0.0	0.0
6700 Food (Library for Universities)	0.0	0.0	0.0	0.0
6800 Aid to Organizations and Individuals	0.0	0.0	0.0	0.0
7000 Other Operating Expenses	57,025.6	56,633.9	0.0	56,633.9
8000 Equipment	0.0	0.0	0.0	0.0
8100 Capital Outlay	0.0	0.0	0.0	0.0
8600 Debt Service	0.0	0.0	0.0	0.0
9000 Cost Allocation	0.0	0.0	0.0	0.0
9100 Transfers	0.0	0.0	0.0	0.0
<b>Expenditure Categories Total:</b>	57,025.6	56,633.9	0.0	56,633.9
<b>Fund Source</b>				
<b>Appropriated Funds</b>				
2122-A Lottery Fund (Appropriated)	57,025.6	56,633.9	0.0	56,633.9
	57,025.6	56,633.9	0.0	56,633.9
<b>Fund Source Total:</b>	57,025.6	56,633.9	0.0	56,633.9

## Program Budget Unit Summary of Expenditures and Budget Request for Selected Funds

<b>Agency:</b> LOA Arizona State Lottery Commission					
		<b>FY 2016</b>	<b>FY 2017</b>	<b>FY 2018</b>	<b>FY 2018</b>
		<b>Actual</b>	<b>Expd. Plan</b>	<b>Fund. Issue</b>	<b>Total</b>
<b>Program:</b> 1-5 SLI Retailer Commissions					
<b>Fund:</b> 2122-A Lottery Fund					
<b>Appropriated</b>					
6000	Personal Services	0.0	0.0	0.0	0.0
6100	Employee Related Expenses	0.0	0.0	0.0	0.0
6200	Professional and Outside Services	0.0	0.0	0.0	0.0
6500	Travel In-State	0.0	0.0	0.0	0.0
6600	Travel Out of State	0.0	0.0	0.0	0.0
6700	Food (Library for Universities)	0.0	0.0	0.0	0.0
6800	Aid to Organizations and Individuals	0.0	0.0	0.0	0.0
7000	Other Operating Expenses	57,025.6	56,633.9	0.0	56,633.9
8000	Equipment	0.0	0.0	0.0	0.0
8100	Capital Outlay	0.0	0.0	0.0	0.0
8600	Debt Service	0.0	0.0	0.0	0.0
9000	Cost Allocation	0.0	0.0	0.0	0.0
9100	Transfers	0.0	0.0	0.0	0.0
<b>Appropriated Total:</b>		57,025.6	56,633.9	0.0	56,633.9
<b>Fund Total:</b>		57,025.6	56,633.9	0.0	56,633.9
<b>Program Total For Selected Funds:</b>		57,025.6	56,633.9	0.0	56,633.9

## Program Expenditure Schedule

<b>Agency:</b>	LOA	Arizona State Lottery Commission
<b>Program:</b>	1-5	SLI Retailer Commissions

<b>Expenditure Category</b>	<b>FY 2016 Actual</b>	<b>FY 2017 Expd. Plan</b>
<b>FTE Positions</b>		
FTE	0.0	0.0
<b>Expenditure Category Total</b>	<b>0.0</b>	<b>0.0</b>

<b>Expenditure Category</b>	<b>FY 2016 Actual</b>	<b>FY 2017 Expd. Plan</b>
<b>Personal Services</b>		
Personal Services	0.0	0.0
Boards and Commissions	0.0	0.0
<b>Expenditure Category Total</b>	<b>0.0</b>	<b>0.0</b>

<b>Expenditure Category</b>	<b>FY 2016 Actual</b>	<b>FY 2017 Expd. Plan</b>
<b>Employee Related Expenses</b>		
Employee Related Expenses	0.0	0.0
<b>Expenditure Category Total</b>	<b>0.0</b>	<b>0.0</b>

<b>Expenditure Category</b>	<b>FY 2016 Actual</b>	<b>FY 2017 Expd. Plan</b>
<b>Professional &amp; Outside Services</b>		
External Prof/Outside Serv Budg And Appn	0.0	0.0
External Investment Services	0.0	0.0
Other External Financial Services	0.0	0.0
Attorney General Legal Services	0.0	0.0
External Legal Services	0.0	0.0
External Engineer/Architect Cost - Exp	0.0	0.0
External Engineer/Architect Cost- Cap	0.0	0.0
Other Design	0.0	0.0
Temporary Agency Services	0.0	0.0
Hospital Services	0.0	0.0
Other Medical Services	0.0	0.0
Institutional Care	0.0	0.0
Education And Training	0.0	0.0
Vendor Travel	0.0	0.0
Professional & Outside Services Excluded from Cost Alloca	0.0	0.0
Vendor Travel - Non Reportable	0.0	0.0
External Telecom Consulting Services	0.0	0.0
Non - Confidential Specialist Fees	0.0	0.0
Confidential Specialist Fees	0.0	0.0
Outside Actuarial Costs	0.0	0.0
Other Professional And Outside Services	0.0	0.0
<b>Expenditure Category Total</b>	<b>0.0</b>	<b>0.0</b>

<b>Expenditure Category</b>	<b>FY 2016 Actual</b>	<b>FY 2017 Expd. Plan</b>
<b>Travel In-State</b>		
Travel In-State	0.0	0.0

## Program Expenditure Schedule

<b>Agency:</b>	LOA	Arizona State Lottery Commission
<b>Program:</b>	1-5	SLI Retailer Commissions

<u>Expenditure Category</u>	<u>FY 2016 Actual</u>	<u>FY 2017 Expd. Plan</u>
Travel In-State		
<b>Expenditure Category Total</b>	<b>0.0</b>	<b>0.0</b>

<u>Expenditure Category</u>	<u>FY 2016 Actual</u>	<u>FY 2017 Expd. Plan</u>
Travel Out-of-State		
Travel Out of State	0.0	0.0
<b>Expenditure Category Total</b>	<b>0.0</b>	<b>0.0</b>

<u>Expenditure Category</u>	<u>FY 2016 Actual</u>	<u>FY 2017 Expd. Plan</u>
Food (Library for Universities)		
Food (Library for Universities)	0.0	0.0
<b>Expenditure Category Total</b>	<b>0.0</b>	<b>0.0</b>

<u>Expenditure Category</u>	<u>FY 2016 Actual</u>	<u>FY 2017 Expd. Plan</u>
Aid to Organizations & Individuals		
Aid to Organizations and Individuals	0.0	0.0
<b>Expenditure Category Total</b>	<b>0.0</b>	<b>0.0</b>

<u>Expenditure Category</u>	<u>FY 2016 Actual</u>	<u>FY 2017 Expd. Plan</u>
<b>Other Operating Expenditures</b>		
Other Operating Expenditures	0.0	0.0
Insurance & Related Charges	0.0	0.0
Information Technology Services	0.0	0.0
Utilities	0.0	0.0
Non-Building or Land Rent	0.0	0.0
Building Rent Charges to State Agencies	0.0	0.0
COP Building Rent Charges to State Agencies	0.0	0.0
Rental of Land & Buildings	0.0	0.0
Interest Payments	0.0	0.0
Internal Acct, Budgeting and Financial Svcs.	0.0	0.0
Payments for Internal Services	0.0	0.0
Repair & Maintenance	0.0	0.0
Software Support and Maintenance	0.0	0.0
Operating Supplies	0.0	0.0
Resale Supplies	57,025.6	56,633.9
Sales of Assets	0.0	0.0
Conference, Education & Training	0.0	0.0
Advertising	0.0	0.0
Printing & Photography	0.0	0.0
Postage & Delivery	0.0	0.0
Miscellaneous Operating	0.0	0.0
Depreciation Expense	0.0	0.0

## Program Expenditure Schedule

<b>Agency:</b>	LOA	Arizona State Lottery Commission
<b>Program:</b>	1-5	SLI Retailer Commissions

Expenditure Category	FY 2016 Actual	FY 2017 Expd. Plan
<b>Other Operating Expenditures</b>		
<b>Expenditure Category Total</b>	57,025.6	56,633.9
<b>Fund Source</b>		
<b>Appropriated</b>		
2122-A Lottery Fund (Appropriated)	57,025.6	56,633.9
<b>Fund Source Total</b>	57,025.6	56,633.9

Expenditure Category	FY 2016 Actual	FY 2017 Expd. Plan
<b>Equipment</b>		
Vehicles - Capital Leases	0.0	0.0
Furniture - Capital Leases	0.0	0.0
EDP Equipment - Mainframe - Capital Leases	0.0	0.0
EDP Equipment - Midrange - Capital Leases	0.0	0.0
EDP Equipment - PCs/LAN - Capital Leases	0.0	0.0
Telecommunication Equipment - Capital Leases	0.0	0.0
Other Equipment - Capital Leases	0.0	0.0
Capital Equipment Purchases	0.0	0.0
Vehicles - Non-Capital	0.0	0.0
Furniture - Non-Capital	0.0	0.0
EDP Equipment - Mainframe - Non-Capital	0.0	0.0
Telecommunication Equipment - Non Capital	0.0	0.0
Other Equipment - Non-Capital	0.0	0.0
Purchased Or Licensed Software/Website	0.0	0.0
Internally Generated Software/Website	0.0	0.0
<b>Expenditure Category Total</b>	<b>0.0</b>	<b>0.0</b>

Expenditure Category	FY 2016 Actual	FY 2017 Expd. Plan
<b>Capital Outlay</b>		
Capital Outlay	0.0	0.0
<b>Expenditure Category Total</b>	<b>0.0</b>	<b>0.0</b>

Expenditure Category	FY 2016 Actual	FY 2017 Expd. Plan
<b>Debt Services</b>		
Debt Service	0.0	0.0
<b>Expenditure Category Total</b>	<b>0.0</b>	<b>0.0</b>

Expenditure Category	FY 2016 Actual	FY 2017 Expd. Plan
<b>Cost Allocation</b>		
Cost Allocation	0.0	0.0
<b>Expenditure Category Total</b>	<b>0.0</b>	<b>0.0</b>

# Program Expenditure Schedule

<b>Agency:</b>	LOA	Arizona State Lottery Commission
<b>Program:</b>	1-5	SLI Retailer Commissions

Expenditure Category	FY 2016 Actual	FY 2017 Expd. Plan
<b>Transfers</b>		
Transfers	0.0	0.0
<b>Expenditure Category Total</b>	<b>0.0</b>	<b>0.0</b>

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## Program Budget Unit Summary of Expenditures and Budget Request for All Funds

<b>Agency:</b>	LOA	Arizona State Lottery Commission
<b>Program:</b>	1-7	SLI Charitable Instant Tab Commissions

Expenditure Categories	FY 2016 Actual	FY 2017 Expd. Plan	FY 2018 Fund. Issue	FY 2018 Total
6000 Personal Services	0.0	0.0	0.0	0.0
6100 Employee Related Expenses	0.0	0.0	0.0	0.0
6200 Professional and Outside Services	0.0	0.0	0.0	0.0
6500 Travel In-State	0.0	0.0	0.0	0.0
6600 Travel Out of State	0.0	0.0	0.0	0.0
6700 Food (Library for Universities)	0.0	0.0	0.0	0.0
6800 Aid to Organizations and Individuals	0.0	0.0	0.0	0.0
7000 Other Operating Expenses	1,157.2	1,215.8	0.0	1,215.8
8000 Equipment	0.0	0.0	0.0	0.0
8100 Capital Outlay	0.0	0.0	0.0	0.0
8600 Debt Service	0.0	0.0	0.0	0.0
9000 Cost Allocation	0.0	0.0	0.0	0.0
9100 Transfers	0.0	0.0	0.0	0.0
<b>Expenditure Categories Total:</b>	1,157.2	1,215.8	0.0	1,215.8
<b>Fund Source</b>				
<b>Appropriated Funds</b>				
2122-A Lottery Fund (Appropriated)	1,157.2	1,215.8	0.0	1,215.8
	1,157.2	1,215.8	0.0	1,215.8
<b>Fund Source Total:</b>	1,157.2	1,215.8	0.0	1,215.8

## Program Budget Unit Summary of Expenditures and Budget Request for Selected Funds

<b>Agency:</b>	LOA      Arizona State Lottery Commission				
		FY 2016	FY 2017	FY 2018	FY 2018
		Actual	Expd. Plan	Fund. Issue	Total
<b>Program:</b>	1-7      SLI Charitable Instant Tab Commissions				
<b>Fund:</b>	2122-A      Lottery Fund				
	<b>Appropriated</b>				
6000	Personal Services	0.0	0.0	0.0	0.0
6100	Employee Related Expenses	0.0	0.0	0.0	0.0
6200	Professional and Outside Services	0.0	0.0	0.0	0.0
6500	Travel In-State	0.0	0.0	0.0	0.0
6600	Travel Out of State	0.0	0.0	0.0	0.0
6700	Food (Library for Universities)	0.0	0.0	0.0	0.0
6800	Aid to Organizations and Individuals	0.0	0.0	0.0	0.0
7000	Other Operating Expenses	1,157.2	1,215.8	0.0	1,215.8
8000	Equipment	0.0	0.0	0.0	0.0
8100	Capital Outlay	0.0	0.0	0.0	0.0
8600	Debt Service	0.0	0.0	0.0	0.0
9000	Cost Allocation	0.0	0.0	0.0	0.0
9100	Transfers	0.0	0.0	0.0	0.0
	<b>Appropriated Total:</b>	1,157.2	1,215.8	0.0	1,215.8
	<b>Fund Total:</b>	1,157.2	1,215.8	0.0	1,215.8
	<b>Program Total For Selected Funds:</b>	1,157.2	1,215.8	0.0	1,215.8

## Program Expenditure Schedule

<b>Agency:</b>	LOA	Arizona State Lottery Commission
<b>Program:</b>	1-7	SLI Charitable Instant Tab Commissions

<b>Expenditure Category</b>	<b>FY 2016 Actual</b>	<b>FY 2017 Expd. Plan</b>
<b>FTE Positions</b>		
FTE	0.0	0.0
<b>Expenditure Category Total</b>	<b>0.0</b>	<b>0.0</b>

<b>Expenditure Category</b>	<b>FY 2016 Actual</b>	<b>FY 2017 Expd. Plan</b>
<b>Personal Services</b>		
Personal Services	0.0	0.0
Boards and Commissions	0.0	0.0
<b>Expenditure Category Total</b>	<b>0.0</b>	<b>0.0</b>

<b>Expenditure Category</b>	<b>FY 2016 Actual</b>	<b>FY 2017 Expd. Plan</b>
<b>Employee Related Expenses</b>		
Employee Related Expenses	0.0	0.0
<b>Expenditure Category Total</b>	<b>0.0</b>	<b>0.0</b>

<b>Expenditure Category</b>	<b>FY 2016 Actual</b>	<b>FY 2017 Expd. Plan</b>
<b>Professional &amp; Outside Services</b>		
External Prof/Outside Serv Budg And Appn	0.0	0.0
External Investment Services	0.0	0.0
Other External Financial Services	0.0	0.0
Attorney General Legal Services	0.0	0.0
External Legal Services	0.0	0.0
External Engineer/Architect Cost - Exp	0.0	0.0
External Engineer/Architect Cost- Cap	0.0	0.0
Other Design	0.0	0.0
Temporary Agency Services	0.0	0.0
Hospital Services	0.0	0.0
Other Medical Services	0.0	0.0
Institutional Care	0.0	0.0
Education And Training	0.0	0.0
Vendor Travel	0.0	0.0
Professional & Outside Services Excluded from Cost Alloca	0.0	0.0
Vendor Travel - Non Reportable	0.0	0.0
External Telecom Consulting Services	0.0	0.0
Non - Confidential Specialist Fees	0.0	0.0
Confidential Specialist Fees	0.0	0.0
Outside Actuarial Costs	0.0	0.0
Other Professional And Outside Services	0.0	0.0
<b>Expenditure Category Total</b>	<b>0.0</b>	<b>0.0</b>

<b>Expenditure Category</b>	<b>FY 2016 Actual</b>	<b>FY 2017 Expd. Plan</b>
<b>Travel In-State</b>		
Travel In-State	0.0	0.0

## Program Expenditure Schedule

<b>Agency:</b>	LOA	Arizona State Lottery Commission
<b>Program:</b>	1-7	SLI Charitable Instant Tab Commissions

<u>Expenditure Category</u>	<u>FY 2016 Actual</u>	<u>FY 2017 Expd. Plan</u>
Travel In-State		
<b>Expenditure Category Total</b>	<b>0.0</b>	<b>0.0</b>

<u>Expenditure Category</u>	<u>FY 2016 Actual</u>	<u>FY 2017 Expd. Plan</u>
Travel Out-of-State		
Travel Out of State	0.0	0.0
<b>Expenditure Category Total</b>	<b>0.0</b>	<b>0.0</b>

<u>Expenditure Category</u>	<u>FY 2016 Actual</u>	<u>FY 2017 Expd. Plan</u>
Food (Library for Universities)		
Food (Library for Universities)	0.0	0.0
<b>Expenditure Category Total</b>	<b>0.0</b>	<b>0.0</b>

<u>Expenditure Category</u>	<u>FY 2016 Actual</u>	<u>FY 2017 Expd. Plan</u>
Aid to Organizations & Individuals		
Aid to Organizations and Individuals	0.0	0.0
<b>Expenditure Category Total</b>	<b>0.0</b>	<b>0.0</b>

<u>Expenditure Category</u>	<u>FY 2016 Actual</u>	<u>FY 2017 Expd. Plan</u>
<b>Other Operating Expenditures</b>		
Other Operating Expenditures	0.0	0.0
Insurance & Related Charges	0.0	0.0
Information Technology Services	0.0	0.0
Utilities	0.0	0.0
Non-Building or Land Rent	0.0	0.0
Building Rent Charges to State Agencies	0.0	0.0
COP Building Rent Charges to State Agencies	0.0	0.0
Rental of Land & Buildings	0.0	0.0
Interest Payments	0.0	0.0
Internal Acct, Budgeting and Financial Svcs.	0.0	0.0
Payments for Internal Services	0.0	0.0
Repair & Maintenance	0.0	0.0
Software Support and Maintenance	0.0	0.0
Operating Supplies	0.0	0.0
Resale Supplies	1,157.2	1,215.8
Sales of Assets	0.0	0.0
Conference, Education & Training	0.0	0.0
Advertising	0.0	0.0
Printing & Photography	0.0	0.0
Postage & Delivery	0.0	0.0
Miscellaneous Operating	0.0	0.0
Depreciation Expense	0.0	0.0

## Program Expenditure Schedule

<b>Agency:</b>	LOA	Arizona State Lottery Commission
<b>Program:</b>	1-7	SLI Charitable Instant Tab Commissions

Expenditure Category	FY 2016 Actual	FY 2017 Expd. Plan
<b>Other Operating Expenditures</b>		
<b>Expenditure Category Total</b>	1,157.2	1,215.8
<b>Fund Source</b>		
<b>Appropriated</b>		
2122-A Lottery Fund (Appropriated)	1,157.2	1,215.8
<b>Fund Source Total</b>	1,157.2	1,215.8

Expenditure Category	FY 2016 Actual	FY 2017 Expd. Plan
<b>Equipment</b>		
Vehicles - Capital Leases	0.0	0.0
Furniture - Capital Leases	0.0	0.0
EDP Equipment - Mainframe - Capital Leases	0.0	0.0
EDP Equipment - Midrange - Capital Leases	0.0	0.0
EDP Equipment - PCs/LAN - Capital Leases	0.0	0.0
Telecommunication Equipment - Capital Leases	0.0	0.0
Other Equipment - Capital Leases	0.0	0.0
Capital Equipment Purchases	0.0	0.0
Vehicles - Non-Capital	0.0	0.0
Furniture - Non-Capital	0.0	0.0
EDP Equipment - Mainframe - Non-Capital	0.0	0.0
Telecommunication Equipment - Non Capital	0.0	0.0
Other Equipment - Non-Capital	0.0	0.0
Purchased Or Licensed Software/Website	0.0	0.0
Internally Generated Software/Website	0.0	0.0
<b>Expenditure Category Total</b>	<b>0.0</b>	<b>0.0</b>

Expenditure Category	FY 2016 Actual	FY 2017 Expd. Plan
<b>Capital Outlay</b>		
Capital Outlay	0.0	0.0
<b>Expenditure Category Total</b>	<b>0.0</b>	<b>0.0</b>

Expenditure Category	FY 2016 Actual	FY 2017 Expd. Plan
<b>Debt Services</b>		
Debt Service	0.0	0.0
<b>Expenditure Category Total</b>	<b>0.0</b>	<b>0.0</b>

Expenditure Category	FY 2016 Actual	FY 2017 Expd. Plan
<b>Cost Allocation</b>		
Cost Allocation	0.0	0.0
<b>Expenditure Category Total</b>	<b>0.0</b>	<b>0.0</b>

# Program Expenditure Schedule

<b>Agency:</b>	LOA	Arizona State Lottery Commission
<b>Program:</b>	1-7	SLI Charitable Instant Tab Commissions

Expenditure Category	FY 2016 Actual	FY 2017 Expd. Plan
<b>Transfers</b>		
Transfers	0.0	0.0
<b>Expenditure Category Total</b>	<b>0.0</b>	<b>0.0</b>

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## Administrative Costs

Agency: LOA Arizona State Lottery Commission

### Administrative Costs Summary

Common Administrative Area	FY 2018
Other Central Administration	1,692.3
Business and Finance	453.7
Information Technology	1,273.7
Human Resources	76.5
Director's Office	820.0
<b>Administrative Costs Total:</b>	<b>4,316.2</b>

### Administrative Cost / Total Expenditure Ratio

	Request	Admin %
<b>FY 2018</b>	1,442,611.4	0.3%

### Administrative Costs Detail

Common Administrative Area Administrative Activity	Admin Costs %	Program Costs %	Discussion
<b>Director's Office</b>			
Lottery Commissioners	100.0	0.0	
Legal Counsel/Rules	100.0	0.0	
Public Information/Community Outreach	50.0	50.0	
Strategic Planning	100.0	0.0	
<b>Human Resources</b>			
Recruitment	100.0	0.0	
Other Personnel Activities/Actions	100.0	0.0	
<b>Information Technology</b>			
Hardware Support	100.0	0.0	
Software Support	100.0	0.0	
Technical Support	100.0	0.0	
<b>Business and Finance</b>			
Accounts Payable/Receivable	100.0	0.0	
Audit	100.0	0.0	
Payroll	100.0	0.0	
Procurement/Purchasing	100.0	0.0	
Budget	100.0	0.0	
<b>Other Central Administration</b>			
Fleet Vehicles	15.0	85.0	
Rent	60.0	40.0	
Risk Management	100.0	0.0	
Security/Licensing	100.0	0.0	
Other Business Operations	100.0	0.0	
Utilities/Building Maintenance	70.0	30.0	

# ARIZONA LOTTERY DECISION PACKAGE

**TITLE: DIGITAL TRANSFORMATION**  
**AMOUNT: \$3,618,800 LOTTERY FUND**  
**PRIORITY: 1**

## 1. BACKGROUND:

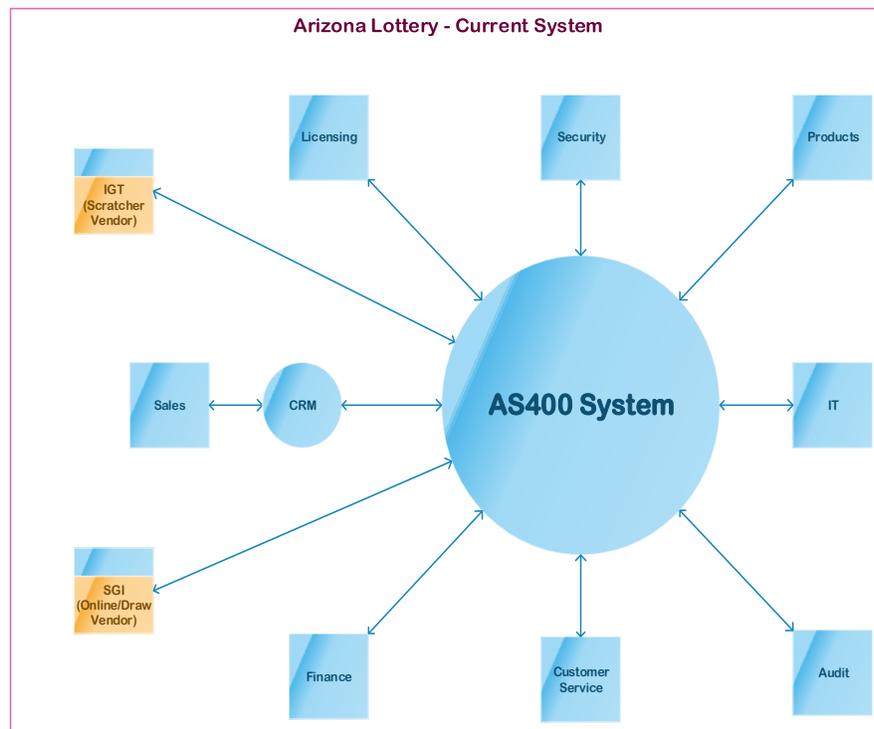
The Arizona Lottery (Lottery) is responsible for administering sanctioned games of chance with a mission “To support Arizona programs for the public benefit by maximizing net revenue in a responsible manner.” The Lottery currently annually sells and supports approximately 52 games throughout the State working with nearly 3,000 retailers. Sales surpassed \$850 Million in FY2016 and we expect to return over \$193 million to Lottery beneficiaries, including the State General Fund.

The Lottery accomplishes its administrative responsibilities by ensuring that games and retailers meet industry regulatory standards, State of Arizona statutory requirements and rules established by the Lottery. To ensure compliance while maximizing revenues and beneficiary transfers, we rely heavily on vendor and retailer relationships to conduct our day to day business activities.

The Lottery is requesting \$3,618,800 in FY18 for technology-related upgrades that will serve to improve agency efficiency and work processes. Project Investment Justification documents have been submitted to ASET to address this comprehensive project and is pending Information Technology Authorization Committee (ITAC) review and approval.

## 2. DESCRIPTION OF THE PROBLEM:

The Lottery currently lacks centralization of the retailer, marketing and sales functions, which prevents us from working with our retailers, customers and vendors in a more fluid and collaborative fashion. Our internal processes are duplicative and inefficient. Our external facing processes are onerous to the public.



## ARIZONA LOTTERY DECISION PACKAGE

The Lottery's Customer Relationship Management (CRM) system is only used to manage the sales aspects of retailer engagement and this system is only accessible by the Sales group, while all departments, including sales, rely on an AS400. The AS400 is a midrange IBM application system developed in the late 1980s heavily customized to meet the various business needs of the Lottery. The AS400 is the official system of record but is very limiting in its ability to support current and future needs as the Lottery continues to grow as a business.

For example, the Lottery lacks ability to accept retailer applications and payments online since licensing is managed using the AS400 system. Customers are required to submit all forms in hardcopy and must pay their fees by check or cash, and cash is only accepted if the payment is made at the Lottery.

In addition to its inflexibility to meet current business demands, it requires extensive effort to maintain current hardware and software. Programming personnel resources for the AS400 are limited and staff spends the majority of their time maintaining ongoing business needs. We also find it difficult to recruit and retain COBOL programming resources since the talent pool is significantly limited. There are no longer any training facilities or educational centers that teach COBOL programming. The new generation of programmers are not willing to invest time and talent in a 50 year old language.

Would you like to play a game?



(Actual photo of terminals connected to the AS400)

Thus, the COBOL program language used by the Lottery faces a diminishing work force with the knowledge necessary to support system repairs, updates and improvements. Moreover, maintaining the same set of data across multiple systems is inefficient, prone to errors, and produces a significant dependency on IT resources, making it difficult to support a collaborative approach and impacting the timeliness of services.

# ARIZONA LOTTERY DECISION PACKAGE

## 3. PROPOSED SOLUTION TO THE PROBLEM:

We would like to centralize all aspects of the retailer experience in a single cloud-based mobile device-capable application. The first phase is to replace the existing CRM with a cloud-based online solution that can support all aspects of the retailer experience and other work groups responsible for engaging and supporting the retailer. Summary descriptions of the various works groups interacting with the CRM are attached.

Secondly, the AS400 is past its useful life and poses a significant risk to the smooth and continuous operations of the Lottery. Our goal is to replace the AS400 in a phased approach over a 2-year period. The replacement system to the AS400 will provide us with the capability to not only ensure the quality of the data, but also accommodate future vendor changes without directly impacting the official system of record. The system will also be consistent with Multi-State Lottery (MUSL) requirements for system redundancy as a condition of participation in Powerball and Mega Millions.



The Lottery is requesting \$3,618,800 to fund this comprehensive project. Of this total, \$2,367,500 reflects one-time costs required to replace and customize the various systems to accommodate the uniquely complex nature of the Lottery over a two-year period. The ongoing/base continuation funding needed for the new system will be \$1,251,300. This includes \$265,200 to retain three IT support staff and \$986,100 for annual software and hardware technical support and licensing agreements.

# ARIZONA LOTTERY DECISION PACKAGE

During FY18, the vendor will complete the requirements, configuration, and data conversion of the new CRM and ICS (internal control system) software. The Lottery will then purchase all the remaining software modules late in FY18 and the vendor will begin the important process of training the user community early in FY19. We expect most of the users will be brought on-line and begin using the software early in FY19, with additional software adjustments occurring during the second year to further customize user environment.

The CRM system that AZ Lottery is looking to engage will place the agency at the forefront of a statewide CRM adoption to address licensing and permit needs across multiple agencies. Although not directly calculable, the Lottery anticipates considerable efficiency savings in terms of personnel and processing due to the elimination of time-consuming tasks tied to outdated technology. Other benefits of this proposal include:

- Heightened staff productivity.
- Improved efficiency in transaction processing.
- Option for retailers to conduct licensing/payment transactions electronically.
- Reduced support costs associated with older technology.
- Enhancements in efficiency, stability, and security.

#### **4. SCORECARD METRICS/GOALS TO DISPLAY THE EFFECTS OF THE SOLUTION:**

This issue furthers several Lottery scorecard metrics to include game sales, beneficiary transfers, and the number of agency breakthroughs. It addresses the goals of increasing agency efficiency and increasing revenue by securing the technology tools necessary to maximize productivity.

Additional performance indicators: The overall deliverable of this project is the successful deployment of a CRM system that will achieve the following:

- Retailer and customer centric business model that will result in increased revenues and beneficiary transfers to include the General Fund.
- Increased speed of critical decision making and product development.
- Improved and consistent interdepartmental information flow.
- Reduced failures and increased system uptime on mission critical systems.
- Customer focused system that brings licensing and compliance online.

#### **5. ALTERNATIVES CONSIDERED AND REASONS FOR REJECTION:**

1. Do nothing – continue using existing systems/processes: The “Do nothing” alternative was rejected because: (1) The AS400 requires continuous programming to meet organizational demands and MUSL requirements. (2) The lifetime of the current program language has ended; thus funds expended at this point on the existing system are effectively wasted, making this alternative more expensive.
2. Completely customized new solution: Although having a solution that is completely customized from a hardware/software and programming perspective may seem attractive, there remains a substantial financial risk of cost overruns that could result in a much more expensive solution. This is because the customized solution is not standardized or proven. The Lottery would rather go with platforms that are more standardized in Commercial Off-The-Shelf (COTS) solutions that are more economically and efficiently maintained.

# ARIZONA LOTTERY DECISION PACKAGE

## 6. IMPACT OF NOT FUNDING THIS FISCAL YEAR:

All computer systems evolve over time and ultimately become functionally obsolete. The current AS400 system is based on COBOL programming language that was initially developed fifty-seven years ago. This is a very long time in terms of technology, and while the AS400 has been updated and improved over the years, the next step cannot be a replication of upgrades to the current system in the COBOL language. The existing AS400 requires continued programming and locating technicians able to work in the COBOL environment is extremely costly and difficult.

Without funding, system downtime will increase. Errors in programming will increase. And the ability to respond to Lottery organizational requirements and MUSL regulations will be limited. The AS400, in its current state, cannot support a lottery of our size and scope, with the ability to generate total sales of close to \$1.0 Billion. The system has reached the point that it is limiting the growth of the agency and beneficiary dollars generated.

Negative impacts will include:

- Prolonged system outages due to hardware/software failures with the potential to cost the Lottery and its beneficiaries millions of dollars in lost revenues.
- Inability to maintain pace with newer technology and technological breakthroughs in the lottery/gaming industry.
- Inability to integrate critical processes and automation between the Lottery and our clients, partners, and retailers.
- Inability to assimilate data at the speed of business which will delay the ability to make critical business decisions and inhibit the overall efficiency of the Lottery.
- A more reactive operational environment, rather than a proactive focus, due to antiquated equipment and processes.

## 7. STATUTORY REFERENCE:

ARS §5-551 *et. seq.*

## 8. EQUIPMENT TO BE PURCHASED IF APPLICABLE:

See Attached Schedule based on vendor quotes

## 9. CLASSIFICATION OF NEW POSITIONS:

One permanent Sr. Systems Administrator (Grade 25) and two permanent Systems Analysts (Grade 21):

	Sr. Systems Admin. (Gr 25) 1 FTE	Systems Analyst (Gr 21) 2 FTE
Personal Services	\$79,000	111,500
ERE (from BUDDIES)	28,400	46,300
Computer	2,000	4,000
TOTAL:	\$109,400	161,800

## ARIZONA LOTTERY DECISION PACKAGE

### **10. ANNUALIZATION:**

For FY19 and succeeding years, the Lottery will have ongoing hardware and software operational costs as well as annual subscriptions and maintenance fees. The hardware maintenance costs will provide technical support and part replacement services. Software maintenance and subscription costs will provide technical support, “bug” fix, and upgrade protection services.

The IT staff will be required to develop and maintain software, as well as test upgrades before implementing the changes into a production environment. The IT staff will be trained on all the technical aspects of the new system to ensure the Lottery realizes the full benefits of the CRM and ICS systems.

The on-going/base continuation funding needed for the new system will be \$1,251,300 from the Lottery Fund for FY19 and beyond - \$265,200 to retain three IT support staff and \$986,100 for the annual software and hardware technical support and licensing agreements.

# ARIZONA LOTTERY DECISION PACKAGE

## Work Groups Summary

### **Executive Team**

The Executive Team is responsible for running the agency and works with the various groups to responsibly maximize revenues and beneficiary transfers.

### **Licensing**

The Licensing group is responsible for managing the retailer licensing process.

### **Sales**

The sales group drives retailer relationships for the Lottery and they manage projects, point-of-sales material, compliance inspections, and regular sales visits.

### **Marketing & Products**

The Marketing & Products group is responsible for product development and marketing.

### **Claims (Customer Service)**

The Customer Service group provides support to Lottery customers by phone, email, and the front counter. They also sell directly to the public at Lottery office locations in Arizona.

### **Security & Investigations**

The Security & Investigation group investigates all new retailers that request a license to sell Lottery products. In addition, they conduct compliance checks on retailers to ensure the retailer is following protocol and investigate issues reported by customers or retailers.

### **Accounting**

The Accounting group is responsible for the money coming in and out of Lottery. They rely on the Arizona Financial System (AFIS) as their system of record for all accounting transactions. They have a manual process to annotate every AFIS transaction into a system called New World for game level recordkeeping and financial reporting.

### **Information Technology**

The Information Technology (IT) department supports all technology needs of the Lottery, including connecting with a variety of vendors to manage game processes and activities.

### **Audit**

The Audit group verifies all winning drawing numbers, sale totals, winning results, and conducts audits on tickets returned by retailers. The Audit team also provides the Quality Assurance (QA) and User Acceptance (UAT) testing on all new games prior to the public release date to ensure the integrity of the games.

ARIZONA LOTTERY  
DECISION PACKAGE

Unit # / Name	Amount
<b>HARDWARE – One-time</b>	
Servers and other equipment	590.6
Computer equipment for new positions	6.0
<b>Total:</b>	<b>\$596.6</b>
<b>SOFTWARE – One-time</b>	
Software for servers and storage system	135.9
<b>Total:</b>	<b>\$135.9</b>
<b>PROFESSIONAL &amp; OUTSIDE – One-Time</b>	
System analysis, development, migration	1,625.0
Planning and installation	10.0
<b>Total:</b>	<b>\$1,635.0</b>
<b>MAINTENANCE &amp; SUPPORT - Recurring</b>	
System hardware/software/cloud support	986.1
Personnel (personal service/ERE)	265.2
<b>Total:</b>	<b>\$1,251.3</b>
<b>TOTAL – Recurring:</b>	<b>\$1,251.3</b>
<b>TOTAL – One-time:</b>	<b>\$2,367.5</b>
<b>TOTAL One-time &amp; Recurring:</b>	<b>\$3,618.8</b>

**Arizona Lottery**  
**FY 2017 Sales & Transfer Goals**  
**Based on Revenue Projections**

Product	Total		By Quarter			
	Fiscal Year	Mkt Share	1st Qtr	2nd Qtr	3rd Qtr	4th Qtr
Scratchers	\$628,000,000		\$137,029,600	\$147,831,200	\$174,207,200	\$168,932,000
Charitable Pull-Tabs	\$6,500,000		\$1,326,000	\$1,410,500	\$1,956,500	\$1,807,000
Pull-Tabs (Age-Restricted)	\$1,000,000		\$204,000	\$217,000	\$301,000	\$278,000
<b>Total Instant</b>	<b>\$635,500,000</b>	72.4%	\$138,559,600	\$149,458,700	\$176,464,700	\$171,017,000
Multi-State Draw Games	\$173,000,000		\$43,250,000	\$43,250,000	\$43,250,000	\$43,250,000
In-State Draw Games	\$69,000,000		\$15,525,000	\$17,871,000	\$19,665,000	\$15,939,000
<b>Total Draw Games</b>	<b>\$242,000,000</b>	27.6%	\$58,775,000	\$61,121,000	\$62,915,000	\$59,189,000
<b>Total</b>	<b>\$877,500,000</b>		\$197,334,600	\$210,579,700	\$239,379,700	\$230,206,000
<b>Beneficiary Transfer</b>	<b>\$201,825,000</b>					

Quarterly sales goals based on 5-year averages.

**Assumptions:**

Scratchers - Scaled back growth projected for Scratchers product line. No major changes; continuation of existing strategies and price points. September introduction of \$200 Million Cash Explosion and \$5 Arizona Cardinals tickets. Continuation of Player Rewards and potentially full Loyalty program in January. Periodic introduction of licensed property games to attract new players.

Charitable Pull-Tabs - The charitable program has grown consistently since implementation in 2011. Expect continued growth at a slightly slower pace.

Age-Restricted Pull Tabs - Expansion of the pull-tab product line into new venues is expected to increase sales, though expectations for the program have been reduced based on initial sales.

Multi-State Draw Games - Projected decline in multi-state draw sales due to unprecedented Powerball and Mega Millions jackpots in FY16. Powerball decline expected as a result of the correction from the January 2016 \$1.5 billion jackpot. However, there is potential of higher jackpots throughout the balance of the year. Because jackpots are unpredictable, the quarterly goals are evenly divided.

In-State Draw Games - For mature games (The Pick, Fantasy 5, Pick 3), expect minimal growth or slight decline. 5 Card Cash game should record an increase in sales due to its first full year in the market. Options for other possible changes to games and/or new games being considered towards the end of the fiscal year.

Projected Transfers based on 23% of sales.

NOTE: Estimates for draw games have been consolidated into "multi-state" and "in-state" due to uncertainties within each game.

## Source and Use - Justification Lottery Fund (2122)

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Non-Appropriated expenditures:

	<b>FY16 Actual</b>	<b>FY17-18 Est.</b>
State Distributions 1/	189,526.2	197,900.0
ICACF/VREF Distributions 2/	0.0	1,000.0
To Prize Fund	561,387.2	557,135.0
<b>TOTAL</b>	<b>\$750,913.4</b>	<b>\$756,035.0</b>

- 1/ State distributions for FY17-18 reflect estimated distribution figures from the JLBC Appropriations Report. Transfers to the Court Appointed Special Advocate (CASA) Fund, Internet Crimes Against Children Enforcement Fund (ICACF), Victims' Rights Enforcement Fund (VREF), and Tribal College Dual Enrollment Program Fund are outlined on the Prize Fund source and disposition schedule.
- 2/ ICACF/VREF transfers for FY16 were paid from the Prize Fund, but are expected to come from designated game proceeds for FY17-18. Detailed distribution information for FY16 can be found on the following page.

***Administrative Note: Although the Lottery Fund is appropriated, the funding source for transfers is shown as non-appropriated to prevent this figure from posting to the Transmittal as part of the operating budget request.***

ARIZONA LOTTERY  
TRANSFERS TO OTHER STATE FUNDS  
FY 2016

MONTH	HERITAGE GAME & FISH \$10M	HEALTHY AZ TRANSFER \$20.4763M	ST GEN FUND I TRANSFER \$84.15M	MASS TRANSIT LTAF II * \$11.502M	HOMELESS SHELTERS \$1M	ST GEN FUND II TRANSFER \$15.49M	AZ COMMRC AUTHORITY \$3.5M	UNIV CAPITAL DEBT SVC \$38,647,532.62	GAMING TRANSFER** \$0.3M	DPS TRANSFER*** \$0.1M	ATTNY GENL TRANSFER*** \$0.9M	TRIBL COLLEGE DUAL ENROLL \$0.160M	C.A.S.A. TRANSFER UNLTD	TOTAL TRANSFER
JULY	0	0	3,750,175	0	0	0	0	0	0	0	0	41,149.95	0.00	3,791,324.95
AUGUST	0	0	3,750,175	0	0	0	0	0	0	0	0	81,722.10	0.00	3,831,897.10
SEPTEMBER **APPROP XFER	3,094,200	6,356,000	16,681,650	4,528,600	0	0	0	0	300,000	0	0	37,127.95	739,776.46	31,437,354.41 300,000.00
OCTOBER	0	0	3,750,175	0	0	0	0	0	0	0	0	0	0.00	3,750,175.00
NOVEMBER	0	0	3,750,175	0	0	0	0	0	0	0	0	0	0.00	3,750,175.00
DECEMBER	3,417,600	7,003,100	18,363,150	4,982,100	0	0	0	0	0	0	0	0	682,966.29	34,448,916.29
JANUARY	0	0	3,750,175	0	0	0	0	0	0	0	0	0	0.00	3,750,175.00
FEBRUARY	0	0	3,750,175	0	0	0	0	0	0	0	0	0	0.00	3,750,175.00
MARCH	3,488,200	7,117,200	26,604,150	1,991,300	1,000,000	14,574,325	0	0	0	11,000	900,000	0	849,466.06	56,535,641.06
APRIL	0	0	0	0	0	0	0	0	0	0	0	0	0.00	0.00
MAY	0	0	0	0	0	0	0	0	0	0	0	0	0.00	0.00
JUNE ****ADJ JUNE PROFIT DIST	0	0	689,200 20,452.51 3,750,700	0	0	915,675	3,500,000	38,667,985.13 (20,452.51)	0	89,000	0	0	665,803.16	44,527,663.29 0.00 3,750,700.00
FINAL PROFIT DIST														0.00
<b>TOTAL XFER FY16</b>	<b>10,000,000</b>	<b>20,476,300</b>	<b>88,610,352.51</b>	<b>11,502,000</b>	<b>1,000,000</b>	<b>15,490,000</b>	<b>3,500,000</b>	<b>38,647,532.62</b>	<b>300,000</b>	<b>100,000</b>	<b>900,000</b>	<b>160,000.00</b>	<b>2,938,011.97</b>	<b>193,624,197.10</b>
<b>YTD XFER FY15</b>	<b>10,000,000</b>	<b>20,199,500</b>	<b>87,900,725</b>	<b>11,444,400</b>	<b>1,000,000</b>	<b>15,490,000</b>	<b>3,500,000</b>	<b>22,273,207.38</b>	<b>300,000</b>	<b>100,000</b>	<b>900,000</b>	<b>0</b>	<b>2,914,196.60</b>	<b>176,022,028.98</b>

\*Clean Air Act  
 \*\*Pursuant to Proposition 202 (Compulsive Gambling Treatment)  
 \*\*\*Pursuant to HB2517 (Victims' Rights & Internet Crimes Against Children)  
 \*\*\*\*Adjustment to reflect distribution cap for University Capital Debt Service

## Source and Use - Justification Prize Fund (3179)

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Non-Appropriated transfers reflect the following:

	<b>FY16 Actual</b>	<b>FY17-18 Est.</b>
CASA <sup>1/</sup>	2,938.0	2,900.0
Tribal College Fund <sup>2/</sup>	160.0	250.0
ICACF/VREF <sup>3/</sup>	1,000.0	0.0
<b>TOTAL</b>	<b>\$4,098.0</b>	<b>\$3,150.0</b>

- 1/ Thirty percent of unclaimed prize monies are transferred to the CASA (Court Appointed Special Advocate) Fund. Transfers to CASA vary annually as a function of unclaimed prizes.
- 2/ Laws 2015, Chapter 16 established the Tribal College Dual Enrollment Program Fund, allocating 15% of unclaimed prizes, not to exceed \$160,000. Laws 2016, Chapter 124 subsequently increased the cap to \$250,000.
- 3/ Laws 2015, Chapter 245 established the Internet Crimes Against Children Enforcement (ICACF) Fund and Victims' Rights Enforcement (VREF) Fund. A total of \$1 million are transferred to these funds, with proceeds coming from vending machine sales in age-restricted locations. If necessary, unclaimed prizes are to be used to fund any shortfall. For FY16, these transfers were made entirely from unclaimed prizes; it is assumed that transfers for FY17-18 will be available from designated game proceeds.

**PERSONNEL LISTING FY17**

POSITION NUMBER	POSITION TITLE	CLASS	GRADE	HRLY SAL	ANNUAL	FTE
<b>DIRECTOR</b>						
SLO000000011	COMMISSIONER	AUN05082	FR			
SLO000000014	COMMISSIONER	AUN05082	FR			
SLO000000010	COMMISSIONER	AUN05082	FR			
SLO000000013	COMMISSIONER	AUN05082	FR			
SLO000000012	COMMISSIONER	AUN05082	FR			
SLO000000001	DIRECTOR	AUN05130	E4			1
SLO000000088	EXEC STAFF ASST	AUN02542	20			1
<b>ADMINISTRATION</b>						
SLO000000020	ACCOUNTANT 3	AUN06937	22			1
SLO000000156	ACCOUNTING SPECIALIST III	AUN04411	19			0.75
SLO000000019	ACCOUNTING SUPERVISOR 2	AUN04300	24			1
SLO000000018	ACCOUNTING TECH 3	AUN06937	14			1
SLO000000145	ACCOUNTING TECH III	AUN04196	14			1
SLO000000092	ASST DIR ADMIN	AUN01051	E3			1
SLO000000086	BUDGET MGR	AUN04543	22			1
SLO000000153	CHIEF FINANCIAL ANALYST	AUN03583	25			1
SLO000000149	DEPUTY DIRECTOR	AUN07976	E3			1
SLO000000146	FSCL SVCS SPCT 1	AUN03971	15			1
SLO000000007	HUMAN RESOURCES MGR 1	AUN07102	21			1
SLO000000126	SR PROCUREMENT SPCT	AUN07370	22			1
<b>PRODUCTS/MARKETING</b>						
SLO000000091	ADMV ASST 3	AUN01152	17			1
SLO000000147	ADMV SVCS OFFICER 1	AUN06895	19			1
SLO000000122	ADMV SVCS OFFICER 1	AUN06895	19			1
SLO000000008	ASST DIR OF PRODUCTS	AUN06406	E3			1
SLO000000151	ASST DIR PROD/MKTG	AUN01051	E3			1
SLO000000079	EXEC STAFF ASST	AUN02542	20			1
SLO000000072	INSTANT TCKT PRODS MGR	AUN06634	20			1
SLO000000152	PUBLIC INFO OFFICER 3	AUN07242	21			1
SLO000000157	SALES & MKTG MGR	AUN09095	20			1
<b>INFORMATION TECHNOLOGY</b>						
SLO000000107	APPS DEVELOPER	S10002	26			1
SLO000000056	BUSINESS ANALYSIS SR MGR	S10013	30			1
SLO000000093	CHIEF INFO OFFICER	S10064	29			1
SLO000000089	MAINFRAME OPS TECH	S10058	20			1
SLO000000066	MAINFRAME OPS TECH	S10058	20			1
SLO000000090	MAINFRAME OPS TECH	S10058	20			1
SLO000000094	MAINFRAME OPS TECH	S10062	20			1
SLO000000103	PC TECH	S10020	20			1
SLO000000058	QA ANALYST	S10073	23			1
SLO000000121	QA TESTER	S10072	21			1
SLO000000057	SR/LEAD APPS DEVELOPER	S10003	27			1
SLO000000108	SYSTEMS/LAN ADMR	S10021	23			1
SLO000000095	SYSTEMS/LAN ADMR	S10021	23			1
<b>LEGAL/SECURITY</b>						
SLO000000105	ADMV ASST 2	AUN06609	15			1
SLO000000137	ADMV ASST 2	AUN06609	15			1
SLO000000111	ADMV SVCS OFFICER 2	AUN09023	21			1
SLO000000154	ASST DIR LEGAL SERVICES	AUN06699	25			1
SLO000000148	PHYSICAL PLANT SPV 1	AUN04661	19			1
SLO000000119	PRG COMP AUDITOR SPV	AUN09046	21			1
SLO000000109	PRG COMPLIANCE AUDITOR I	AUN08093	17			1



## Lottery Program – Justification

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### Professional & Outside Services – FY16-18 Expenditures

#### 6219 (Other External Financial Services):

Lottery statute requires an independent audit to be performed annually. Funding is for expenses associated with the agency's annual financial audit conducted by an independent auditing firm. FY16 also includes expenses for contracted accounting help due to staffing shortages.

#### 6221 (Attorney General Legal Services):

Provides funding for the Interagency Service Agreement between the Lottery and the Office of the Attorney General for legal services, in addition to the mandated charge for general agency counsel.

#### 6241 (Temporary Agency Services):

Expenses for temporary personnel to assist with facilities issues.

#### 6299 (Other Professional & Outside Services):

Funding for miscellaneous services including security and archival of data, contracted IT support, Phoenix/Tucson building security systems and closed circuit monitoring, custodial services, and security control for game drawings.

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### Other Operating Expenditures –

Administrative Note: Expenditures for object 7400 (Resale Supplies) reflect estimates for prizes paid and are entered here so that expenditures post to the Prize Fund Source and Use schedule. Monies in the Prize Fund are held in trust for payment of prizes; there are no Lottery operating expenses paid from this fund.

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### Equipment – FY16 Expenditures

#### 8431 (Computer Equipment – Capital):

New server to support daily business functions.

#### 8471 (Other Equipment – Capital):

Interior vehicle barriers for Territory Managers.

8521 (Furniture):

Conference table and chairs for Marketing/Products department.

8531 (Computer Equipment):

Parts for servers.

8561 (Telecommunications Equipment):

Wireless access for agency.

8571 (Other Equipment):

Replacement disk drives for video system per MUSL requirement; interior vehicle barriers for Territory Managers.

8581 (Purchased or licensed software):

Reporting management software (Spoolit); Adobe Acrobat Pro licenses.

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**Transfers –**

Appropriated Transfers: reflect services provided by the Office of Administrative Hearings – \$149 for FY16.

Non-Appropriated Transfers: Although the Lottery Fund is appropriated, the funding source for transfers (to state beneficiaries and the Prize Fund) are shown as non-appropriated to prevent this figure from rolling to the Transmittal as part of the operating budget request. If applicable, beneficiary transfers exclude legislated fund transfers since these are accounted for directly on the Source and Use schedule. Also see Source and Use justification.

Breakdown for transfers:

<b>Fund</b>	<b>Type</b>	<b>Transfer Purpose</b>	<b>FY16 Actual</b>	<b>FY17 Est.</b>
Lottery	Appropriated	Hearing Services (OAH)	.1	0.0
Lottery	Non-Appropriated	To Prize Fund	561,387.2	557,135.0
Lottery	Non-Appropriated	Fund Transfers	189,526.2	197,900.0
Lottery	Non-Appropriated	ICACF/VREF	0.0	1,000.0
Interest Earnings (Prize)	Non-Appropriated	ICACF/VREF	1,000.0	0.0
Interest Earnings (Prize)	Non-Appropriated	CASA	2,938.0	2,900.0
Interest Earnings (Prize)	Non –Appropriated	Tribal College	160.0	250.0
<b>TOTAL:</b>			<b>755,011.5</b>	<b>759,185.0</b>

## Instant Tickets – Justification

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### Professional & Outside Services – FY16-18 Expenditures

6299 (Other Professional & Outside Services) – Expenses associated with distribution services for instant tickets and charitable/age-restricted instant tab games.

## Advertising – Justification

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### Professional & Outside Services – FY16 Expenditures

6232 (Architectural Costs) – Expenses associated with airport location design/construction services.

6239 (Other Design) – Expenses associated with airport location concept design.

6299 (Other Professional & Outside Services) – Expenses associated with contracted website services.

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### Equipment – FY16 Expenditures

8411 (Vehicles) – Cargo van for marketing/promotional purposes.

8431 (Computer Equipment) – Computer equipment for airport location.

8471 (Other Equipment) – Uninterrupted Power Source equipment for airport location.

8571 (Other Equipment) – Currency scanner for airport location.

8581 (Purchased or Licensed Software/Website) – New website test server.

## Vendor Fees – Justification

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### Professional & Outside Services - FY16-18 Expenditures

6299 (Other Professional & Outside Services) – Contract cost to manage the state-wide retailer network for the Lottery's on-line (draw) games.

Note: The Lottery's existing contract will be ending; a new contract will take effect August 28, 2016 at a base rate of 4.256%.

## Administrative Costs – Methodology

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**Administrative Note:** The report format utilizes both appropriated and non-appropriated funds in calculating the administrative cost percentage. For the Lottery, this figure would incorporate beneficiary distributions and prizes in addition to operating expenses. The percentage based solely on the appropriated budget is estimated at 3.8% for FY18.

### **Methodology/Assumptions -**

In general, administrative costs have been identified as expenses associated with the director's office, human resources, administration, IT, and security functions. These areas all support the core function of the Lottery which is the design, sales, promotion, and marketing of Lottery products. Program costs would include expenses for the Sales/Marketing/Game Design departments, Lottery store personnel, and sales-related line items.

The majority of expenditures for the Director's office are administrative costs (including board pay for Lottery Commission members), since associated functions act on behalf of the entire agency. Excluded from the Director's office are 50% of expenses associated with public information/community outreach since a portion of this function is program-related.

All expenditures for the Human Resources, IT, Administration, and Security/Licensing functions within the agency are considered administrative, as these functions typically benefit all agency departments.

Central administration incorporates costs associated with rent, risk management, utilities, building maintenance, and other business operations.

- Fleet management expenses for sales personnel are considered program costs since vehicles are used for retailer support and promotional purposes. Security vehicle expenses are considered administrative.
- Rent for the Tucson office is split 60-40 since a portion of the building space is utilized for sales personnel/functions.
- Expenses for Other Business Operations include operational costs such as those associated with repair and maintenance, postage and delivery, printing, conference fees, supplies, and other miscellaneous costs. These items are administrative in nature and benefit all departments.
- Expenses for utilities/building maintenance are split 70-30 based on an approximate percentage of building square feet. Office space associated with sales, marketing, game development, and a portion of the warehouse are considered program related and are not factored as administrative costs.

# Executive

